LONG-TERM MODELLING OF ECONOMIC AND DEMOGRAPHIC VARIABLES FOR RISK ASSESSMENT OF DEFINED BENEFIT PENSION SCHEMES - A MULTI-NATION STUDY

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Abstract

In this thesis, we ascertain the amount of economic capital which Defined Benefit (DB) pension schemes should potentially hold to cover their economic and mortality risks exposures. Recent financial crisis such as the dot com bubble and the 2008 financial crisis has led to funding levels of many DB pension schemes to worsen. Moreover, increasing longevity of pensioners raises further questions on the sustainability of DB pension schemes.

Unlike insurance companies or banks, there is no formal regulatory requirement to quantify the risks of DB pension schemes. Given the increasing uncertainty around the solvency of DB pension schemes, there is an urgent need for such a framework. In this respect, we propose a framework for risk quantification of individual DB schemes across different countries. For our analysis, we focus on three countries; UK, US and Canada.

We implement economic and mortality models to quantify financial risks underlying large DB pension schemes. In particular, we develop an Economic Scenario Generator (ESG) using a graphical modelling approach. We focus on economic variables relevant to pension schemes e.g. price inflation, wage inflation, dividend yield, dividend growth and long term bond yield. The dependence between variables is represented by "edges" in a graph connecting the variables or "nodes". The graphical model approach is fairly easy to implement, is flexible and transparent when incorporating new variables, and thus easy to apply across

different datasets (e.g. countries). We also show that the results are consistent with well-established ESGs such as the Wilkie Model in the UK context.

We also compare quantitatively seven stochastic models explaining improvements in mortality rates. In particular, we use the Bayes Information Criteria to choose a model which provides a good fit to mortality data from UK, US and Canada.

We use the graphical model alongside the mortality model to examine the risks of UK, US and Canadian pension schemes. Although the modelling methodology remains the same, we fit the economic and demographic models to data from all three countries.

We then implement our framework to calculate the economic capital for existing and “stylised" pension schemes.For the UK, we carry out risk assessment of the Universities Superannuation Scheme (USS). For the US, we use a US stylised scheme for our analysis. The US stylised scheme is based on the membership profile and benefits of the USS but adapted to be representative of a US pension scheme. For Canada, we carry out risk assessment of the Ontario Teachers' Pension Plan (OTPP). Both the USS and the OTPP are very large pension schemes with over 300,000 members.

We further carry out sensitivity analysis by varying the mortality assumptions and the asset allocations of the pension schemes. The overall aim of the exercise is to determine and compare the long-term sustainability of pension schemes in different countries.

The interaction between population structure, investments and asset returns will be of interest to pension funds, actuaries and policy-makers, all of whom are interested in the overall health of both public and private pension schemes.

Chapter 1

Introduction

1.1 Background and Motivation

A pension scheme can be thought as a long-term savings arrangement to transfer wealth from youth to old age. There are two main types of pension arrangement: pay-as-you-go (PAYG) and funded schemes. Most state pension schemes are on a PAYG system. In a PAYG system, the pensions of the retired generation are paid from the contributions of the current working population. For this system to be viable on a long run, it requires sufficient people in work, making sufficient contributions to pay for those who have retired.

A funded pension scheme in contrast is composed of a pension fund *plus* and pension annuity. While different types of funded pension schemes exist, what differentiates one type of funded pension scheme to another is the set of rules which govern the calculations of the benefits when an individual retires. The simplest type of funded scheme is a Defined Contribution (DC) scheme which uses the full fund value at the time of retirement to determine the pension payment. The investment risk lies entirely with the individual with a DC scheme.

A Defined Benefit (DB) scheme is another type of funded pension scheme in

which an employer/sponsor promises a pension payment to an employee based on the employee's earnings, number of years of service and age. Unlike a DC scheme, the pension payment does not depend directly on the total fund value at the time of retirement. The investment risk lies entirely with the sponsor with a DB scheme.

In addition to DB and DC schemes, a wide range of other funded pension schemes exist. While DB and DC represent the two extremes of a "spectrum", other funded pension schemes typically have features which lie somewhere in between DB and DC schemes and are commonly referred as hybrid schemes. We discuss hybrid schemes in Appendix A.2 and A.3. This thesis however focuses primarily on DB schemes.

Years of high inflation, good investment returns and surplus generated during the 1970s and 1980s created the illusion that DB pension schemes are easily affordable. Due to the creation of large surpluses during those years, pension risks have generally been excluded from a sponsor's general risk management processes. For example, in the 1990s, UK pension schemes were enjoying high level of funding and actuaries were advsing some schemes to take contribution holidays. In the US, several multiemployer schemes were fully funded in the mid 1980s and 1990s.

The funding of DB schemes fell drastically in the year 2000 when the price of technology stocks went down. Moreover, the 2008 global recession led to funding levels of many schemes to plummet. DB systems in UK, Australia, Ireland and US saw large increases in deficits following the crisis. Moreover the crisis triggered a large increase in employer and employees' contributions in many countries including Canada and the Netherlands.

The problem of DB pension schemes has been further accentuated with population ageing taking place as a result of birth rates going down and longevity going

up. As the baby boomer cohort enters old age, i.e. individuals born between 1946 to 1964, there is a shift in population demographic with the proportion of older people getting larger. With pensioners also living longer, one can expect this shift to persist in the future. Based on a report prepared by the UK's Government Office for Science, the proportion of people aged 60 and above in the UK in 2014 was 23%. By 2039, this proportion is expected to rise to 29%.[1] An ageing population means greater demand for public services and fewer workers to provide for this. It also means fewer workers to generate taxes to provide for the services.

The increasing longevity of pensioners and the declining returns on assets raise critical questions regarding the sustainability and riskiness of pension schemes. In this thesis, we propose a flexible and transparent approach for quantifying the risks of DB pension schemes for different countries.

Porteous et al. (2012) performed a risk assessment of the UK's Universities Superannuation Scheme (USS) based on the 2008 USS valuation report. In this thesis, we update and extend that earlier work and propose a framework which follows the following basic steps for a representative pension scheme:

- Step 1: Fix an appropriate start date and develop a model of the representative pension scheme that adequately reflects the scheme's membership and liability profile as of that date.
- Step 2: Choose a suitable, ideally stochastic, Economic Scenario Generator (ESG) to project the scheme assets and liabilities forward from the start date identified in Step 2.
- Step 3: Choose a suitable, possibly stochastic, mortality model to project forward the mortality experience of the scheme members.
- Step 4: Quantify the pension scheme risks using appropriate risk measures.

[1] Future of Ageing Population prepared by the Government Office for Science

For our analysis, we quantify and compare the risks of pension schemes from three countries: UK, US and Canada. For the UK, we have decided to base our analysis on a representative model of UK's USS as of March 31, 2014, and project its assets and liabilities forward from that date onward. The start date chosen is based on the latest available valuation report at the time we started this research.

For the US, we analyse a US stylised scheme based on the UK's USS. The scheme is based on the same model points as the USS but with a number of changes to the benefit structure and contribution rates to account for the differences in typical US schemes.

Finally for Canada, our analysis is based on a representative model of the Ontario Teachers' Pension Plan (OTPP) using January 1, 2018 as the start date. Again, our choice for the start date is based on the latest valuation report available.

The publicly available data from the actuarial valuation reports and other documents typically provide summarised data on membership profile, accrued benefits, average salary/pension, past service, age and gender distribution, and actuarial liability. As we do not have access to the full underlying membership data, we need to build a representative model for the pension schemes under consideration, with appropriate model points for active members, deferred members and pensioners, to broadly match the published summarised data as of the chosen start date.

Recent regulatory developments within the banking, insurance and pensions sectors have been key drivers towards a formal economic capital approach towards financial risk management. Moreover, the financial crisis of 2008 and the aftermath felt worldwide have added to the additional scrutiny of the risk assessment practices of the financial sector. So any study of the financial risk assessment of pension schemes needs to be set within this wider framework.

The banking sector started the initiative towards economic capital based financial risk management through Basel 1, in 1988, followed by a revised accord,

Basel 2, which came into force on 1 January 2007. Following the financial crisis of 2008, a lot of banks had gone bankrupt and others were barely surviving. The Basel Committee on Banking Supervision issued its first version of Basel 3, in late 2009, in response to the global financial crisis. In order to aid an effective and timely adoption, the Basel committee has recommended a timeline of phase wise implementations to give banks the time to build quality capital and appropriate standards. The final Basel 3 minimum requirements are expected to be implemented by 1st January 2022 and will be fully phased in by 1st January 2027. Basel 3 has a “three pillar" structure and is built on upon Basel 1 and Basel 2 framework. The three pillars focus on quantitative and qualitative requirements to promote greater resilience of the banking sector.

Solvency 2 is an EU insurance regulation which focuses primarily on economic capital requirement of insurance and reinsurance companies. Similar to Basel 3, Solvency 2 is based on a “three pillar" structure summarised below:

- Pillar 1: Quantitative requirement to calculate technical provisions and solvency capital requirement covering all risks.
- Pillar 2: Qualitative requirements covering rules of governance and supervisory review process.
- Pillar 3: Transparency and disclosure requirements.

The Solvency 2 directive became fully applicable on 1 January 2016. Similar to Basel 3, Solvency 2 aims to set solvency standards to match risk and encourage proper risk controls. Other salient features of Solvency 2 are as follows:

- harmonise standards across the EU to avoid the need for Member states to set higher standards;
- bring valuation of assets and liabilities on a “fair" value basis;

- bring greater level protection to policyholders and beneficiaries compared to previous solvency directives;
- not be too onerous for smaller companies.

In order to be consistent with banking and insurance sectors, we propose to use economic capital to quantify pension scheme risk. Unlike the banking and insurance sectors however, no established definition of economic capital exists for risk assessment of pension schemes. We therefore propose the following definition of economic capital for our purpose:

> The economic capital of a pension scheme is the proportion by which its existing assets would need to be augmented in order to meet net benefit obligations with a prescribed degree of confidence. A scheme's net benefit obligations are all obligations in respect of current scheme members, including future service, net of future contributions to the scheme.

We show our results at a number of different confidence levels, including 99.5% degree of confidence which is consistent with both the analysis of Porteous et al. (2012) and Solvency 2. Policymakers can choose the level of confidence as is deemed appropriate.

Before we begin our analysis, we provide a literature review on similar work which deals with measuring and managing pension risks.

1.2 Literature Review

Porteous et al. (2012) perform a risk assessment of the USS based on the valuation report 2008. They model stochastic economic variables using a graphical model

and model stochastic mortality rates following Sweeting (2008). The solvency capital requirement of the USS is determined in a Solvency 2 framework. As at 2008, the economic capital was estimated at 61% of the best estimate of liabilities.

The work by Porteous et al. (2012) was extended by Yang and Tapadar (2014). They apply economic capital techniques to the UK's Pension Protection Fund (PPF) which takes over eligible schemes with deficit in the event of sponsor insolvency. The authors then compare the relative size of the economic capital for the PPF and individual schemes. They show that for individual schemes, solvency capital varies between 66% and 134% of its liabilities and for the PPF, economic capital is estimated at 10% of the liabilities. This reduction is explained by the PPF benefiting from pooling of risks of a large number of schemes.

Devolder and Piscopo (2014) model a DB scheme based on final salary using a single model point and model the cashflows for a life aged 35 who retires at 65. Assets are modelled using a Geometric Brownian motion. The paper observes the probability of insolvency of the DB scheme over a 30-year horizon. The probability of default follows an exponential decay and varies between 0% - 40%. The authors further show the solvency capital requirement over time which varies between 0 - 30% of liabilities. The solvency capital requirement is calibrated at a 99.5% Value-at-Risk (VaR).

Ai et al. (2015) also use the Solvency 2 framework and measure the solvency capital requirement of a pension scheme using two approaches. The first approach treats the pension scheme as a group annuity product offered by an insurer and applies established insurer factors to the pension scheme. The risks considered are default and market risk, pricing risk, interest rate risk and operational risk. These risks are then quantified using the Standard and Poor's Capital Model factors 2010. The second approach directly simulates the risk drivers of the pension scheme and develops a framework for calculating the pension risk given a desired

confidence level. Results are comparable under the two approaches. For example, the equity investment capital charge is 38% using the Standard and Poor's factor approach and 35.52% using the simulation approach.

Although the Solvency 2 framework and the VaR approach are popular ways of quantifying the risks of a pension scheme, there are other ways of quantifying these risks. Boonen (2015) examines the consequences of using Expected Shortfall instead of VaR to calculate the solvency capital requirement. The argument for using Expected Shortfall is that it considers the size of worst case events while VaR uses only the quantile. The paper assumes a portfolio of 100,000 deferred life annuities and focusses on three risk classes: equity risk, interest rate risk and longevity risk. In their analysis, the 98.78% Expected Shortfall corresponds to the 99.5% VaR. This is consistent with certain types of distribution such as the normal distribution.

Devolder and Lebegue (2016) use ruin theory to estimate the solvency capital requirement for long term life insurance and pension products, arguing that the Solvency 2 framework may not be appropriate for products with long term horizons given that the framework takes a one-year view on risk. They allow for different terms of contract with a single payment at maturity. For the base case scenario, only equity risk is taken into account. Under the Solvency 2 framework, solvency capital is understated at shorter durations (less than 60 years) and overstated at longer durations (greater than 60 years). For example, for a product with a 30-year horizon, solvency capital is 43% higher if using the ruin theory framework. For a product with a 90-year horizon however, solvency capital is 29% lower using the ruin theory approach. This is due to the benefits of equity investments over long horizons, which are not properly allowed for under the Solvency 2 framework.

Devolder and Lebegue (2017) further expose the issues of using the Solvency

2 framework for measuring pension risks. The authors compare the Solvency 2 framework to a dynamic risk measure where dynamic risk measures are defined according to the amount of information disclosed through time. They assume the pension fund consists of maturity guaranteed benefits and members make a single contribution at the start. The paper shows that solvency capital is independent of the term of the contract under the Solvency 2 framework. This is not the case with a dynamic risk measure. Moreover, solvency capital can be much higher with a dynamic measure. For example, applying a life cycle investment strategy to a 30-year contract, the solvency capital is 40% of the initial contribution under the Solvency 2 framework. In contrast, the solvency capital is 100% of the initial contribution using the dynamic risk measure.

In this section, we have only reviewed literature which has direct relevance to our research. However risk assessment of pension schemes can be addressed using a wide variety of approaches and literatures is extensive in this area of research. So a more detailed literature review is provided in Appendix A to cover these broad areas of research. There we consider literature considers at the relative significance of factors driving pension risks such as equity risk, interest rate risk and longevity risk. Papers that have addressed these issues include Butt (2012), Liu (2013), Karabey et al. (2014) and Sweeting (2017). Other literature has compared the impact of different economic scenario generators on pension risks (such as Devolder and Tassa (2016) and Abourashchi et al. (2016)) and the impact of different mortality models on pension risks (such as Lemoine (2015) and Arik et al. (2018)).

We also look at literature on managing risks from the sponsor's point of view. Some papers have used financial instruments to hedge or transfer the risk. Examples of the instruments used include natural hedging (Li and Haberman (2015)); longevity hedges (Lin et al. (2014, 2015)); and pension buyouts (Cox et al.

(2018)). Some papers have also focused on risk management based on the scheme's structure, as in Kleinow (2011), Aro (2014) and Platanakis and Sutcliffe (2016). Moreover, some researchers have used optimisation techniques to see the extent to which the sponsor's risk can be reduced. Some of the techniques they have discussed include dynamic asset allocation (Liang and Ma (2015)) and automatic balancing mechanisms (Godinez-Olivares et al. (2016)).

