

1 Understanding the drivers of expert opinion when classifying species as extinct

2 David L. Roberts^{1*}, Amy Hinsley², Sicily Fiennes³, Diogo Veríssimo^{2,4}

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4 ¹ Durrell Institute of Conservation and Ecology, School of Anthropology and Conservation,
5 University of Kent, Canterbury, CT2 7NR, United Kingdom

6 ² Department of Zoology, University of Oxford, 11a Mansfield Road, Oxford, OX1 3SZ, United
7 Kingdom

8 ³ School of Biology, Faculty of Biological Sciences, University of Leeds, Woodhouse, Leeds, LS2
9 9JT, United Kingdom

10 ⁴ On The Edge Conservation, 152a Walton St, Chelsea, London, SW3 2JJ, United Kingdom
11

12 * **Corresponding author:** David L. Roberts, Durrell Institute of Conservation and Ecology, School
13 of Anthropology and Conservation, University of Kent, Canterbury, CT2 7NR, United Kingdom;
14 Email: d.l.roberts@kent.ac.uk
15

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20 Data availability, time of last sighting, and population decline are critical attributes favored by
21 assessors when inferring extinction.
22

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23 Abstract

24 The criteria as laid out by the International Union for the Conservation of Nature (IUCN) Red List are
25 the gold standard by which the extinction risk of a species is assessed, and where appropriate
26 biological extinctions are declared. However, unlike all other categories, the category of extinct lacks
27 a quantitative framework for assigning this category. Given its subjective nature, here we explore
28 attributes used by expert assessors working on a diversity of taxa when declaring a species as extinct.
29 Using a choice experiment approach, we found that data availability, time from last sighting and
30 population decline were critical attributes favored by assessors when inferring extinction. Although
31 several of these attributes were significant in the decisions of assessors, this information provides a
32 clear hierarchy of preference for certain attributes. This provides a basis for informing the
33 development of specific criteria for more accurately assessing species extinctions.

36 Introduction

37 The world is in the midst of a mass extinction event caused by human actions such as climate change,
38 habitat loss, and over-exploitation (Scheffers et al. 2011). Recent analyses suggest that the current
39 extinction rate may be 1,000 times higher than that indicated by background extinction rates, and
40 projected rates may be ten times greater still (Akçakaya et al. 2017; Butchart et al. 2005; Scheffers et
41 al. 2011). However, determining whether a species still persists is not without its challenges and
42 consequences. For example, a situation may arise where a species is declared extinct when it is still
43 extant, resulting in the loss of directed conservation resources, which then leads to the species
44 becoming extinct due to the lack of conservation effort, known as Romeo error (Collar 1998).
45 Alternatively, a species declared extinct may be rediscovered, known as the Lazarus effect, potentially
46 leading to a loss of trust in conservationists. Akçakaya et al. (2017) suggested that the conservation
47 costs are higher for listing extant species as extinct, either due to a Romeo or Lazarus error. However,

48 if we fail to list species as extinct, we are underestimating the current rates of biodiversity loss and
49 risk misuse of limited conservation resources.

50
51 Whether a species is extinct is conceptually simple: either it is or it is not (i.e., when the population
52 size (n) = 0). However, uncertainties often arise in determining when $n = 0$ due to data availability. As
53 such extinction may be defined as when there is no reasonable doubt that the last individual has died
54 (IUCN 2012).