Finally, we have also looked at pension risks from the point of view of scheme members. Among these, a number of papers have focused on solving optimisation problems to maximise the expected utility of scheme members. For example, Devolder and Melis (2014) examined the benefits to scheme members of having both funded and unfunded public pensions. Alternatively, Chen and Delong (2015) studied the asset allocation problem to maximise scheme members' utility in a defined contribution scheme. Other papers have proposed innovative pension structures to reduce scheme members' risks. Structures analysed and examined included hybrid structures (Khorasanee (2012)) and TimePension (Linnemann et al. (2014)). Intergenerational risk sharing and the benefits to scheme members/pensioners have also been areas of ongoing research interest (as in Chen et al. (2014) and Wang et al. (2018)).

1.3 Structure of Thesis

The structure of this thesis is as follows: In Chapter 2, we develop the ESG which we use to project the assets and liabilities of DB pension schemes. In Chapter 3, we discuss the mortality models we use to project the longevity for members in the schemes. In Chapter 4, we outline the methodology we propose to use to quantify the pension scheme risks. In Chapters 5, 6 and 7, we present the risk assessment of the UK's USS, the US stylised scheme and the OTPP respectively.

Finally, in Chapter 8, we draw our conclusions and propose future work.

Chapter 2

Economic Scenario Generators

2.1 Introduction

Projecting pension plan assets and liabilities requires simulation of future economic scenarios. Typically actuaries rely on ESGs to produce reasonable simulations of the joint distribution of economic variables relevant for asset and liability valuations.

A wide range of ESGs are currently used in the industry. These models have varying levels of complexity and are often proprietary. Among the few published models for actuarial use, the most well-known is the Wilkie Model first published in Wilkie (1986). This reduced-form vector auto-regression model for UK economic variables, relies on a cascading structure, where the forecast of one or more variables is used to generate values for other variables, and so on. This model has been periodically validated and recalibrated in Wilkie (1995) and Wilkie et al. (2011).

In this research, we want to carry an analysis of UK, US and Canadian pension schemes. The Wilkie models (Wilkie (1986), Wilkie (1995) and Wilkie (2011)) however are only calibrated to UK data. Although there are research papers which

calibrate the Wilkie Model to other countries (e.g. Zhang et al. (2018) have parameterised the Wilkie Model to US data), we do not make use of these models in this research. This is because we want to develop a modelling framework which can be easily calibrated for any country as long as relevant data is available. In this respect, we develop an ESG using a graphical approach calibrated to UK, US and Canadian data.

Graphical models rely on capturing the underlying correlation structure between the model variables in a parsimonious manner, making them useful for simulating data in high dimensions. In these models, dependence between variables is represented by edges in a graph connecting the variables or nodes. This approach allows us to assume conditional independence between variables and to set their partial correlations to zero. Two variables could then be connected via one or more intermediate variables, so that they could still be weakly correlated. Graphical models have also been used in Porteous (1995); Porteous and Tapadar (2005, 2008a,b); Porteous et al. (2012); Yang and Tapadar (2015).

In section 2.2, we provide a brief overview of the Wilkie Model. We then discuss in Section 2.3 the ESG we have developed for this research using a graphical approach.

2.2 The Wilkie Model

2.2.1 Background and Motivation

In 1984, David Wilkie first presented his work on a stochastic investment model for actuarial use in the UK. The work was formally published in Wilkie (1986). Periodically, David Wilkie has updated and recalibrated his model in Wilkie (1995) and Wilkie et al. (2011). He has also co-authored other recent papers Wilkie and Sahin e.g. 2016, 2017a, 2017b, 2017c, 2017d, which focus on certain specific as-

pects of the Wilkie Model e.g. the relationship between price inflation and salary inflation or small extensions of Wilkie et al. (2011). We will only focus on Wilkie (1986), Wilkie (1995) and Wilkie et al. (2011) however.

The original purpose of the Wilkie Model was to develop a sufficient economic and investment model which actuaries could use for long term simulations of future economic scenarios without being too concerned with very short-term fluctuations. Model variables were specifically chosen keeping in mind the long-term nature of a life insurance company or a pension scheme's assets and liabilities. The actual constituents of the model and the model parameters have been updated periodically (Wilkie (1995), Wilkie et al. (2011)) but the overall approach and structure have broadly remained the same.

2.2.2 Model Structure

Since the the Wilkie Model was first proposed in 1984, the notations have undergone some changes over time. We will present the notations used in Wilkie et al. (2011) to avoid confusion.

In the first paper, Wilkie (1986) presented a model for the following four variables:

$I(t)$**:** annual rate of price inflation;

$Y(t)$**:** dividend yield on an index of ordinary shares;

$K(t)$**:** annual rate of dividend increase;

$C(t)$**:** bond yields on government bonds.

The variables were related to each other in a cascade structure, as depicted in Figure 2.1, where price inflation impacted all the other variables in that model.

Among the other variables, dividend yield affected dividend growth and government bond yields. The variables enclosed within the dashed area of Figure 2.1 are the original variables included in Wilkie (1986). The remaining variables were added in Wilkie (1995) and are defined below.

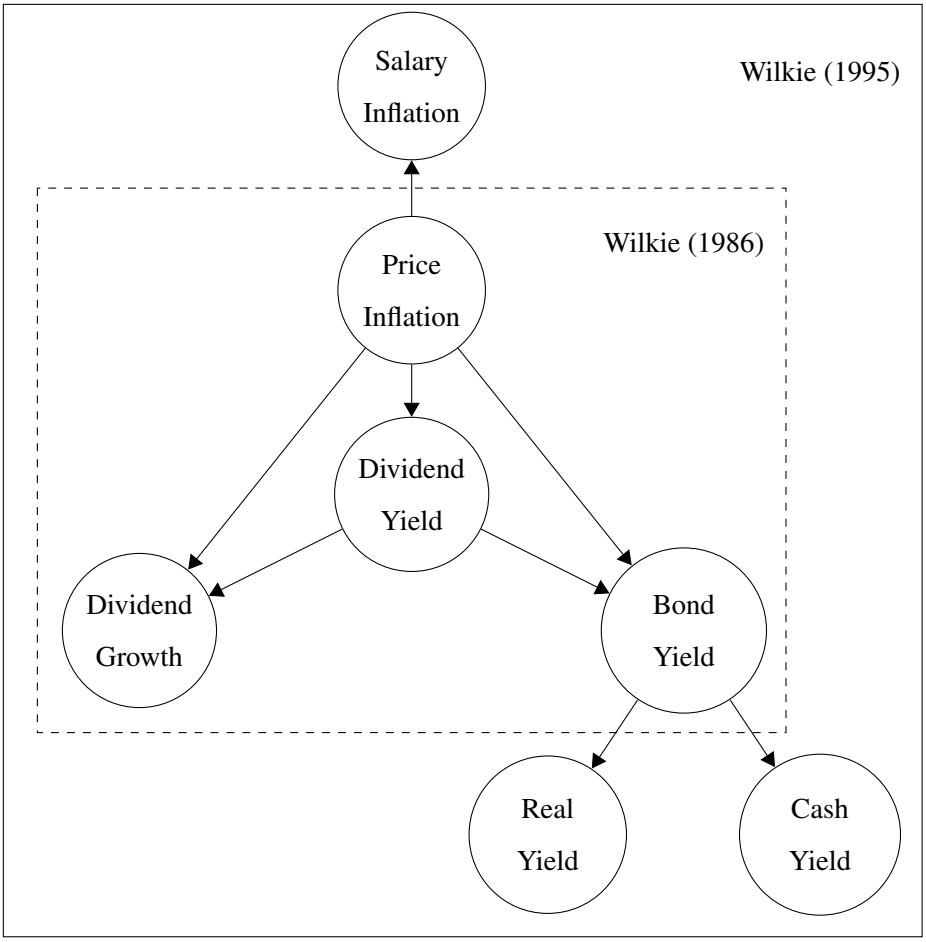

Figure 2.1: Wilkie Models: Cascade structure.

The original four variables were then used to define the following:

$Q(t)$**:** retail price index: $Q(t) = Q(t-1) \times \exp[I(t)]$;

$D(t)$**:** index for dividends: $D(t) = D(t-1) \times \exp[K(t)]$;

$P(t)$**:** price index of ordinary shares: $P(t) = D(t)/Y(t)$.

Wilkie (1995) introduced a few more economic variables:

$J(t)$**:** annual rate of wage inflation;

$B(t)$**:** short-term yields on government bonds: $\log B(t) = \log C(t) - BD(t)$.

$BD(t)$**:** "log-spread" between bond yield and cash yield;

$R(t)$**:** real yields on index-linked stocks.

These new variables led to:

$W(t)$**:** index of wages: $W(t) = W(t-1) \times \exp[J(t)]$.

Wilkie (1995) also proposed a model for property indices, but this was later discontinued as being unsatisfactory, so we do not consider this here. The detailed model and the parameterisation is provided in Appendix B.

2.3 Graphical Models

2.3.1 Background

For the purpose of risk calculation over long periods, we propose an alternative approach of modelling the underlying correlations between the innovations to the variables e.g. the residuals or the error terms in an autoregression.

Graphical models achieve this in a parsimonious manner, making them useful for simulating data in larger dimensions. In graphical models, dependence between two variables is represented by an "edge" in a graph connecting the variables or "nodes". This approach allows us to assume conditional independence between two variables (that are not directly connected by an edge) and to set their

partial correlations to zero. The two variables could then be connected via one or more intermediate variables, so that they could still be weakly correlated.

As a result, we compare different algorithms to select a graphical model, based on the Akaike Information Criterion (AIC), the Bayesian Information Criterion (BIC), p-values and deviance.

2.3.2 Graphical Model Framework

A graph, $\mathcal{G} = (\mathcal{V}, \mathcal{E})$, is a structure consisting of a finite set $\mathcal{V}$ of *variables* (or vertices or nodes) and a finite set of edges $\mathcal{E}$ between these variables. The existence of an edge between two variables represents a connection or some form of dependence. The absence of this connection represents conditional independence.

For instance, if we have a set of three variables $\mathcal{V} = \{A, B, C\}$, where A is connected to B and not to C, but B is connected to C, A is connected to C via B. A is then conditionally independent of C, given B. Such a structure can be graphically represented by drawing circles or solid dots representing variables and lines between them representing edges. The graphical model described above with three variables, A, B and C, is shown in Figure 2.2. We can see that there is a *path* between A and C, which goes through B. The graphs we consider here are called undirected graphs because the edges do not have a direction (which would otherwise be represented by an arrow). Such graphs model association rather than causation.

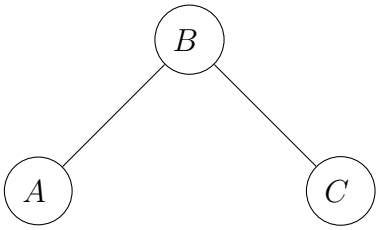

Figure 2.2: A graphical model with 3 variables and 2 edges.

Another way of looking at graphical models is that they are excellent tools for modelling complex systems of many variables by building them using smaller parts. In fact, graphical models may be used to represent a wide variety of statistical models including many of the more sophisticated time series models used in actuarial science today. Recent standard and accessible texts on graphical models include Edwards (2012) and Hojsgaard et al. (2012). The latter provides detailed guidance on the use of packages written in R to estimate graphical models. In this research, we make use of these standard packages wherever possible. Our aim is to demonstrate the use of the undirected graph to develop a parsimonious representation of the economic variables that can then be easily used for simulation.[1]

Graphical models are non-parametric by nature, but they may be used to represent parametric settings, a feature that is desirable for applications such as ours. Due to the easy translatability between the traditional modelling structure (covariance matrices) and the graphical structure in multivariate normal settings, we will focus on the parametric approach here and show that it leads to reasonable outcomes with our modelling strategy. Such models are known as Gaussian Graphical models.

[1] Although we do not discuss directed graphs here, they are widely applied for causal inference. For instance, an arrow from A to B and one from B to C in Figure 2.2 would establish an indirect causal link between A and C (mediated by B), whereas an arrow from A to C would represent a direct causal link.

One of our key goals is to be able to represent the covariance structure with dimension reduction, and the graphical model will allow us to achieve that by effectively capturing conditional independence between pairs of variables and shrinking the relevant bivariate links to zero while allowing for weak correlations to exist in the simulated data. For the multivariate normal distribution, if the concentration matrix (or inverse covariance matrix) $\mathbf{K} = \Sigma^{-1}$ can be expressed as a block diagonal matrix, i.e.:

$$\mathbf{K} = \begin{bmatrix} \mathbf{K_1} & \mathbf{0} & \cdots & \mathbf{0} \\ \mathbf{0} & \mathbf{K_2} & \cdots & \mathbf{0} \\ \vdots & \vdots & \ddots & \vdots \\ \mathbf{0} & \mathbf{0} & \cdots & \mathbf{K_m} \end{bmatrix}, \tag{2.1}$$

then the variables u and v are said to be conditionally independent (given the other variables) if $k_{uv} = 0$ where $\mathbf{K} = (k_{uv})$. To achieve this block diagonal structure, variables may need to be reordered.

As the concentration matrix $\mathbf{K}$ depends on the scales of the underlying variables, it is sometimes easier to analyse the partial correlation matrix $\rho = (\rho_{uv})$, where:

$$\rho_{uv} = \frac{k_{uv}}{\sqrt{k_{uu}\, k_{vv}}}. \tag{2.2}$$

Note that $\rho_{uv} = 0$ if and only if $k_{uv} = 0$.

For our example graphical model in Figure 2.2 the partial correlation matrix would look like:

$$\rho = \begin{bmatrix} 1 & \rho_{AB} & 0 \\ \rho_{AB} & 1 & \rho_{BC} \\ 0 & \rho_{BC} & 1 \end{bmatrix}, \tag{2.3}$$

where $\rho_{AB} \neq 0$ and $\rho_{BC} \neq 0$. So, variables A and C are independent given variable B. Note that this could still generate non-zero unconditional correlation between A and C.

Before using this structure, we will first describe the data in the next section.

2.3.3 Data

In order to build a minimal economic model, which can be used by a life insurance company or a pension fund, we require retail price inflation (I), salary inflation (J), stock returns and bond returns over various horizons.

For the UK, the data we use has been generously provided by David Wilkie, who has carried out a range of checks and matching exercises to construct all the relevant time series. Following his procedure in Wilkie (1986), we model dividend yield (Y), dividend growth (K) and Consols yield (C) to construct stock and bond returns. Consols yield is the yield on perpetual UK government bonds. Henceforth, we refer to Consols Yield as bond yield. We use the complete dataset provided by David Wilkie, which consists of annual values from 1926 to 2017 as at the end of June each year. An excerpt of the data can be found in Wilkie et al. (2011).

For the US, our data comes from two sources. The first source is from Robert Shiller who provides online data for the consumer price index, S&P 500 price index, S&P 500 dividend index, and 10-year government bond yield.[2]. The second source of data comes from Emmanuel Saez who provides online data for average wages in the US. The data we use extend from 1913 to 2015[3].

For Canada, the data we use range from 1935 to 2015. For price inflation and salary inflation, the data we use comes from two sources. We use data from Emmanuel Saez who provides Canadian online data for the retail price index and average wages up to the year 2000. From 2001 onwards, we use price inflation

[2] `http://www.econ.yale.edu/~shiller/data.htm`

[3] `https://eml.berkeley.edu/~saez/`

data and salary inflation data from the Federal Reserve Economic Data[4] and Statistics Canada[5] respectively. For the Canadian dividend yield, dividend growth and bond yield, we use data from Statistics Canada which provide data for the Toronto Stock Exchange (TSE) index, TSE dividend yield and 10-year government bond yield.

2.3.4 Modelling

We are only interested in simulating the selected variables jointly, so we may first wish to take a look at the historical pairwise correlations. The UK, US and Canadian historical correlations are given in Table 2.1. Price inflation appears to be correlated consistently across all three countries. However, the correlations between the variables are not all similar across the three countries. A graphical model promises to provide the flexible framework needed to generate scenarios consistent with this *long-run* dependence structure.

[4] https://fred.stlouisfed.org/series/FPCPITOTLZGCAN

[5] https://www.statcan.gc.ca/eng/start

Table 2.1: Historical correlations for UK, US and Canada

	UK					US					Canada				
	I_t	J_t	Y_t	K_t	C_t	I_t	J_t	Y_t	K_t	C_t	I_t	J_t	Y_t	K_t	C_t
I_t	1					1					1				
J_t	0.83	1				0.50	1				0.65	1			
Y_t	0.35	0.28	1			0.11	-0.04	1			0.31	0.50	1		
K_t	0.37	0.35	-0.08	1		0.23	0.22	-0.09	1		0.19	0.15	0.03	1	
C_t	0.64	0.73	0.17	0.27	1	0.32	0.05	-0.11	0.01	1	0.44	0.02	-0.24	0.10	1

Table 2.2: Time series parameter estimates for univariate AR(1) regressions UK, US and Canada.

	UK			US			Canada		
	μ	β	σ	μ	β	σ	μ	β	σ
I_t	0.0404	0.6102	0.0387	0.0328	0.6211	0.0392	0.0361	0.7105	0.0225
J_t	0.0528	0.7801	0.0282	0.0464	0.4908	0.0643	0.0600	0.5358	0.0415
Y_t	0.0468	0.6718	0.0085	0.0413	0.8293	0.0100	0.0367	0.9112	0.0053
K_t	0.0527	0.4263	0.0852	0.0507	0.2746	0.1084	0.0684	0.1044	0.1755
C_t	0.0617	0.9674	0.0083	0.0489	0.9346	0.0091	0.0601	0.9699	0.0075

2.3.5 Correlations in Levels or in Innovations

Our objective here is to provide an adequate model that is as simple as possible. When simulating, there is a philosophical question as to whether one should produce scenarios from a tightly structured model of the levels of the variables, or whether one should focus on the innovations in the time series processes of these variables. By construction, the innovations should be *i.i.d* once a well-specified regression model has been fitted. We take the view that contemporaneous changes in variables beyond those predicted by their own past values offer a useful handle on the range of scenarios to be produced.

Over the history of these variables, there have been several events, but one could still argue that there is long-term mean reversion in most series, albeit at different rates. This may be a good reason to focus our attention on modelling the joint innovations in the series. Rather than model the joint dynamics of variables using a large number of constraints and parameters, we can minimise the number of constraints required by restricting them to situations that would rule out inadmissible values.

Given that the aim of our ESG is to emphasise long-run stable relationships and to generate a distribution of joint scenarios, we take the approach of estimating the joint distribution of the residuals of individual time series regressions. This focuses on the dependence between innovations and, we argue, may allow for a richer set of scenarios generated with relatively simple models. For each variable, we will first estimate a time series model independently and then we will fit a graphical model for the time series residuals across variables.

At the annual frequency we consider here, the dynamics of the variables can arguably be adequately represented by a simple AR(1) process in most cases. For

each time series X_t, we use the following AR(1) time-series model formulation:

$$\mu_x = E[X_t] \tag{2.4}$$

$$Z_t = X_t - \mu_x \tag{2.5}$$

$$Z_t = \beta_x \, Z_{t-1} + e_{x,t} \quad \text{where } e_{x,t} \sim N(0, \sigma_x^2). \tag{2.6}$$

The parameter estimates from the AR(1) regressions are provided in Table 2.2 for UK, US and Canada. All AR(1) coefficients are statistically significance at the 1% level.

In addition, the fit appears satisfactory in the sense that there does not appear to be significant residual dependence in the errors. Partial autocorrelation plots of the residuals from these regressions are provided in Appendix B.8 for reference. While an AR(1) fit appears adequate for the purposes of our model, one can choose an alternative univariate time series model if deemed appropriate, as we are interested in the innovations from the model.

2.3.6 Fitting a Graphical Model to Residuals

To estimate a Gaussian Graphical Model for the residuals, we assume that:

$$\mathbf{e_t} = (e_{I_t}, e_{J_t}, e_{Y_t}, e_{K_t}, e_{C_t}) \sim \mathcal{N}(\mathbf{0}, \Sigma).$$

The correlations between the residuals for the three countries are given in Table 2.3.

Table 2.3: Correlations of residuals from individual AR(1) regressions for UK, US and Canada.

	UK					US					Canada				
	I_t	J_t	Y_t	K_t	C_t	I_t	J_t	Y_t	K_t	C_t	I_t	J_t	Y_t	K_t	C_t
I_t	1					1					1				
J_t	0.56	1				0.38	1				0.66	1			
Y_t	0.34	0.25	1			0.10	-0.39	1			0.15	0.22	1		
K_t	0.31	0.28	0.08	1		0.25	0.06	0.28	1		0.08	0.09	0.24	1	
C_t	0.31	0.13	0.43	0.13	1	0.23	0.08	0.12	0.03	1	0.21	-0.01	0.29	0.42	1

Table 2.4: Partial correlations of residuals for UK, US and Canada.

	UK					US					Canada				
	I_t	J_t	Y_t	K_t	C_t	I_t	J_t	Y_t	K_t	C_t	I_t	J_t	Y_t	K_t	C_t
I_t	1					1					1				
J_t	0.48	1				0.42	1				0.68	1			
Y_t	0.16	0.11	1			0.20	-0.47	1			-0.07	0.22	1		
K_t	0.18	0.15	-0.06	1		0.17	0.10	0.28	1		-0.11	0.13	0.11	1	
C_t	0.20	-0.09	0.37	0.06	1	0.19	0.04	0.12	-0.06	1	0.32	-0.29	0.24	0.40	1

The resulting partial correlation matrices are given in Table 2.4. Clearly, some of the partial correlations in the matrices are small. Our goal is to identify the graphical structures with the minimum number of edges, which describe the underlying data adequately.

For each country, as there are 5 variables in the model, the minimum number of edges required for a *connected* graph (i.e. where there exists a *path* between any two nodes) is 4. The graph with the maximum possible number of edges is the *saturated model* with ${}^5C_2 = 10$ edges. We will call this Model Sat. The model with no edges is the independence model, i.e. all variables are independent of each other, and we will call it Model 0 (as there are no edges).

In total, there are $2^{10} = 1024$ distinct models possible. But we will focus only on those models that are optimal, based on certain desirable features.

2.3.7 Model Choice: Desirable Features and Optimality

Selection of a graphical model can be carried out by traditional statistical criteria. This is usually done in an iterative procedure, where we consider our model selection criterion of choice before and after adding (or removing) an edge between two variables. One may begin with Model 0 or Model Sat and proceed in a pre-defined sequence. In each case, *disciplined* judgement may be applied, for instance, by plotting the p-values associated with individual edges and choosing a desired cut-off point. We consider the following statistical criteria: AIC, BIC, p-values of individual partial correlation estimates, and deviance.[6] Below, we provide a set of tables summarising the results of the estimation procedures, followed

[6]It is possible to use the graphical model "language" to estimate other standard models such as Markov switching or latent Markov models. For direct modelling of multivariate time series, relevant model selection approaches have been proposed by Runge (2013) and Wolstenholme and Walden (2015) among others.

by a discussion of the criteria used in the procedures.

In Table 2.5, we present summary statistics for UK, US and Canada of the following models:

Model 0: The independence model with no edges.

Model BIC: The optimal model according to BIC.

Model AIC: The optimal model according to AIC.

Model SINful: The optimal model using simultaneous p-values at confidence level $\alpha = 0.1$ and $\alpha = 0.6$. We choose two confidence levels in order to distinguish the significant edges from the non-sinificant ones. However, the overall structure of the graphical model would only depend on $\alpha = 0.6$.

Model Sat: The saturated model with all possible edges.

The UK graphical structures using model BIC, AIC and SINful are given in Figure Figure 2.3. In Figure 2.4, we compare Model SINful for UK, US and Canada. Note that Models BIC, AIC and SINful have the same structure for US and Canada.

Table 2.5: Summary of graphical model fit for UK, US and Canada.

Country	Model	Edges	$\log L$	AIC	BIC	Deviance	iDeviance
UK	Model 0	0	1106.48	-2202.96	-2190.25	82.09	0.00
	Model BIC	4	1143.82	-2269.64	-2246.75	7.42	74.67
	Model AIC	5	1145.70	-2271.40	-2245.96	3.66	78.43
	Model SINful	6	1146.66	-2271.33	-2243.35	1.73	80.36
	Model Sat	10	1147.53	-2265.06	-2226.91	0.00	82.09
US	Model 0	0	1065.30	-2120.59	-2107.46	63.83	0.00
	Model BIC/AIC/SINful	6	1095.96	-2169.92	-2141.05	2.50	61.33
	Model Sat	10	1097.21	-2164.42	-2125.04	0.00	63.83
Canada	Model 0	0	955.05	-1900.10	-1888.13	84.70	0.00
	Model BIC/AIC/SINful	6	995.66	-1969.32	-1942.98	3.48	81.22
	Model Sat	10	997.40	-1964.80	-1928.88	0.00	84.70

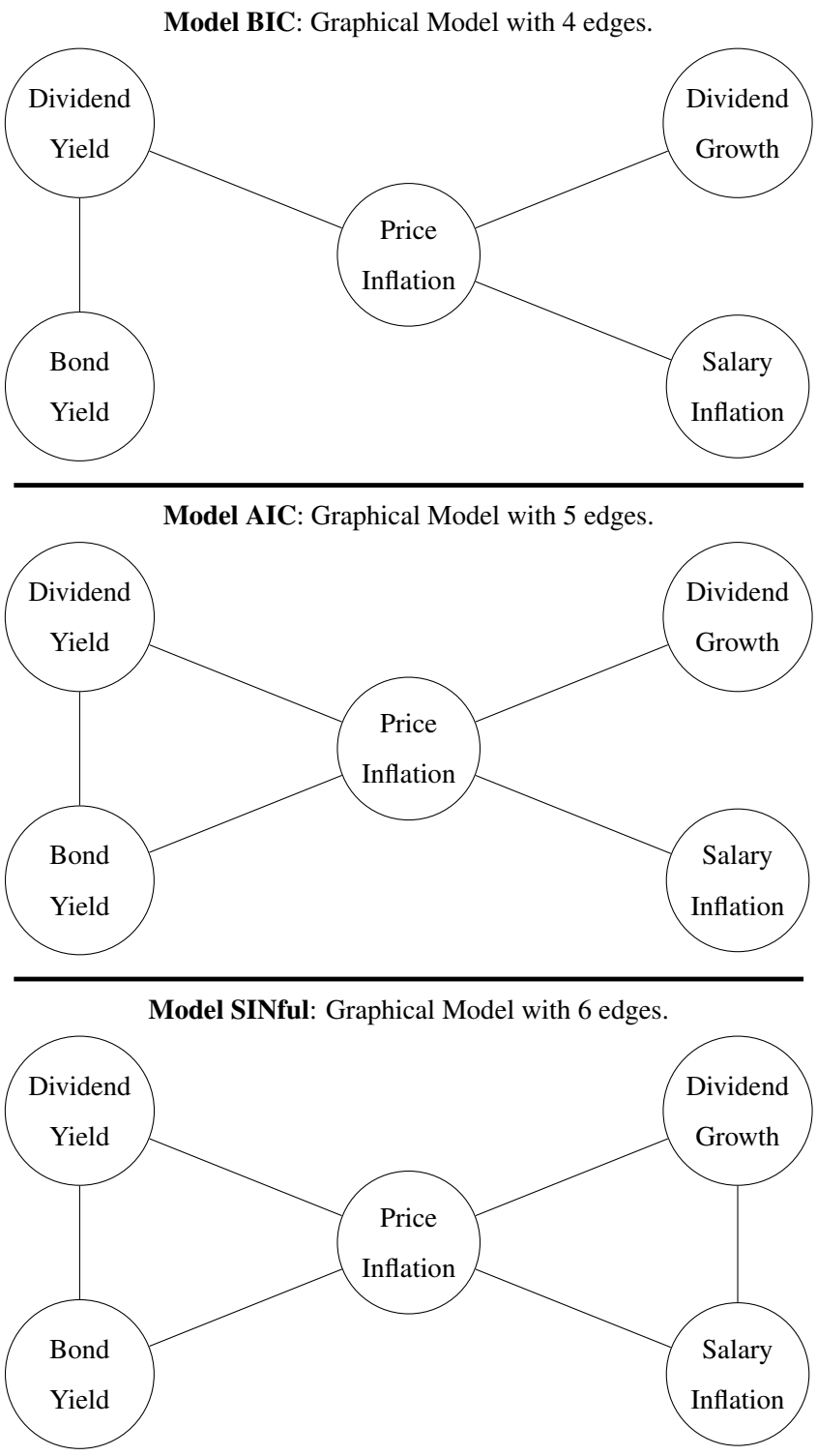

Figure 2.3: Optimal graphical models for UK based on different selection criteria.

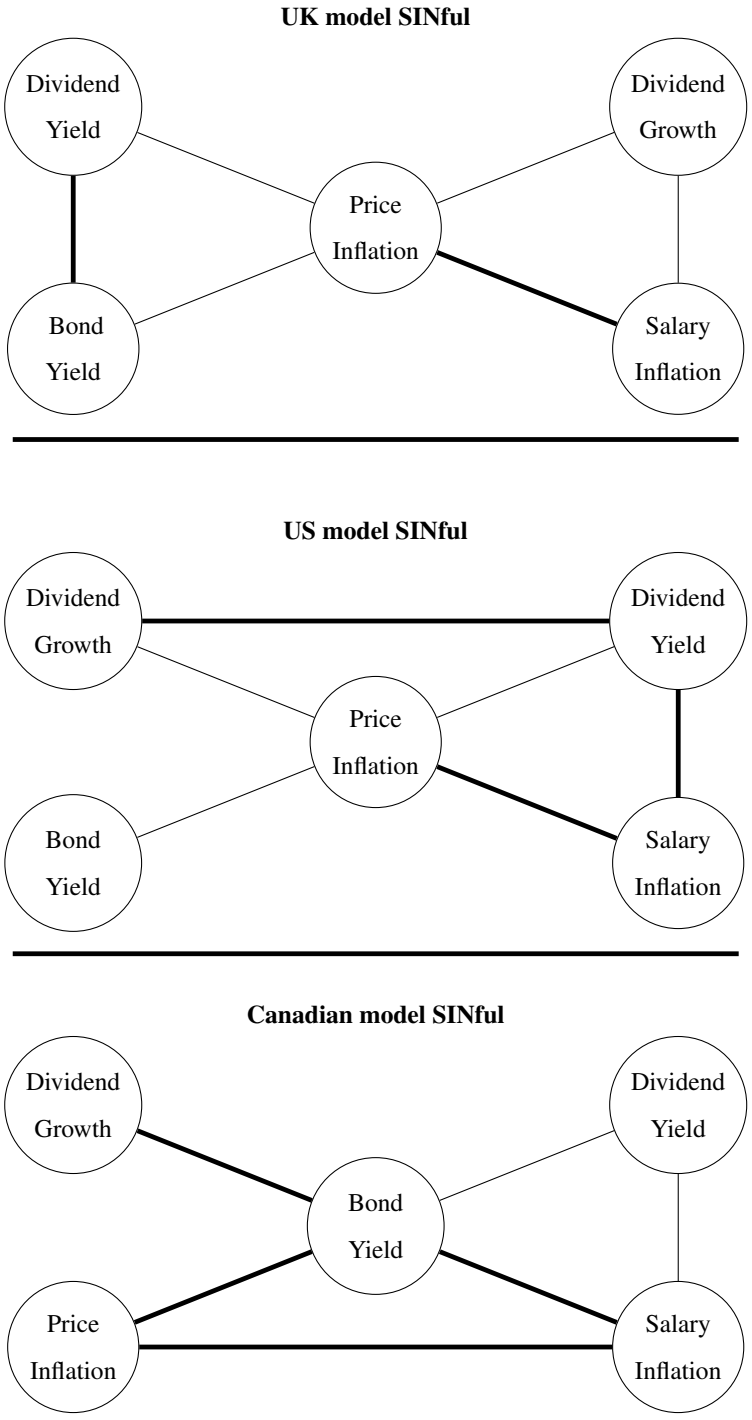

Figure 2.4: Optimal graphical models for UK, US and Canada based on simultaneous p-values. Significant edges are shown in bold.