55
56 The global gold standard for assessing extinction risk of a species is the International Union for the
57 Conservation of Nature (IUCN) Red List criteria. The IUCN Red List categories include extinct,
58 extinct in the wild, critically endangered, endangered, vulnerable, near threatened, least concern and
59 data deficient. More recently, the category of critically endangered (possibly extinct) was added,
60 which may be used when a species is in 'all probability already extinct' (Akçakaya et al. 2017). In
61 such a case, there is a slight chance that the species may be extant and thus cannot be listed as extinct
62 until adequate surveys have failed to find the species. These categories are designed to assess
63 extinction risk, supported by quantified criteria applied to a set of variables such as population size
64 and geographic distribution (Mace et al. 2008). For example, criterion A is based on population size
65 reduction, B on geographical range, C on small population size and decline, and so on. Each criterion
66 has an associated set of thresholds related to each extinction risk category. As such there are number
67 of different ways a species could be listed as, for example, critically endangered. However, for a
68 species to be listed as extinct, only a definition is officially provided, where there is no reasonable
69 doubt that the last individual has died (IUCN 2012). While no explicit set of quantified variables with
70 associated thresholds is given for the category of extinct, implicitly, only one variable and threshold
71 exist, when the population size is equal to zero. As such, the amount of data required for this level of
72 precision, compared to other categories is extremely high.

74 For many species, their persistence is uncertain due to a lack of data to infer whether $n = 0$. This may
75 be due to a number of reasons, for example fieldwork within the species' range may be limited due to
76 inaccessibility, safety or lack of adequate knowledge about the species distribution (Butchart et al.
77 2005). Conversely, the species may be challenging to detect because it is cryptic, nocturnal, or silent.
78 These factors (or attributes) influence opinion regarding the continued persistence of a species,
79 however, it is unclear the relative importance assessors place on these factors.

80

81 A number of modelling approaches have been proposed (Boakes et al. 2015), with much of the
82 original model development focusing on the temporal distribution of sightings and their relationship
83 to time since last sighting (Boakes et al. 2015). However, more recently, a modelling approach has
84 been proposed that uses two models, one threat-focused and the other focused on records and surveys,
85 and comparing this probability to thresholds determined based on a cost-benefit framework
86 (Akçakaya et al. 2017; also see Thompson et al. 2017, Butchart et al. 2018).

87 Here we use choice experiments, a stated preference method developed in marketing, to explore
88 attributes of importance when inferring extinction. This method is now widely use in environmental
89 economics and more recently in conservation, such as for the selection of flagship species (Veríssimo
90 et al. 2014), understanding stakeholders preference for forest attributes (Nordén et al. 2017), wild
91 meat consumption (Shairp et al. 2016), and valuation of marine reserves (Rogers 2013). In this way
92 we hope to provide an insight into the decision-making process of experts when assessing species
93 extinction and help inform the development of solutions for inferring extinction, given the problems
94 around data availability.

95 **Methods**

96 *Ethics*

97 This research received ethical approval from the Research and Ethics Committee of the School of
98 Anthropology and Conservation, University of Kent.

99 *Choice experiment design and pilot study*

100 We initially used IBM Statistics 25 to design a pilot choice experiment so that main effects of
101 attributes on preferences could be estimated from orthogonal independent attribute variables. We then
102 used a shifted or cyclic design to pair these scenarios in which a constant was added to each attribute
103 level of an orthogonal design to produce two more additional alternatives. We piloted the survey
104 using surveygizmo.com in August 2014, with a sample of 27 staff and postgraduate students from the
105 Durrell Institute of Conservation and Ecology, University of Kent. Based on the feedback received,
106 we made substantial changes to the design (e.g., regarding the initial framing and the number of levels
107 of different attributes), leading to a second pilot in November 2017 using Bristol Online Surveys
108 (www.onlinesurveys.ac.uk). This survey sampled 32 conservation scientists from the personal
109 networks of the authors. We made only minor changes in the visuals and framing of the choice
110 experiment as a result.