Parameter estimation based on the maximum likelihood approach aims to maximise the likelihood, or log-likelihood $\log L$, of a specified model. Let $\hat{l}$ be the maximised value of the log-likelihood. Usually, a model with a higher maximised log-likelihood is preferred.

In a nested model framework, a model with more parameters will naturally lead to a higher log-likelihood. This is evident from the $\log L$ measures given in Table 2.5 where the saturated Model Sat has the highest log-likelihood and the independence Model 0 has the lowest log-likelihood. But, if parsimony is a desirable feature, a saturated model need not be the optimal model.

In a nested model framework, one can define *Deviance* of a model, with maximised log-likelihood $\hat{l}$, as:

$$\text{Deviance} = 2((\hat{l}_{sat} - \hat{l})), \tag{2.7}$$

where $\hat{l}_{sat}$ is the maximised log-likelihood of the saturated model. So Deviance represents the log-likelihood ratio relative to the saturated model. On the other hand, *iDeviance* of a model, with maximised log-likelihood $\hat{l}$, measures the log-likelihood ratio relative to the independence model and is defined as:

$$\text{iDeviance} = 2((\hat{l} - \hat{l}_{ind})), \tag{2.8}$$

From Table 2.5, we can see that in the case of US and Canada, the Graphical Model is the same for Models BIC, AIC and SINful. We can also see from the Deviance and iDeviance values in Table 2.5 that Models BIC, AIC and SINful are much closer to the saturated model than the independence model.

Among these nested models, one can define optimality based on penalised log-likelihood, where a penalty term is introduced to reflect the number of parameters in the model. Typically, this requires minimising the negative of a penalised likelihood:

$$-2\ \log L + k \times p, \tag{2.9}$$

where p is the number of (independent) parameters and k is an appropriate penalty factor. Different values of k are used in practice, e.g. $k = 2$ gives the AIC and $k = \log n$, where n is the number of observations, gives the BIC.

In Tables 2.5 Model BIC is the optimal model according to BIC and Model AIC is the optimal model according to AIC.

Model SINful is obtained using a special form of thresholding called the SINful approach due to Drton and Perlman (2007, 2008). The principle here is based on a set of hypotheses:

$$\mathcal{H} = \{H_{uv} \,:\, e_u e_v \,|\, \text{all other variables}\},$$

for which the corresponding nominal p-values are $\mathcal{P} = \{p_{uv}\}$. These are then converted to a set of simultaneous p-values $\tilde{\mathcal{P}} = \{\tilde{p}_{uv}\}$, which implies that if H_{uv} is rejected whenever $\tilde{p}_{uv} < \alpha$, the probability of rejecting one or more true hypotheses H_{uv} is less than α.

In particular Drton and Perlman (2007, 2008) suggest two α thresholds to divide simultaneous p-values into three groups: a significant set **S**, an intermediate set **I** and a non-significant set **N** and hence the name SINful.

Figure 2.5 shows the simultaneous p-values for UK, US and Canada. We define the significant set, **S**, as the edges present at a significant level of $\alpha = 0.1$. For the three countries, **S** includes the edges between price and salary inflation. This is expected given that the high correlation between price inflation and salary inflation for the three countries. For UK, **S** also includes the edges between the dividend yield and bond yield while for the US, **S** includes the edges between the residuals salary inflation and dividend yield and dividend yield and dividend growth. Finally for Canada, **S** includes the edges between the residuals of bond yield and all other variables except dividend yield.

We define the intermediate set, **I**, as the edges present between a threshold of 0.1 and 0.6. For the three countries, the inclusion of **I** leads to the inclusion

of four extra edges. For the UK, these edges connect price inflation to all other variables and salary inflation to dividend growth. For the US, the inclusion of **I** also connects price inflation to all other variables. Finally for Canada, **I** connects bond yield to dividend yield and salary inflation to dividend yield.

The remaining 4 edges for each country form the non-significant set **N**. The resulting model using the edges in sets **S** and **I** produces model SINful in Table 2.5 and Figure 2.4. Here, we have used judgement from a visual overview of the p-values to determine that there appear to be three distinct groups of edges for each country. Moreover, choosing 0.6 as threshold leads to the inclusion of 6 edges for each country and thus brings us some consistency when comparing the simulations for each country later on. One however could potentially choose 0.4 or 0.5 as the threshold in place of 0.6 as long as the process remains transparent, potentially justifying it using a plot such as Figure 2.5.

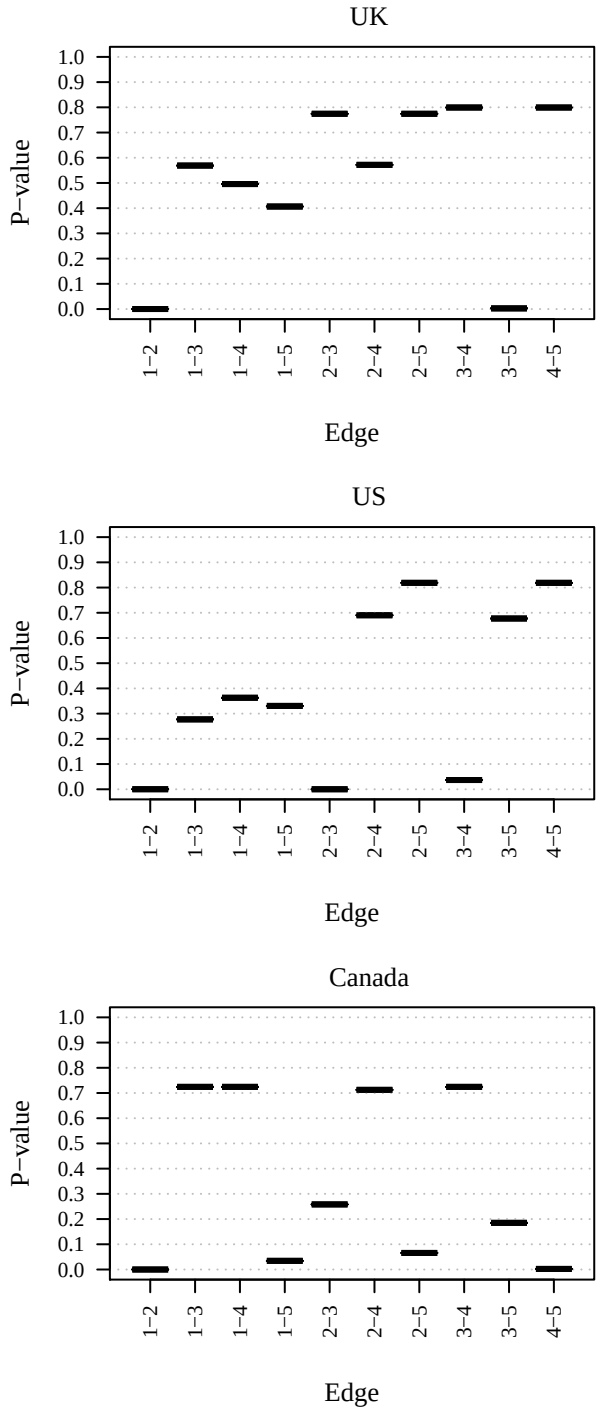

Figure 2.5: Simultaneous p-values for UK, US and Canada. 1 - Price Inflation, 2 - Salary Inflation, 3 - Dividend Yield, 4 - Dividend Growth, 5 - Bond Yield

2.3.8 Desirable Features in Graphical Model

Our next step will be to use the models above to generate scenarios over long periods in the future. For this purpose, in addition to dimension reduction, the modularity feature of the graphical model becomes very important.

A *clique* is a subset of variables in a graph such that all the variables in this subset are connected to each other. In other words, the subgraph represented by the clique is complete or saturated within itself. A *maximal clique* is one that is not the subset of another larger clique. When simulating variables using the multivariate normal distribution, such a clique is the unit from which we simulate. As a result, if the maximum size of a clique exceeds 3, then the gains from dimensionality reduction in estimation are significantly forfeited at the time of simulation. Graphs with such a preferred structure are referred to as *triangulated*. Visual evaluation of the graphical structure to address this is therefore a useful instance of applying judgement while choosing between models. In Models BIC, AIC and SINful, the structures are amenable to simulation due to the cliques being at most of size 3.

Another way to characterise this desirable property is through the graph's *decomposability*, which allows for the derivation of an explicit MLE formula (see *e.g.* Edwards (2012) and references therein). Essentially, decomposability implies the ability to describe the model in a sequential manner, such as in the form of a set of regressions. When simulating from an estimated model, this allows us to simulate variables in a sequence, conditional on the realisations of previous variables. The standard stepwise model selection algorithms usually allow the user to automatically disregard nondecomposable graphs.

2.3.9 Scenario Generation

Using UK as an example, we outline below the steps required for simulating future economic scenarios. Overall, of the three UK models we have identified, Model BIC is the minimal. However, the addition of the two links to get to model SINful is intuitively appealing and consistent with economic theory as well as empirical evidence. Models BIC, AIC and SINful produce qualitatively similar results, so we show the results for model SINful as it has an intuitively appealing structure. In this respect, henceforth in this thesis, the term Graphical Model will be used to mean Model SINful. The steps for the simulation are as follows:

Step 1: The initial values of the economic variables, i.e. $(I_0, J_0, Y_0, K_0, C_0)$ are set at their respective observed values at the desired start date.

Step 2: To simulate $(I_t, J_t, Y_t, K_t, C_t)$ at a future time t, given their values at time $(t-1)$, we first need to generate the innovations: $\mathbf{e_t} = (e_{I_t}, e_{J_t}, e_{Y_t}, e_{K_t}, e_{C_t})$.

For UK model SINful, as can be seen from Figure 2.3, $(e_{I_t}, e_{J_t}, e_{K_t})$ and $(e_{I_t}, e_{Y_t}, e_{C_t})$ are the two cliques with e_{I_t} being the common variable. We choose one of the cliques, say $(e_{I_t}, e_{J_t}, e_{K_t})$, and simulate it from the underlying trivariate normal distribution. Then the other clique, $(e_{I_t}, e_{Y_t}, e_{C_t})$, is simulated using a bivariate conditional normal distribution (e_{Y_t}, e_{C_t}) for given values of e_{I_t} already simulated for the first clique. This shows how a graphical model approach can help reduce the computationally intensive task of simulating from a five-dimensional normal distribution to two simpler tasks of simulating from a trivariate and a bivariate normal distributions.

Using the simulated innovations $(e_{I_t}, e_{J_t}, e_{Y_t}, e_{K_t}, e_{C_t})$, the values of $(I_t, J_t, Y_t, K_t, C_t)$ can then be calculated using Equations 2.4–2.6.

Step 3: Step 2 is repeated sequentially for the required time horizon to obtain a single realisation of a simulated future scenario.

Step 4: Steps 1–3 are then repeated for the desired number of simulations.

2.4 Results

We generate simulated values starting from the last data point available, which is 2017 for UK and 2015 for US and Canada. We have produced 10,000 paths for the joint set of variables.

For the UK, in addition to the scenarios generated through the graphical model, we also simulate the same number of paths based on the Wilkie Model as a benchmark.

2.4.1 Marginal Distributions - UK Graphical Model and Wilkie Model

The simulation results can be viewed in terms of the marginal distributions of the variables and also in terms of their joint realisations. As a first sense check, we look at "fan charts" of the distributions of the five variables over the length of the simulations. These charts, based on the UK Graphical Model are presented in Figure 2.6. For each variable, we place the chart from the Wilkie Model alongside for easy visual comparison.

The different speeds of convergence to the long-term mean are clearly visible across the different series. However, this is not simply an artefact of the different AR(1) estimates. While correlations in innovations feed into the cross-autocovariances of the series, the impact is varied on account of the different levels of memory in the processes. This is consistent with what we would expect over the

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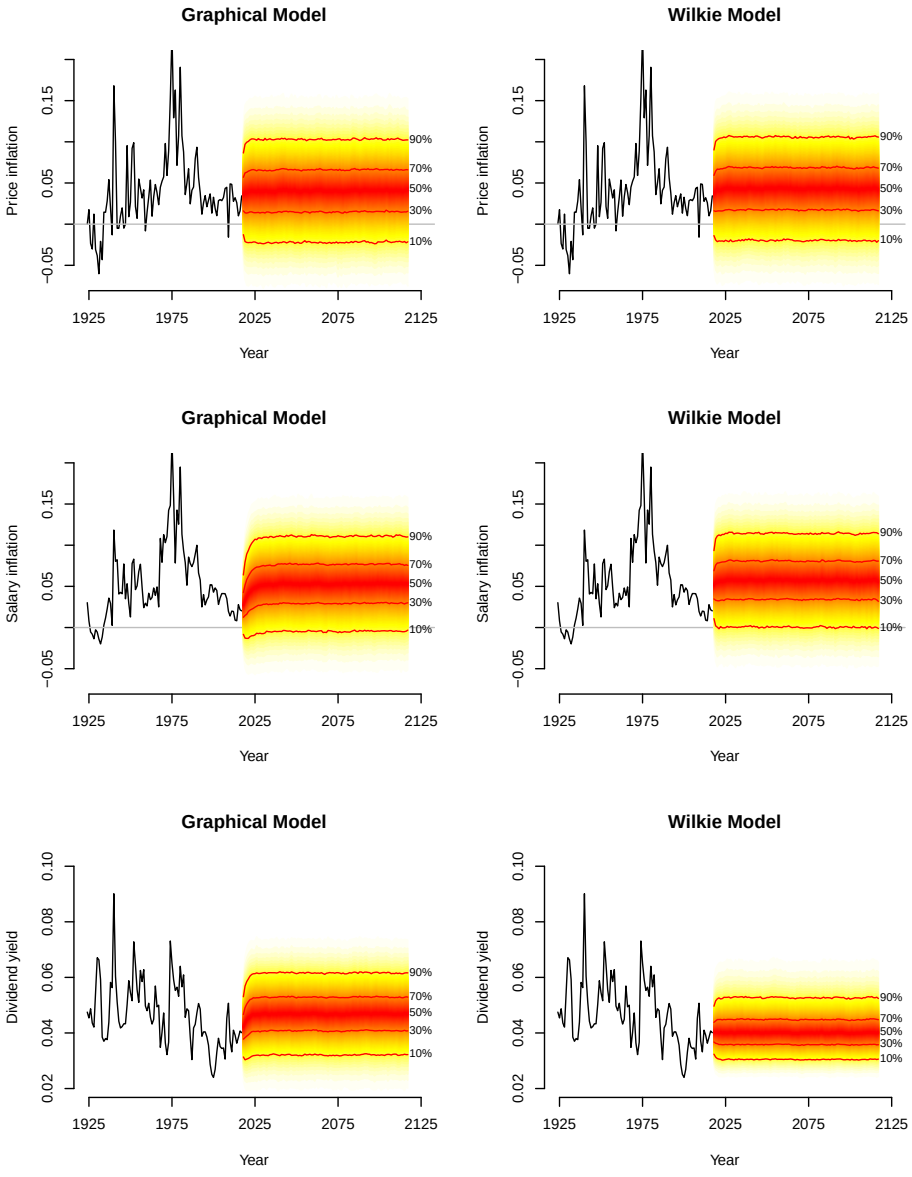


Figure 2.6: Fanplots of simulations of UK price inflation, salary inflation and dividend yield from the Graphical Model and the Wilkie Model.