111
112 We used results of this second pilot survey to produce the final Bayesian prior distributions needed
113 for the choice experiment. We used Ngene 1.0.1 to produce a D-efficient Bayesian design for the
114 main survey (Jaeger & Rose 2008). We chose this design type because it maximizes statistical
115 efficiency in estimating preference parameters by minimizing D-error over the prior distribution of the
116 parameters while accounting for uncertainty (Jaeger & Rose 2008). To allow for uncertainty, we used
117 500 Halton draws, and assumed all parameter priors have normal distributions. We then compared the
118 mean Bayesian D-error of over 50,000 Bayesian designs, selecting the one with the lowest error at
119 0.555. This design had 12 choice situations, one of which is shown in Fig. 1. The design was attribute
120 balanced, meaning each attribute level occurred equally often, which minimizes the variance in
121 parameter estimates (Mangham et al. 2009).

122

123 The final survey included six attributes (Table 1), which were chosen to encompass the key aspects
124 considered by IUCN Red List Assessors when assessing whether a particular species is likely to be
125 extinct. These aspects are linked to the Red List's definition of "Extinct" which explicitly mentions,
126 besides population decline, the need for exhaustive surveys, taking into account not only the existing
127 suitable habitat, but also the life history and behavior of the species (IUCN 2012).

128 A 'neither' option was provided to reduce noise resulting from forced choices, and the experiment
129 was unlabeled to ensure that respondents based their choice decisions on the attributes provided rather
130 than any prior knowledge of specific species (Blamey et al. 2000; Kontoleon & Mitsuyasu 2006). In
131 addition to the choice sets, we included questions about demographics (e.g., age, gender, nationality),
132 prior IUCN Red Listing experience, IUCN specialist group membership and professional affiliation
133 (i.e., academia, NGO and government) (Table 1).

134

135 *Data collection*

136 Our survey (using Bristol Online Surveys, www.onlinesurveys.ac.uk) was launched on the 26th of
137 November 2018 and remained open for two weeks (Appendix S1). A link was sent via email by the
138 IUCN Species Survival Commission (SSC) Chair's Office to all leaders of specialist groups and
139 taskforces of the IUCN SSC, with a request to send it on to their members.

140

141 *Analysis*

142 We used NLogit 4.0 to construct a multinomial logit (MNL), random parameters logit (RPL) and
143 latent class models (LCM) using NLOGIT (version 5.0, Econometric Software, Inc., New York,
144 USA). The MNL provides the simplest but most econometric restrictive analysis of the discrete choice
145 data. MNLs are often used to initially explore broad trends in preferences and model specifications
146 such as the impacts of socio-economic variables on choice patterns (Hensher et al. 2005). However,
147 this model type assumes that individuals with the same traits have the same preferences (Train 1998).

148 To allow for a more realistic understanding of preference patterns of our respondents we constructed
149 both LCMs and RPLs, both of which have been widely used in the conservation literature to
150 understand preferences (Hanley et al. 2018; Moro et al. 2013; Veríssimo et al. 2014). Exploring this
151 heterogeneity is important due to the international nature of the IUCN SSC membership as well as the
152 enormous diversity of taxa it encompasses, which may use the red listing process differently due to
153 their different biological traits.

154
155 Regarding the RPL, we selected “Data availability” as a random parameter, considering that that was
156 the only attribute where coefficients could logically take either sign depending on a respondent’s
157 attitudes towards uncertainty. To further explore the issue of uncertainty in determining trade-offs
158 between attributes we explored several interactions between choice attributes and respondents’ traits.
159 We explored the interaction between “Red listing experience” and all choice attributes (Table 1) as we
160 expected experience applying the criteria in a real-world context to influence trade-offs. We also
161 considered interactions between “Data availability” and “Time from last sighting” with “Well known
162 taxa” and “Academic affiliation” (Table 1). These two choice attributes were selected as they are the
163 attributes that are more closely linked to human effort and thus have more potential for uncertainty.
164 The choice of the two respondent variables is based on the expectation that how well known a taxa is
165 would have impacts on the assessor tolerance of uncertainty and that academics would be less
166 amenable to dealing with uncertainty than practitioners.

167
168 In terms of the LCMs, we kept a similar focus, selecting as respondent segmenting variables, “Red
169 listing experience”, “Academic affiliation” and “Well-known taxa”. We used three statistical criteria
170 (Table S2) to select the most parsimonious model (Scarpa & Thiene 2005; Veríssimo et al. 2014). As
171 the three criteria considered were not in alignment in terms of which model to select, we chose the
172 most parsimonious amongst the two models suggested, with six respondent segments (see Hinsley et
173 al. 2015).

174 **Results**

175 A total of 674 respondents took part in the survey, of which 57 were discarded due to missing or
176 invalid information. This resulted in 7,404 completed choice sets, from 617 respondents. Our
177 respondent sample was 78% male, with a median age of 49 years, and with 69% having a PhD
178 education. Regarding geographic representation, our sample included respondents from 69 countries,
179 with 60% being European or North American, 14% Latin American, 14% Asian, 6% African and 6%
180 from Oceania. In institutional terms, 49% of respondents were academics, while 23% were affiliated
181 with NGOs and 16% with governments. In terms of taxonomic representation, mammals were the
182 most represented taxa, being the focus of 35% of respondents. Other popular groups included birds
183 with 14%, reptiles and plants with 12% each, while less popular taxa included amphibians (7%),
184 invertebrates (7%), fish (6%) and fungi (1%). Lastly, most respondents (71%) had participated in the
185 process of listing species in the IUCN Red List.

186
187 When respondents were treated as a homogenous group, as in the MNL, all attributes had a significant
188 effect on choice (Table 2). Increased data availability was associated with a higher probability of
189 actual extinction, as was longer time since last sighting, faster population decline, higher species
190 detectability and lower habitat availability.

191
192
193 The RPL describes similar trends, although the inclusion of interaction and respondent traits allow for
194 a more detailed understanding. For “Population decline” and “Habitat availability” the trends follow
195 those shown in the MNL. For the interaction’s terms reveal that those with Red Listing experience
196 gave more importance to the attributes “Data availability”, “Time from last sighting” and
197 “Detectability” when considering a species extinction, while those respondents working with “Well-
198 known taxa” gave more importance to the “Time from last sighting” variable. We also uncovered that
199 respondents with no red listing experience and those that were working with more well-known taxa

200 (i.e., mammals and birds) were overall less likely to consider species extinct.

201 Regarding the LCM, the most parsimonious model failed to show explanatory power when it came to
202 respondent segmentation, with only one segment having a single statistically significant factor (see
203 Table S2). This suggests that segmentation is done according to variables that are not part of the
204 available dataset. Therefore, we have chosen to explore heterogeneity using the RPL model.

205

206 Discussion

207 We show that key factors for declaring extinction may include data availability, time from last
208 sighting and population decline. This is important as it gives us a hierarchy of variables relied on by
209 assessors of extinction. As such, this study is a starting point for understanding the factors that experts
210 generally rely on to determine extinction.

211

212 All attributes in the choice sets returned significant estimates (Table 2). This is expected given that we
213 selected attributes which are included within the definition for the extinct category of the IUCN Red
214 List. It is therefore reassuring that when provided with the information, assessors make use of all the
215 attributes in their assessment. However, the strength of preference and the direction of coefficients
216 reveals more information on attributes positively or negatively favored by assessors. For example,
217 habitat availability had a strong negative estimate (Table 2), academic as an attribute level was not
218 significant, and red listing experience also had a negative effect. However, it is important to note that
219 choice experiments represent a hypothetical situation and in the case of assessing extinction the reality
220 of the experiment may vary depending on the taxa. For example, many taxa, such as plants (Margulies
221 et al. 2019) and insects (Leather 2009), often suffer from a lack of data for many of the attributes in
222 conservation assessments including assessments of extinction. It would therefore be interesting to
223 conduct further choice experiments where data availability in the form of ‘no data’ is incorporated as