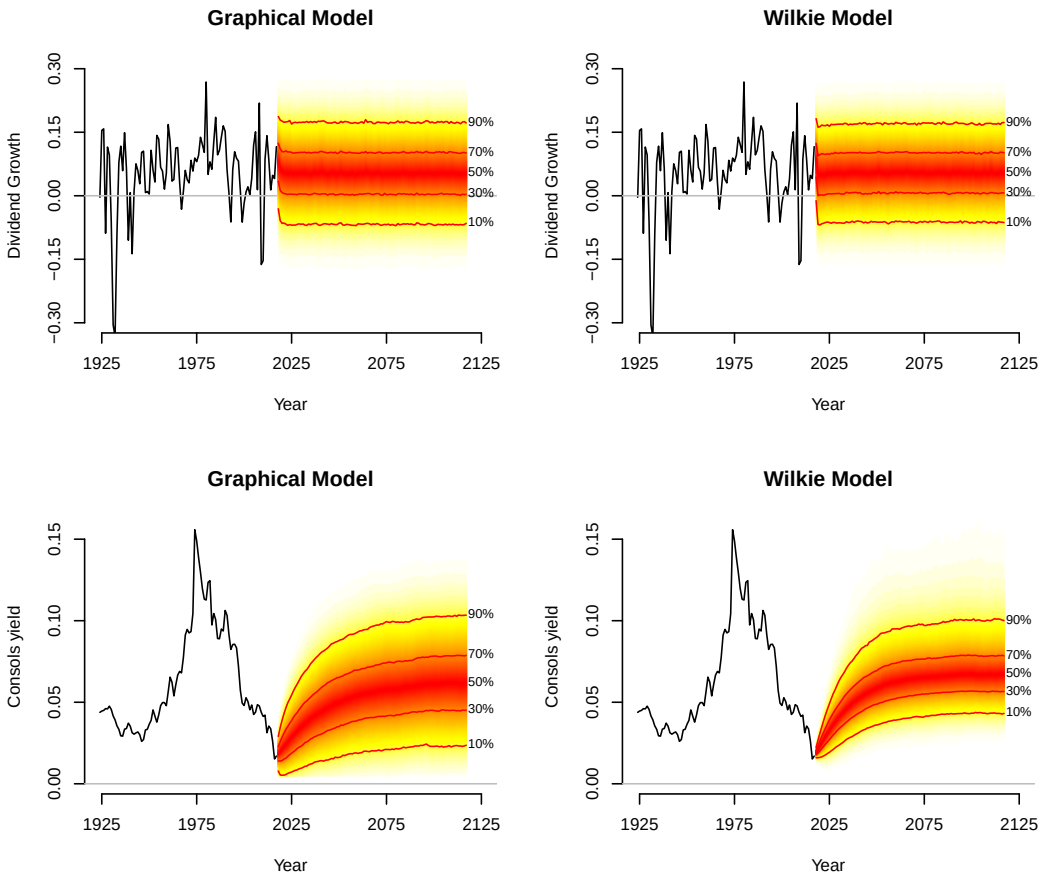


Figure 2.7: Fanplots of simulations UK dividend growth and Bond yield from the Graphical Model and the Wilkie Model.

short-term when starting the simulation from the current values of the series. In the long run all series have marginal distributions around their long-term means.

It also appears that the overall long-term picture of the marginals from our model are broadly similar to those from the Wilkie Model. The main differences (albeit small) appear in the slower rate of mean reversion of the forecasts for salary inflation. The graphical model also generates a wider distribution of bond yield and dividend yield than the Wilkie Model.

The fan charts offer a useful sense-check as they can help identify potential violations of common sense economic constraints that one would like to avoid in the simulations. For instance, due to the exceptionally low long-term bond yields in the recent environment, we have imposed a constraint that the long-term yield does not fall below 0.05%. Should a value below this be predicted, it is simply set at the minimum value instead. While we have chosen this value to be consistent with current practice, recent experience suggests that the modeller may choose to lower the boundary or even do away with this constraint altogether. The model without the constraint does not preclude negative yields.

These types of constraints may have an impact on the correlations among the simulated variables, so it may also be useful to check the correlations, which we do next.

2.4.2 Distribution of Correlations along Simulated Paths - UK Graphical Model and Wilkie Model

In Figure 2.8, we provide the pairwise correlations among the simulated versions of the variables based on the Graphical Model and the Wilkie Model. For each simulation path we calculate one estimate of the correlation. We then plot the distribution of these correlation estimates across the simulations. While many of the correlation profiles are very similar between the two approaches, there is a pro-

nounced difference in the case of price and salary inflation. One might argue that the correlation in the Wilkie Model is constrained due to the model structure, it is also the case that the graphical model produces a very wide range of correlation values for the two variables.

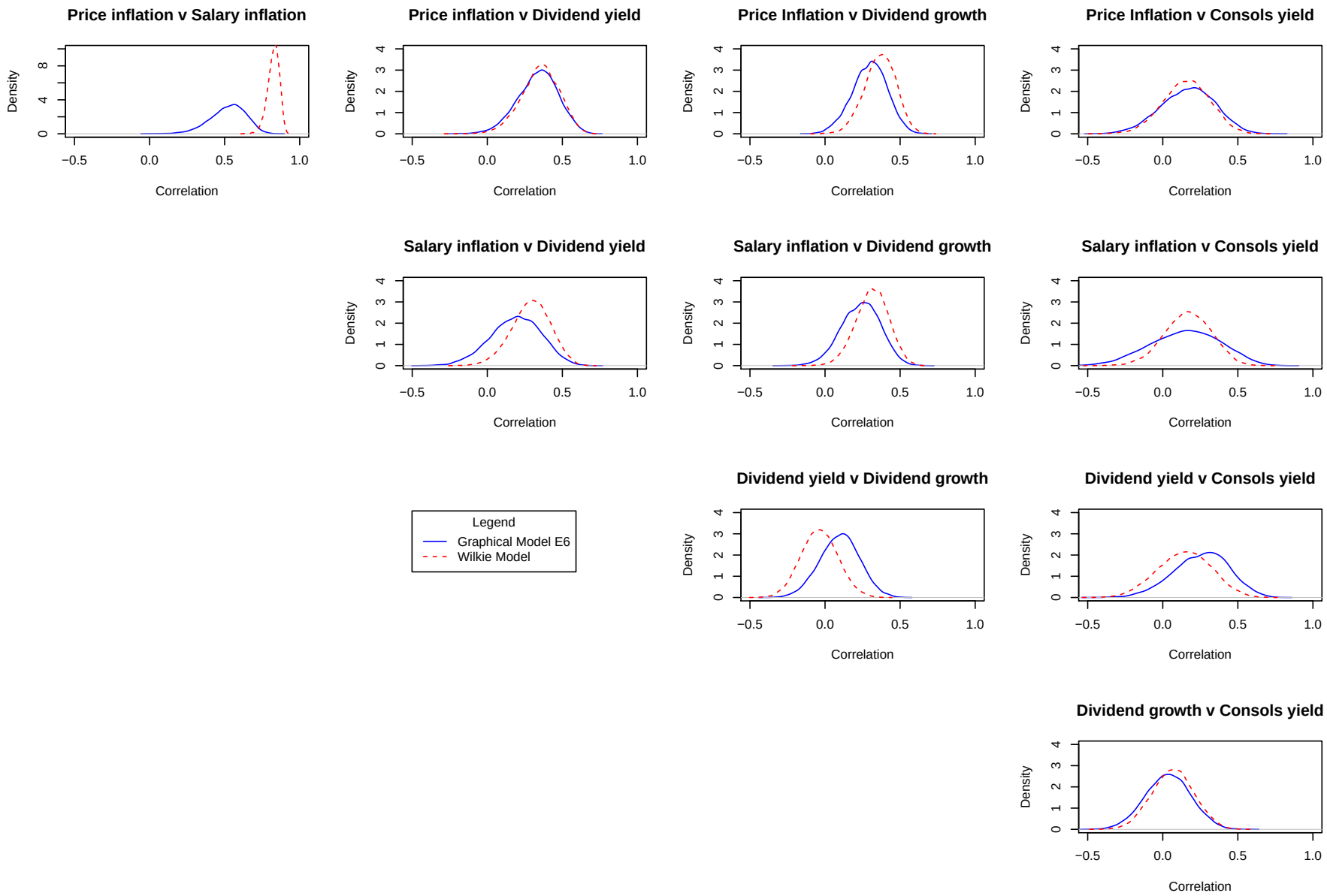
The differences in correlation profiles may partly be explained by the differences in persistence and variability between retail price inflation and salary inflation, and partly as a consequence of the Gaussian structure of the graphical model and its focus on innovations (as compared to the Wilkie Model's approach). However, it is not clear that one outcome is preferred to the other, so we do not consider any remedies.

2.4.3 Bivariate Heat Maps - UK Graphical Model and the Wilkie Model

The policy-oriented user is ultimately interested in the *joint* values of stock and bond returns indices, inflation and wages that the models generate. To discuss the output in this context, we plot the bivariate heat maps generated by the simulations for Graphical Model and the Wilkie Model. The pairs we consider are: first, annual stock returns and annual bond returns; and second, annual price inflation and annual salary inflation. We overlay the map with annual observations of the relevant pairs from the historical data available. These plots are provided in Figures 2.9 and 2.10 respectively. Only very subtle differences can be observed across the models, and they all do an arguably reasonable job of capturing the historical distribution. The correlations between price and salary inflation appear tighter for the Wilkie Model than the graphical models, which is to be expected from the different approaches taken. However, the models generate the right shape and apply appropriate mass to the relevant areas of the distribution by comparison to historical data.

An additional check we can perform is to look at the (annualised) total returns of stocks and bonds over different horizons. We do this in Figure 2.11 for the Graphical Model and Figure 2.12 for the Wilkie Model.

As expected, the shape/sign of the bivariate correlation appears to be more stable for the graphical model than the Wilkie Model. This is because we identified this type of long-run stable dependence as an objective for our models. An interesting outcome, however, is the mass placed by the Graphical Model on an extreme zone during the shorter horizons that does not appear in the Wilkie Model. Given the recent history of exceptional policy intervention by developed countries that exceeded the GDP of most countries in the world, this is not a surprising result. It is mainly driven by exceptionally low yields so that small absolute changes in yields can lead to very high returns. As the yields bounce away from a lower bound, they may be pushed back down by developments in other variables such as price inflation. It also speaks to the ability of the simple model with AR(1) dynamics and dependent innovations to capture shorter-term risks.


Price inflation v Salary inflation
Price inflation v Dividend yield
Price Inflation v Dividend growth
Price Inflation v Consols yield
Salary inflation v Dividend yield
Salary inflation v Dividend growth
Salary inflation v Consols yield
Dividend yield v Dividend growth
Dividend yield v Consols yield
Dividend growth v Consols yield
Density
Correlation
−0.5
0.0
0.5
1.0
Legend
Graphical Model E6
Wilkie Model

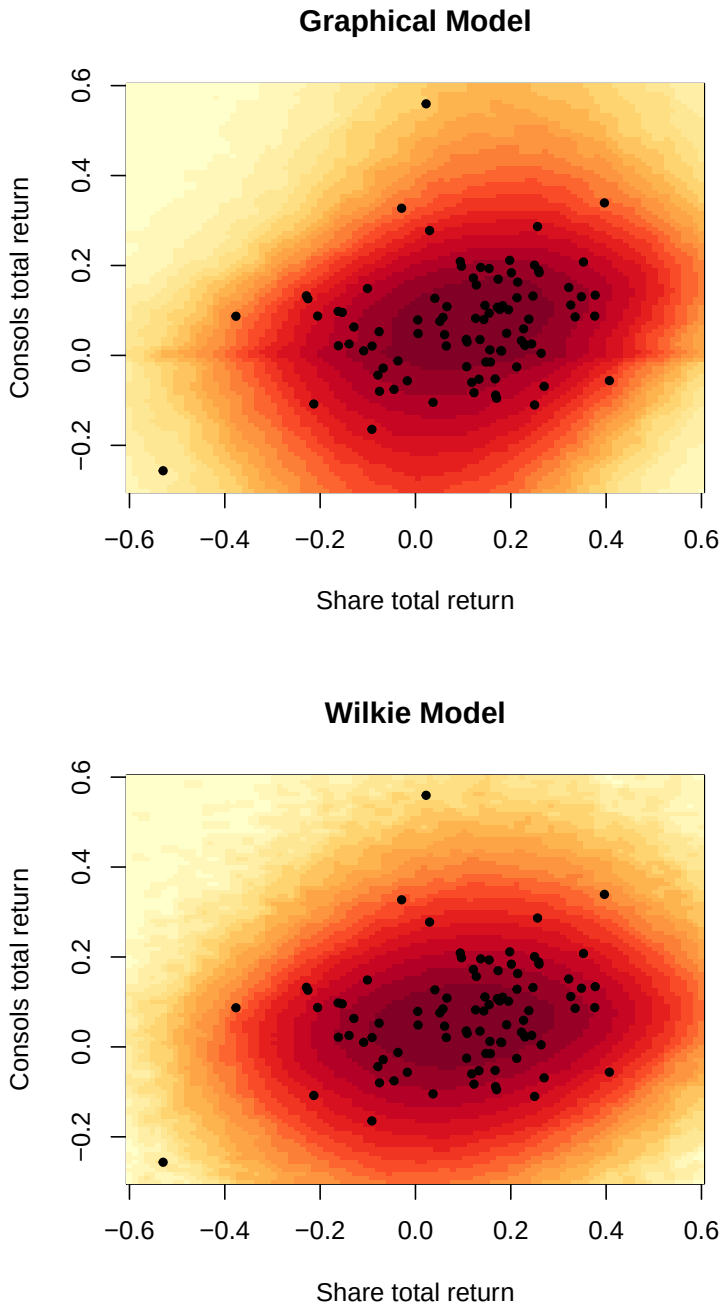


Figure 2.9: Plots of simulated share and bond total returns from the UK Graphical Model and the Wilkie Model, where the black dots represent historical observations.

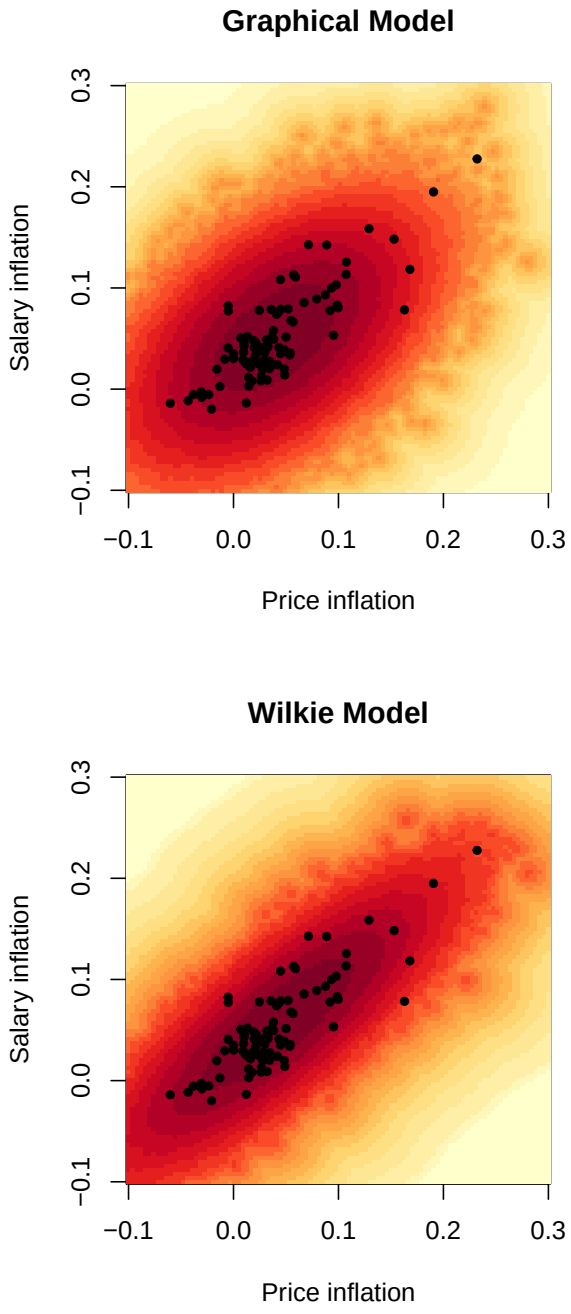


Figure 2.10: Plots of simulated price and salary inflation from the UK Graphical Model and the Wilkie Model, where the black dots represent historical observations.