224 an attribute level within each of the attributes, rather than as a single attribute. This is further
225 illustrated by the fact that there was a significant positive interaction between time from last sighting
226 and well-known taxa. With well-known taxa, that are likely to be well-studied, time from last sighting
227 may be an appropriate proxy for other attributes in assessments of extinction. However, for those
228 species that are poorly known, time from last sighting may have a greater level of uncertainty
229 associated with it (Scheffers et al. 2011; Solow et al. 2012). Finally, it is interesting to note that there
230 was a significant positive interaction between red listing experience and three of the attributes, time
231 from last sighting, detectability and in particular data availability. This suggests that those with red
232 listing experience acknowledge the uncertainty in extinction assessments and therefore put greater
233 weight on the availability of data. This acknowledgement of uncertainty has also been accounted for
234 in recent tools, such as using systematic methods to minimize geometric uncertainty when range size
235 is disputable (Lee et al. 2019).

236
237 Future work could involve further nuance of the classification of taxa as ‘well-known’ and/or
238 ‘charismatic’. For example, birds and mammals may be well-known relative to some other taxa,
239 however not all bird and mammals are ‘well-known’. Likewise, while birds and mammals may be
240 considered charismatic compared to other taxa, not all birds and mammals are considered charismatic.
241 Thus, the description of a well-known taxa is confounded by what is charismatic within a group,
242 between a group and within biodiversity as a whole (Courchamp et al. 2018). Further, the degree of
243 charisma which a species holds may prevent the declaration of extinction, but may also attract the
244 attention and funding needed to conduct the “exhaustive surveys” as required under the Red List for
245 extinct. If more people are working on a species, then it may be too political or sensitive to describe a
246 species as extinct, thus delaying the process of extinction declaration. This effect may be heightened
247 given previous conservation failures such as that of the ivory-billed woodpecker supposed
248 rediscovery, and the subsequent misdirection of valuable conservation funds (Scheffers et al. 2011;
249 Solow et al. 2012). Finally, there are a number of examples of species deemed to be extinct (or likely

250 extinct) that were rediscovered. Understanding attributes used in these cases may provide further
251 insight into extinction declaration attribute preference and biases. Likewise, at the other end of the
252 spectrum, understanding why certain species have only recently been discovered may provide
253 additional insights.

254

255 Currently, when deciding whether to assign the Red List category of extinct, the sole criterion experts
256 have to refer to is when the population size is equal zero, although this is not explicitly stated in the
257 Red List criteria (IUCN 2012). However, as with other Red List criteria, guidance is provided (IUCN
258 Standards and Petitions Committee 2022). As discussed in the introduction, multiple criteria, such as
259 a reduction in population size or geographic distribution, exists for other Red List categories
260 representing tangible measures to judge which category is most appropriate (Mace et al. 2008).
261 Analogous categories could be created for the criteria of extinct, and the results presented here
262 provide a starting point for a discussion as to what these criteria should look like. Since the
263 declaration of extinction is greater implications than moving between any of the other Red List
264 categories (Butchart et al. 2005), there is an urgent need for the existence of specific criteria for
265 assigning the category of extinction.

266

267 Finally, the survey did not receive an equal number of responses across all taxa, and these were
268 volunteer members of specialist groups, working within the official structures of the IUCN, which
269 while a key group to understand given their role as part of the IUCN Red Listing process, commonly
270 do not fully represent for example traditional and indigenous knowledge (Fernández-Llamazares &
271 Cabeza 2018). Further, we chose to allow for flexibility in interpreting the attributes and levels to
272 allow for the survey to work across diverse taxa. It was impossible to have standard values, for
273 example, for what constitutes a long time since the last sighting for all taxa across fauna, flora, and
274 funga. That said, we acknowledge this added uncertainty in some of these estimates.