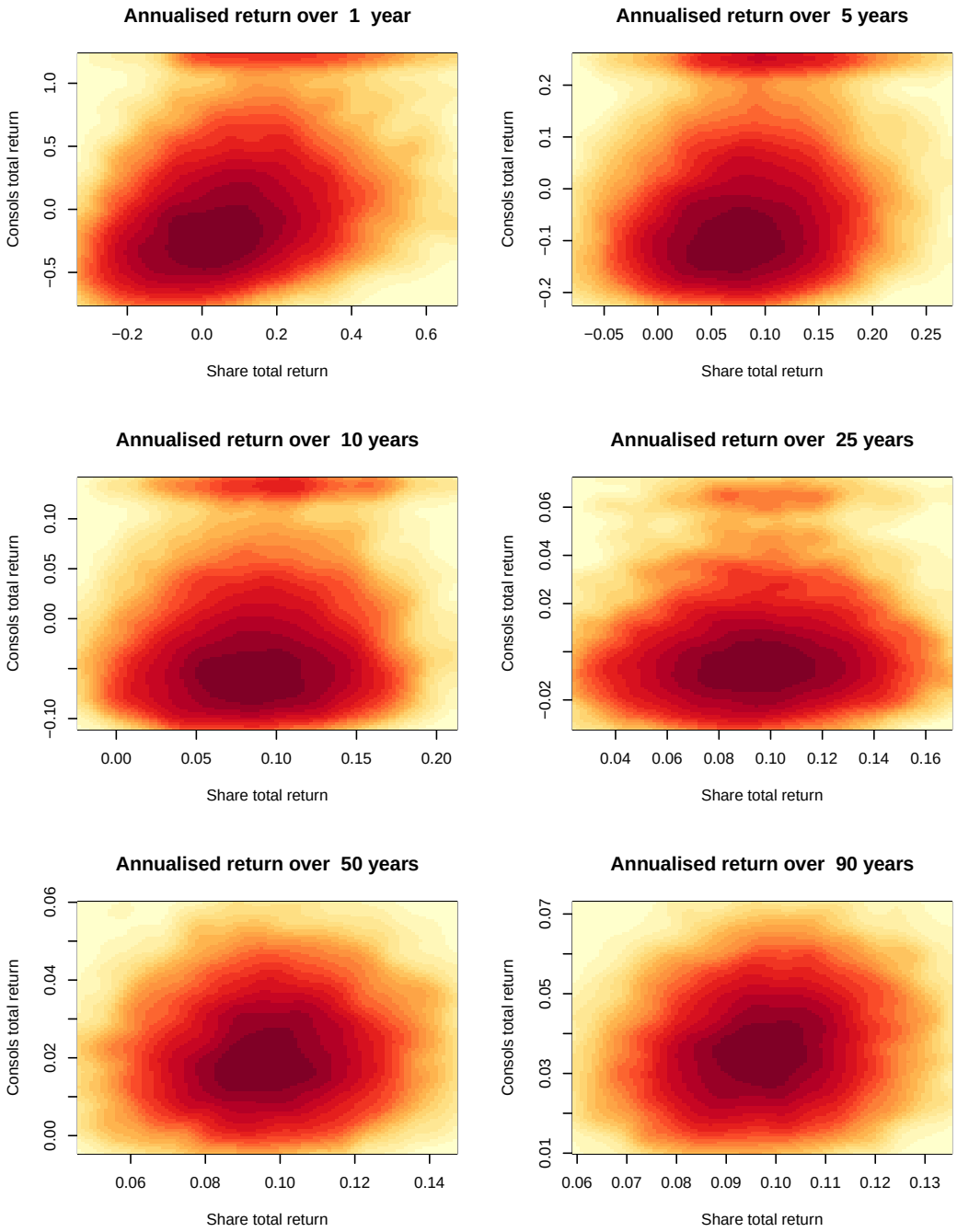


Figure 2.11: Plots of simulated share and bond total returns from the UK Graphical Model.

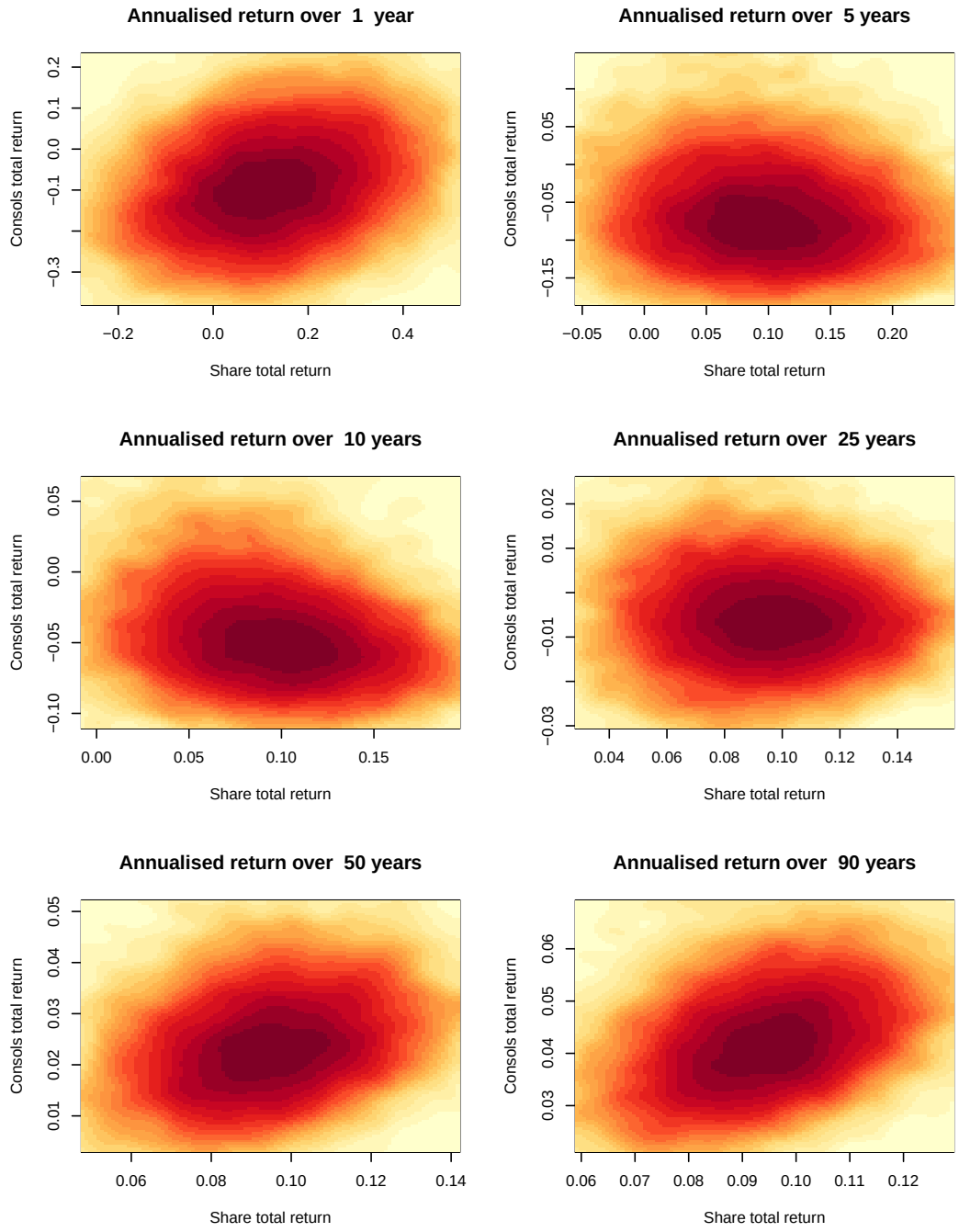


Figure 2.12: Plots of simulated share and bond total returns from the Wilkie Model.

2.4.4 Marginal Distributions - Results for US and Canada

In Figures 2.13 and 2.14, we compare the marginal distributions for UK, US and Canada generated by the Graphical Model for each country. Recall that by Graphical Model, we mean the Graphical Model as estimated by the SINful approach. Also note that the UK graphs are slightly different from their relevant counterparts in Figures 2.6 and 2.7. This is because the data used in Figures 2.6 and 2.7 are up to 2017 while the data used in Figures 2.13 and 2.14 are up to 2015 (where 2015 is the latest data available for Canada). We observe a wider fan chart for US compared to UK and Canada for price inflation, salary inflation and dividend yield. This is expected given the higher standard deviation, σ for these three US variables compared to their UK and Canadian counterparts (see Table 2.2). In particular, we note that US salary inflation was very volatile before the 1950s with very high and low peaks.

The fan chart for Canadian dividend growth is wider compared to UK and US dividend growths. This is due to the autoregressive parameter, β, being smaller for Canada compared to UK and US (0.1044 for Canada compared to 0.4263 for UK and 0.2746 for US). This also means the Canadian dividend growth moves back to the average value faster compared to UK and US dividend growths. This property seems to be reflected in the historical time series.

The fan charts for bond yields are broadly comparable for the three countries. Bond yield takes a relatively long time to revert back to the mean compared to the other four variables. This is expected given that the autoregressive parameter, β is larger than 0.9 for all three countries (see Table 2.2).

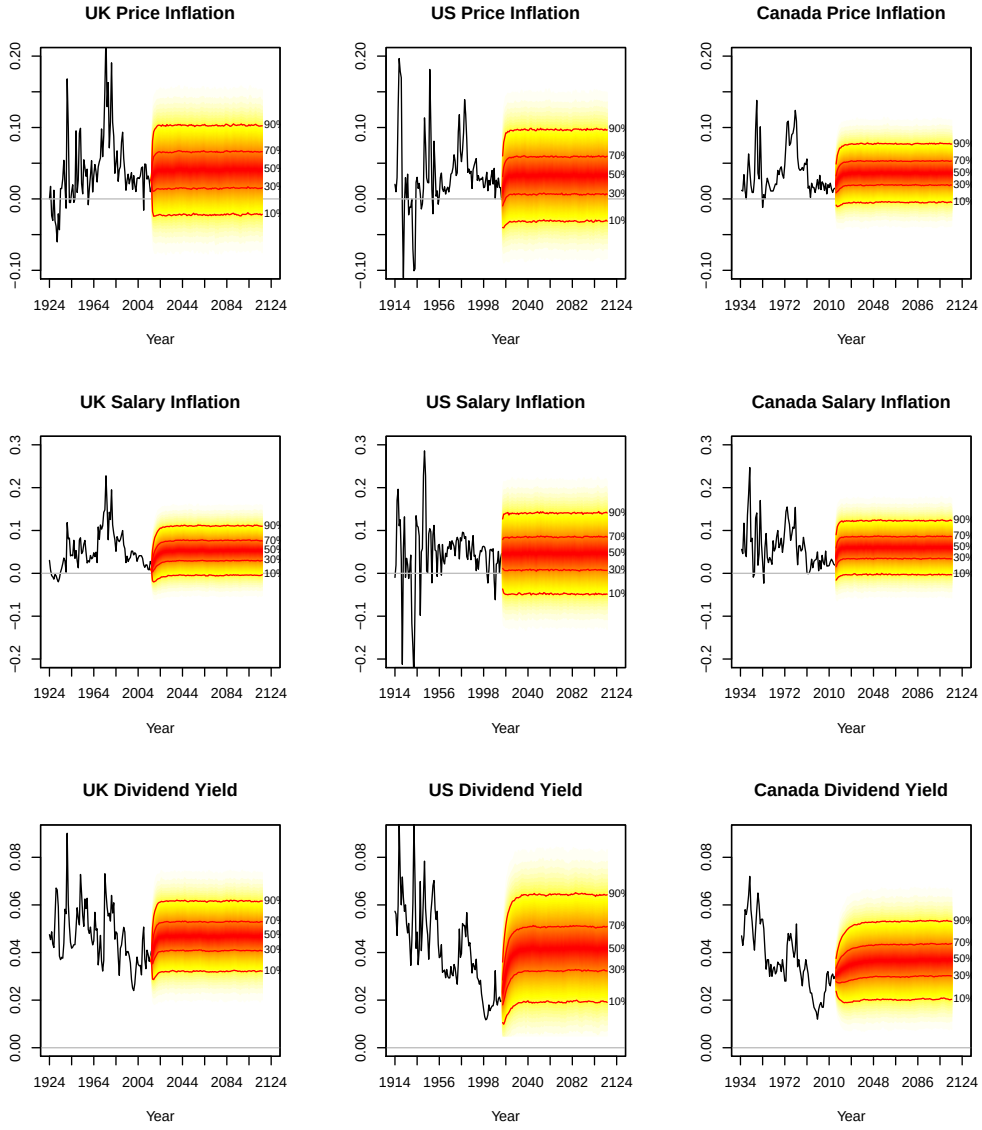


Figure 2.13: Fanplots of simulations for price inflation, salary inflation and dividend yield for UK, US and Canada from the Graphical Model.

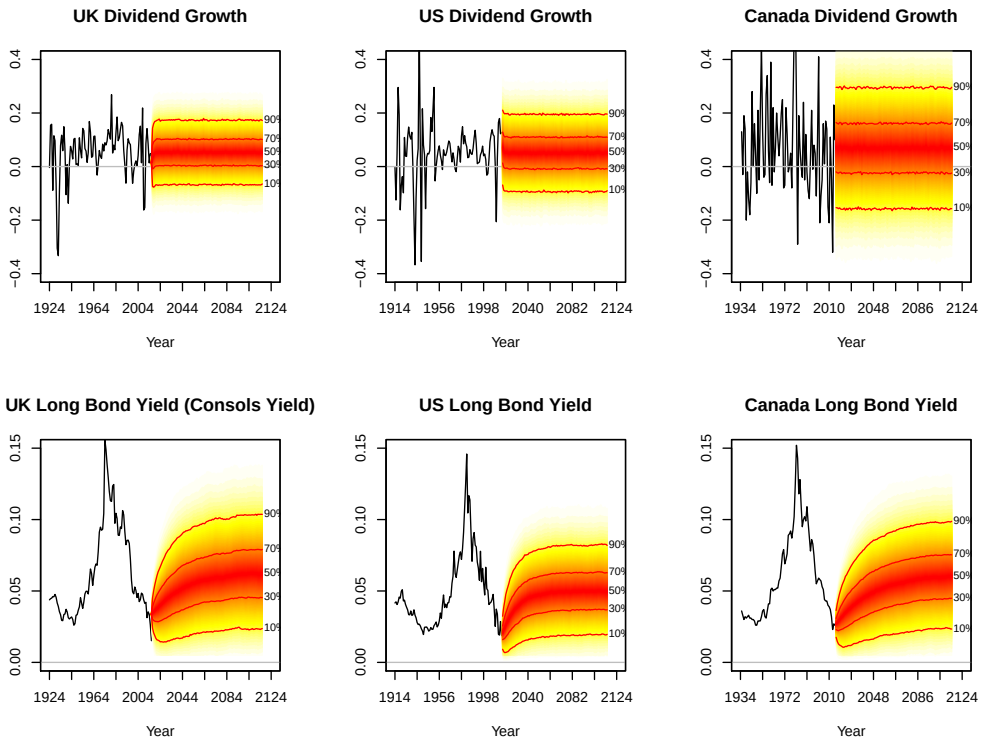


Figure 2.14: Fanplots of simulations for dividend growth and long bond yield for UK, US and Canda from the Graphical Model.