275

276 **Conclusion**

277 Our study shows that there are differences when people are carrying out assessments as to whether a
278 species is extinct. Certain groups rely more on or less heavily on certain criteria when conducting
279 such assessments. By understanding which attributes assessors use in their decisions to declare a
280 species as extinct, new guidance can focus on these attributes that assessors appear to be predisposed
281 towards. These biases can be used to rank the most important variables for determining extinction in
282 the future, and thus inform best practice guidelines for new IUCN criteria.

283 **Acknowledgments**

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285 the questionnaire to experts from the IUCN Species Survival Commission Specialist Groups.

286

287 **Supporting Information**

288 **Appendix S1:** Online choice experiment-based survey

289

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364
 365 **Table 1:** Attributes and levels used in the choice experiment on likelihood of species extinction

Choice Attribute	Levels	Description
Time since last sighting	Recent; Medium; Long	How long it has been since the species was last sighted
Data availability	Poor; Good	How much information exists on the existence of the species considering the search effort
Population decline	No decline; Slow; Rapid	Whether the species population is in decline, and if so, the speed of this decline

Detectability	Cryptic; Non-cryptic	How easy it is to detect the species in the field	366 367
Habitat availability	Small area; Large area	How much available habitat currently exists for the species	368 369 370 371 372
Respondent traits	Description		373 374
Well known taxa	Whether a species comes from a well-researched group, defined in this study as birds and mammals		375 376 377
Red listing experience	Whether a respondent has previous experience applying the IUCN Red List criteria		378 379 380 381
Academic affiliation	Whether a respondent had an academic affiliation		382 383

Table 2:
Main effects estimates of utility function

for each attribute for Multinomial Logit (MNL; McFadden Pseudo $R^2 = 0.17$) and Random Parameters Logit (RPL; McFadden Pseudo $R^2 = 0.22$), with standard errors in parentheses; in the case of the RPL a number of interaction terms were included to explore the role of uncertainty.

Attribute levels	MNL Mean effect estimates	RPL Mean effect estimates	RPL Standard deviation estimates
Alternative Specific Constant	3.54** (0.08)	3.23** (0.17)	
Data availability	1.30** (0.04)	0.92** (0.15)	2.145** (0.08)
Time from last sighting	0.92** (0.03)	0.87** (0.06)	
Population decline	0.93** (0.03)	1.11** (0.06)	
Detectability	0.60** (0.04)	0.54** (0.07)	
Habitat availability	-0.81** (0.04)	-0.88** (0.08)	
Red listing experience		-0.65** (0.19)	
Well known taxa		-0.24* (0.10)	
Academic		-0.06 (0.10)	
Data availability × Academic		-0.05 (0.13)	

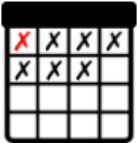




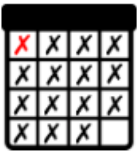




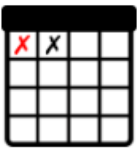




Data availability × Well known taxa	0.13 (0.13)
Data availability × Red listing experience	0.42** (0.15)
Time from last sighting × Academic	0.02 (0.05)
Time from last sighting × Well known taxa	0.11* (0.05)
Time from last sighting × Red listing experience	0.17* (0.07)
Population decline × Red listing experience	-0.08 (0.08)
Detectability × Red listing experience	0.18* (0.09)
Habitat availability × Red listing experience	-0.18 (0.10)

388 **, * = Significance at 1% and 5% level respectively

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Using only the information provided, which (if any) species would you be most confident classifying as extinct?

	Time since last sighting	Data availability/search effort	Population decline	Species detectability	Habitat availability
Species A	 Medium	 Good	 Slow	 Cryptic	 Little
Species B	 Long	 Good	 No decline	 Cryptic	 Little
Species C	 Recent	 Poor	 Rapid	 Non-cryptic	 A lot

Required

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Figure 1. Example of a choice situation presented in the experiment, including the instruction given to respondents. Respondents were asked to select one answer from options: 'A', 'B', 'C' or 'None'.