2.4.5 Bivariate Heat Maps - Comparison between UK, US and Canada

Figure 2.15 compares the bivariate heat maps for UK, US and Canda for simulated share and bond returns. The black dots on the graphs represent the historical data and we label the years where returns were unusally high or low. We note that the Graphical Model does a reasonable job in capturing the historical distributions for all three countries. Canada seems to have the largest spread of share returns compared to UK and US. This may be due to the large standard deviation on the marginal distribution for Canadian dividend growth compared to UK and US. Canada also has the smallest spread of bond returns. This is expected given that the paramter σ is smallest for Canadian long bond yield (see Table 2.2). The heat map shows that UK share and bond returns are more highly correlated compared to US and Canada.

Figure 2.16 shows the bivariate heat map for simulated price inflation and salary inflation for UK, US and Canada. Again, the Graphical Model for each country seems to do a reasonable job in capturing the historical distribution of price and salary inflation. US has the biggest spread of price and salary inflation which is expected given the marginal distributions observed from Figure 2.13. From the heat maps, the correlation between price and salary inflation seems fairly high for all three countries. This is in line with findings from other authors such as Kwasi (1988) and Fuhrer and Moore (1995).

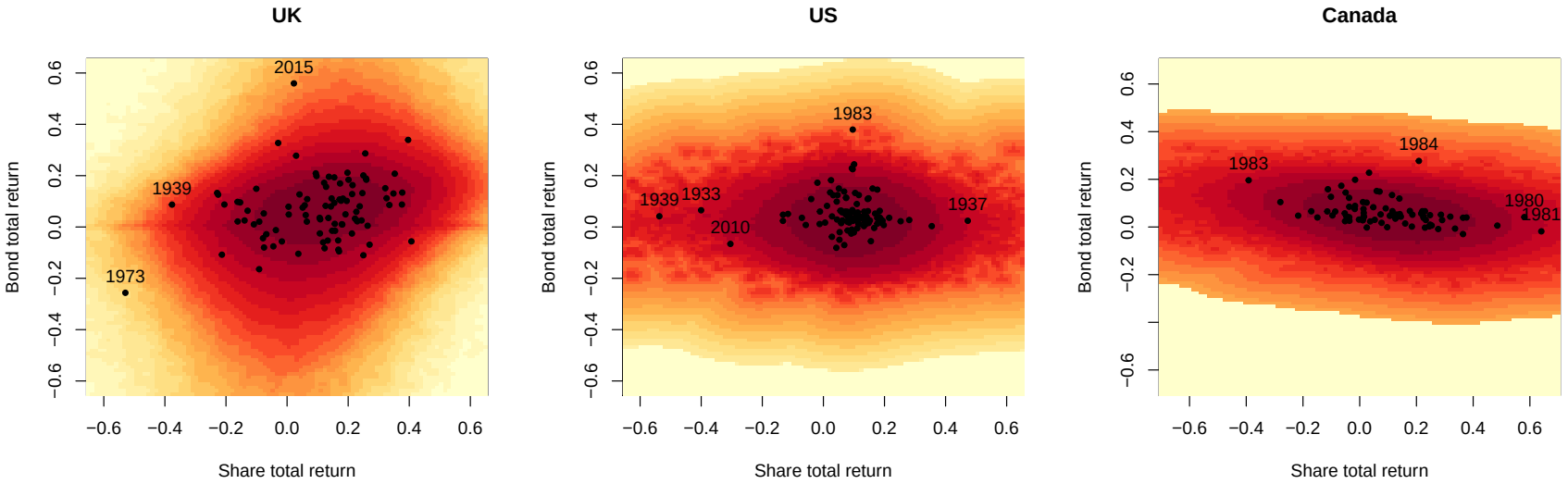


Figure 2.15: Plots of simulated share and long bond total returns for UK, US and Canada.

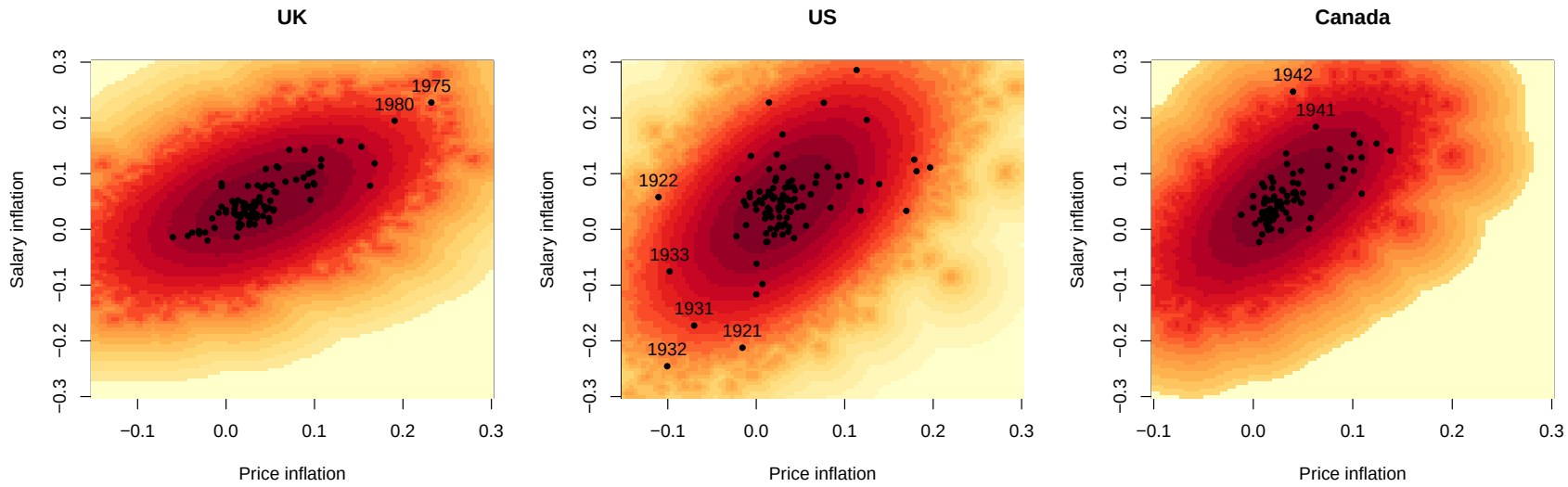


Figure 2.16: Plots of simulated price and salary inflation for UK, US and Canada.

2.5 Summary

We have seen that the simple time series model with AR(1) dynamics combined with graphically modelled innovations can generate rich and reasonable distributions for use in long-term risk management.

There are undoubtedly other, more structural, models in the large vector autoregression literature that could effectively capture the joint dynamics of variables. However, such models must by necessity be tightly parameterised and ultimately require some dimension reduction approach as the number of relevant variables increases. In this chapter, we presented a simple application of statistical graphical models to simulate economic variables over long time horizons. The fitted model performs comparably to the established benchmark and has the additional advantage of easy portability to new datasets, transparency, and flexibility. Although for ease of exposition, we have considered only five economic variables for each country, the model can easily accommodate extensions to a wider range of economic variables and also for many different countries. We do recognise however that computational issues may arise with very large structures.

Despite relying on a simple dynamic and a multivariate normal distribution for the innovations, the model captures some of the essential features simply through the design of a suitably reduced form dependence structure. In the next chapters, we will use these models to quantify the economic risks of DB pension schemes.

Chapter 3

Mortality Models

3.1 Introduction

To project the cashflows of a pension scheme, we require a mortality model to determine the longevity of pensioners and hence estimate the length of time they receive a pension. There is a wide literature available on mortality models. Early papers on stochastic mortality models by McNown and Rogers (1989) and Lee and Carter (1992) have been followed by work of, among others, Booth et al. (2002a,b, 2005), Cairns et al. (2006b) (CBD), Renshaw and Haberman (2006) and Cairns et al. (2009). The stochastic models vary according to a number of elements such as inclusion and exclusion of cohort effects, assumptions of smoothness in ages and the number of sources of randomness driving improvements in future mortality rates.

A number of papers have sought to draw comparisons between various models. A notable example is Cairns et al. (2009) who compare eight stochastic mortality models using data from England and Wales and US. We review the work by Cairns et al. (2009) and update the results based on more recent data in Section 3.2. The analysis by Cairns et al. (2009) was carried out on male lives. For our

analysis, we present the results for both male and female lives.

Pension scheme actuaries typically use deterministic mortality tables for pension scheme valuations. This is the case for the UK's USS and the OTPP, two pension schemes for which we carry a risk assessment in later chapters. However, using these deterministic tables directly is not suitable for our purpose as we are interested in the full distribution of the scheme assets and liabilities for which stochastic projection of mortality is favoured. Therefore, in Section 3.4, we explain how we adjust simulations from a stochastic mortality model such that the central path from the simulations matches with the mortality rates from a determinsitic table. In this way, we can make our mortality assumptions consistent with the assumptions used by the valuation actuary of the pension schemes that we want to model and quantify the risks.

3.2 Cairns et al. (2009)

Cairns et al. (2009) make a quantitative comparison of eight stochastic mortality models using data from England and Wales and the US. We review seven of those models and compare them by fitting UK, US and Canadian mortality data. Cairns et al. (2009) refer to the models as Model M1-M8. All of models M1-M3 and M5-M8 share the same underlying assumption that the age, period and cohort effects are qualitatively different in nature. In contrast, model M4 uses B-splines and P-splines to fit the mortality surface. The model assumes that there is smoothness in the underlying mortality surface in the period effects as well as in the age and cohort effects. For our purpose, we do not include model M4 for our comparisons given that the model is very different from models M1-M3 and M5-M8.

Cairns et al. (2009) use England and Wales data between 1961 and 2004 and US data between 1968 and 2003 for ages 60 to 89 inclusive. Given that more

recent data is now available, we re-fit the seven stochastic models to UK and US data between 1968-2011. We also fit the models to Canadian data. The data we use comes from the Human Mortality Database (HMD). Note that more recent data is available for UK and US but the latest data available for Canada is 2011. To keep things consistent, we use data up to 2011 for all three countries. Cairns et al. (2009) only use data for male lives for their analysis but we carry out the analysis for both genders.

Figure 3.1 shows the log of the crude death rates of UK, US and Canada for ages 65, 75 and 85. From Figure 3.1, we observe a downward trend in mortality rates over time. This is expected given that many countries have been experiencing improving longevity over many years (Costa (2005)). We can also observe the higher mortality rates of males compared to females for all ages although the mortality improvement for male lives seem to improve at a higher rate compared to females over the years. At the age of 85, the difference in the log of the crude death rates between males and females is smaller.

3.2.1 Age-Period-Cohort Mortality Models

We assume that the force of mortality remains constant over each year of integer age and over each calendar year. The number of deaths at age x in year t is assumed to follow one of the following models:

(a) $D(t,x) \sim$ Binomial $[N(t,x), q(t,x)]$.

(b) $D(t,x) \sim$ Poisson $[E(t,x) \times \mu(t,x)]$.

where:

$D(t,x)$**:** The number of deaths at age x and year t.

$N(t,x)$**:** The number of individuals alive aged x at the beginning of year t.

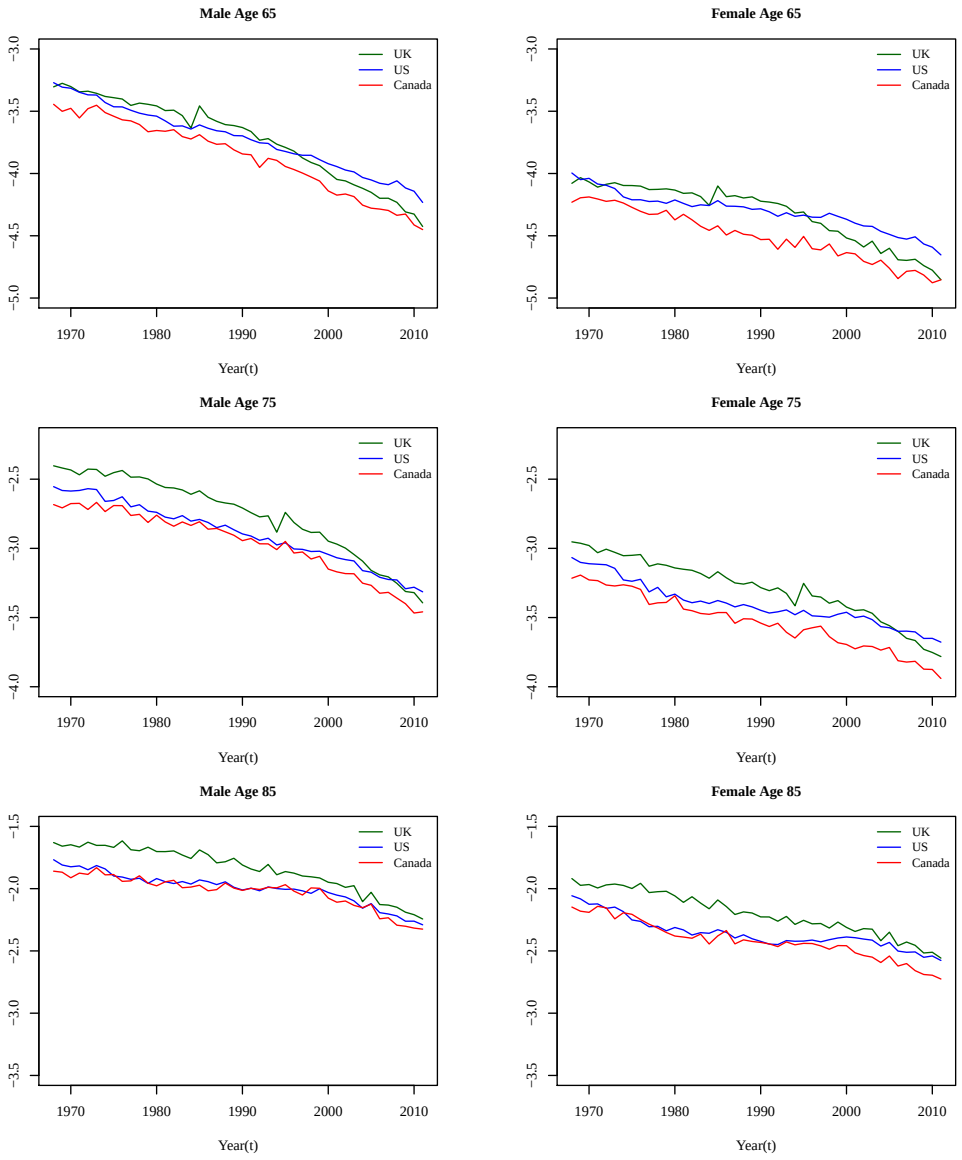


Figure 3.1: Log of crude death rates for UK, US and Canada for ages 65,75 and 85

$E(t,x)$**:** The total exposure of individuals aged x during the calendar year t.

$q(t,x)$**:** The probability that an individual aged x at time t will die between t and $t+1$.

$\mu(t,x)$**:** The force of mortality, defined as the instantaneous death rate, at exact time t for individuals aged exactly x at time t.

The general form of the mortality models we consider here is given by:

$$\log \mu(t,x) \text{ (or logit } q(t,x)) = \beta_x^{(1)}\kappa_t^{(1)}\gamma_{t-x}^{(1)} + \beta_x^{(2)}\kappa_t^{(2)}\gamma_{t-x}^{(2)} + ... + \beta_x^{(i)}\kappa_t^{(i)}\gamma_{t-x}^{(i)} \tag{3.1}$$

where:

- β captures the age effect
- κ captures the period effect
- γ captures the cohort effect

For example, consider the Lee and Carter model:

$$\log \mu(t,x) = \beta_x^{(1)} + \beta_x^{(2)}\kappa_t^{(2)} \tag{3.2}$$

In this case, i=2, $\kappa_t^{(1)}$=1, $\gamma_{t-x}^{(1)}$=1 and $\gamma_{t-x}^{(2)}$=1.

The formula of the seven mortality models are provided in Table 3.1.

3.2.2 Parameter Estimation

Pension schemes are exposed to two types of risks, specific risk and systematic risk, which arise from the actual mortality experience of the scheme members being different from the expected.

Given the values of parameters, $\mu(t,x)$, variation in the actual mortality experience is referred to as the specific risk. In other words, if we assume that

Table 3.1: Structure of mortality models

Model	Formula
M1 - Lee and Carter	$\log \mu(t,x) = \beta_x^{(1)} + \beta_x^{(2)}\kappa_t^{(2)}$
M2 - Renshaw and Haberman	$\log \mu(t,x) = \beta_x^{(1)} + \beta_x^{(2)}\kappa_t^{(2)}$ + $\beta_x^{(3)}\gamma_{t-x}^{(3)}$
M3 - Currie	$\log \mu(t,x) = \beta_x^{(1)} + \kappa_t^{(2)} + \gamma_{t-x}^{(3)}$
M5	logit $q(t,x) = \kappa_t^{(1)} + \kappa_t^{(2)}(x-\overline{x})$
M6	logit $q(t,x) = \kappa_t^{(1)} + \kappa_t^{(2)}(x-\overline{x}) + \gamma_{t-x}^{(3)}$
M7	logit $q(t,x) = \kappa_t^{(1)} + \kappa_t^{(2)}(x-\overline{x}) + \kappa_t^{(3)}((x-\overline{x})^2 - \hat{\sigma}_x^2) + \gamma_{t-x}^{(4)}$
M8	logit $q(t,x) = \kappa_t^{(1)} + \kappa_t^{(2)}(x-\overline{x}) + \gamma_{t-x}^{(3)}(x_c - x)$

$\mu(t,x)$ is known, then given the relevant exposures to risk, the number of deaths is a random variable. For example, if for a certain age and time, the exposure to risk is 10,000 and the probability of death is 0.01, then the number of deaths can be ..., 98, 99, 100, 101, 102, ... with certain probabilities (with a mean of 100). This is known as specific risk. For a large pension schemes like USS with 400,000 scheme members, specific risk does not pose a significant threat, as it is diversified away through pooling. So we primarily focus on systematic risk in this thesis

For all models, the log-likelihood is:

$$l(\phi, D, E) = \sum_{t,x} D(t,x)\log[E(t,x)\mu(t,x;\phi)] - E(t,x)\mu(t,x;\phi) - \log[D(t,x)!]. \tag{3.3}$$

where:

ϕ is the full set of paramters for a given model.

The parameters are then estimated by maximum-likelihood. A number of constraints are applicable when estimating the parameters. The constraints are not discussed here; please refer to Cairns et al. (2009) for more details on the param-

eter constraints. We provide the parameter estimates for Model M3 (see Figure 3.2) for male lives for ages 60 to 89 as an example.

As the parameter $\beta_x^{(1)}$ captures the age effect on mortality, as expected the mortality rate (and hence $\beta_x^{(1)}$) increases with age.

The parameter $\kappa_t^{(2)}$ captures the period effect on mortality. For all three countries, we note that the $\kappa_t^{(2)}$s become smaller with time which imply an improvement in mortality rates over time. UK had the highest average mortality rate in the 1970s compared to US and Canada. UK mortality improvement since 1970 has however been more significant compared to US and Canada. Consequently, the $\kappa_t^{(2)}$ for UK is the largest of the three countries in 1970 but the smallest in 2010.

Finally, $\gamma_t^{(3)}$ captures the cohort effect on mortality. Unlike for the age or period effect, there isn't a consistent trend for the cohort effect. Note that the first five and last five cohorts are excluded in the analysis given lack of data. This explains the horizonal line at the start and end of the plot for $\gamma_t^{(3)}$ in Figure 3.2.

3.2.3 Model Fit

In order to quantitatively compare the mortality models, Cairns et al. (2009) use the Bayes Information Criterion (BIC). The BIC provides a mechanism for balancing the quality of fit and parsimony of the model. It also allows us to compare models which are not nested. Table 3.2 shows the BIC and rank of the models for male and female lives using the fitted model for UK, US and Canada for ages 30-105.

For male lives, Model M7 is the highest ranked model for UK while Model M2 is the highest ranked for US and Canada. As noted in Cairns et al. (2009), Model M2 however has the problem of being over-parameterised and this may result in over-fitting. For female lives, Model M8 has the highest rank for UK and Canada and Model M2 has the highest rank for US. A problem with Model M8

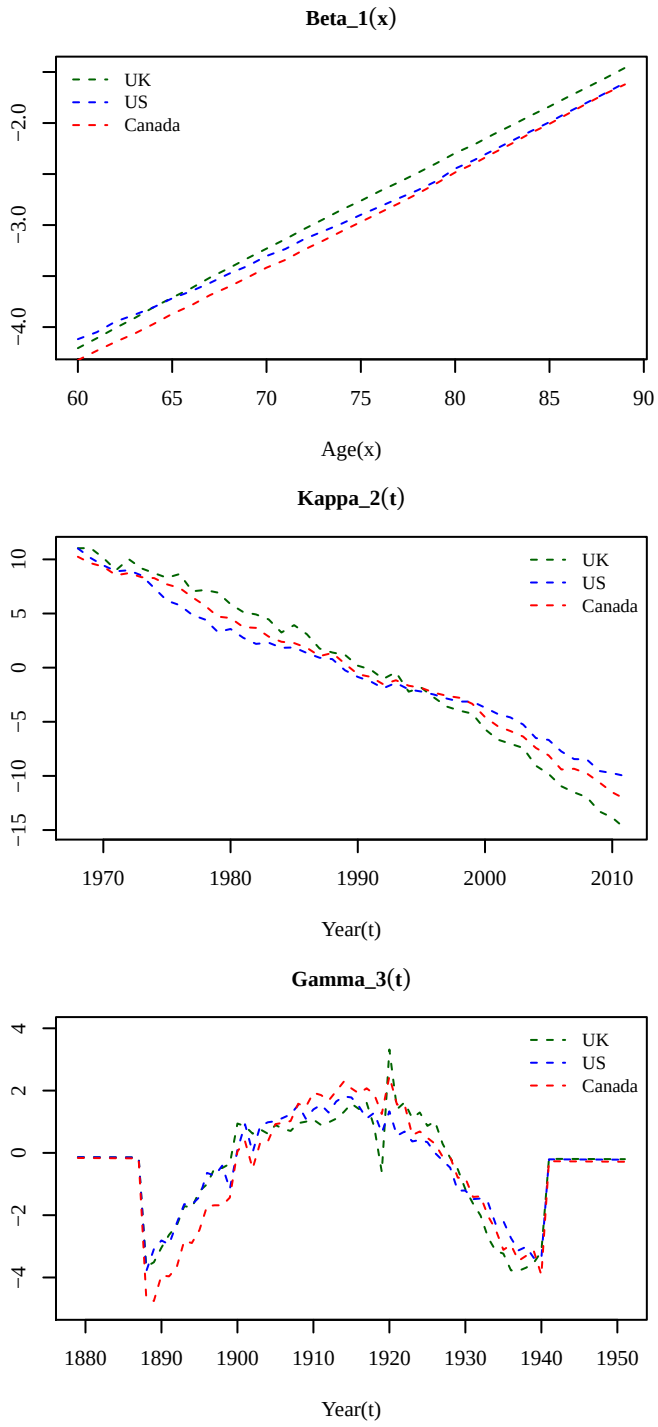


Figure 3.2: Parameter estimates of model M3 for UK, US and Canada fitted using males mortality data ages 60-89 and years 1968-2011

Table 3.2: Models' BIC and Rank

	Males			Females		
Model	UK	US	Canada	UK	US	Canada
M1	-10925 **(6)**	-17362 **(5)**	-8299 **(7)**	-12289 **(6)**	-17772 **(5)**	-7444 **(3)**
M2	-8644 **(3)**	-11132 **(1)**	-7645 **(1)**	-8597 **(2)**	-11391 **(1)**	-7401 **(2)**
M3	-9767 **(5)**	-15107 **(5)**	-7803 **(5)**	-10076 **(5)**	-15842 **(4)**	-7579 **(5)**
M5	-11876 **(7)**	-30134 **(7)**	-8216 **(6)**	-13227 **(7)**	-50550 **(7)**	-9970 **(7)**
M6	-8783 **(4)**	-14474 **(4)**	-7654 **(2)**	-9160 **(4)**	-19988 **(6)**	-7732 **(6)**
M7	-8501 **(1)**	-12834 **(2)**	-7698 **(4)**	-8687 **(3)**	-12862 **(2)**	-7472 **(4)**
M8	-8503 **(2)**	-13161 **(3)**	-7672 **(3)**	-8587 **(1)**	-13808 **(3)**	-7363 **(1)**

however is that it sometimes takes a very long time for the parameters to converge.

For both genders, Model M7 seems to provide a reasonably good fit. The model also converges fairly quickly and is not over-parameterised. FOr consistency, we use Model M7 for all countries and both genders for the rest of this thesis to project mortality rates forward. Model M5 seems to have the worst fit to the data overall.

3.3 Projection of Parameters

Projecting future mortality rates involves projecting the time series $\kappa(t)$ and $\gamma(t-x)$ forward. Systematic risk arises from the uncertainty surrounding the estimate of the underlying parameters $\mu(t,x)$. This is the uncertainty involved in projecting the time series $\kappa(t)$ and $\gamma(t-x)$ forward. For example, if the mortality rates improve faster than expected then future $\mu(t,x)$ will be lower, which in turn will result in lower deaths. This risk cannot be diversified away and thus poses a bigger

threat. So ideally the uncertainty, or randomness, in the projections of $\mu(t, x)$ needs to be recognized and incorporated in a stochastic mortality model.

Cairns et al. (2009) suggest possible approaches to project mortality parameters forward based on the historical estimates of these parameters. For our purpose, we project $\kappa(t)$ linearly over time. Given that we are not interested in future cohorts (but only on existing ones), therefore we do not project $\gamma(t - x)$ forward.

Figure 3.3 shows the simulated mortality rates for males and females for ages 65, 75 and 85 from Model M7. For each plot, we show the median and the 90% confidence intervals.

From Figure 3.3, we make the following observations:

- The mortality rate of younger lives is lower compared to older lives showing that the age effect is captured in the simulations.
- The mortality rate goes down with time showing that the period effect is also captured in the simulations.
- The mortality improvement for male lives is steeper compared to female lives. This trend was also observed in the log of the historical crude death rates in Figure 3.1.
- The longer the time horizon, the wider the fan charts. This shows the greater uncertainty when simulating over longer horizons.

3.4 Adjusting Stochastic Mortality Rates

Actuaries typically use determinstic mortality tables to carry pension scheme valuations. For example, the USS used the S1NA “light" mortality table for its triennual valuations in 2014.The S1NA “light" is a mortality table published by the Institute and Faculty of Actuaries and is based on mortality experience of UK

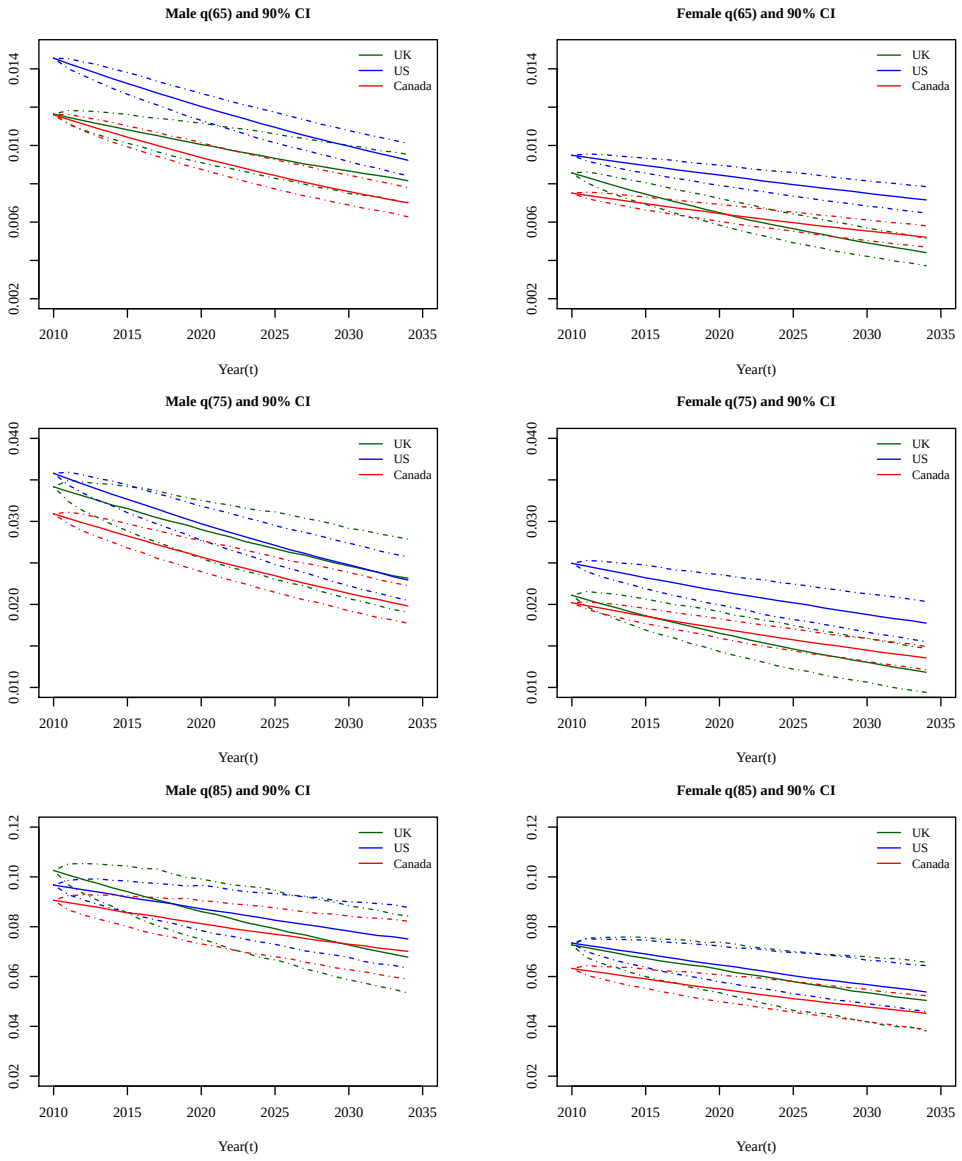


Figure 3.3: Simulated mortality rates under Model M7 for UK, US and Canada for males and females for ages 65, 75 and 85 along with the 90% confidence interval.

self-administered pension schemes between 2000 - 2006. Moreover, the S1NA “light" table is based on lives whose mortality experience is lower than the general population[1]. The use of the S1NA “light" is justified by the USS by that fact that academics generally exhibit longer longevity than the general population[2]. There is also the issue of adverse selection; individuals who purchase annuities are generally in better health than individuals who do not purchase annuities. The choice of the “light" mortality table is justifiable in that regard.

The mortality rates from the S1NA “light" table are projected forward using projections suggested by the Continuous Mortality Investigation (CMI). The USS used the CMI-2014 table with a long term rate of 1.5% p.a. Figure 3.4 shows the S1NA “light" mortality rates for male lives for ages 65, 75 and 85 projected forward using the CMI-2014 table. On the same graphs, we show the corresponding projections from Model M7 for comparison purposes.

We note that the projected mortality rates using S1NA and CMI-2014 are lower than the projected mortality rates using Model M7. This is expected given that Model M7 is calibrated to the UK’s total population while the S1NA “light" table is a based on lives with lighter mortality experience than overall population. This mismatch in mortality rates between Model M7 and the CMI projections means that it may not be appropriate to use Model M7 directly when modelling a pension scheme like the USS as doing this will entail a large mismatch in the mortality rates we use and those used by the valuation actuary. To avoid this, we adjust the central projection from Model M7 to match the projections using tables S1NA “light" and CMI-2014.

In other words, given a deterministic mortality and projection tables used by

[1] actuaries.org.uk/system/files/field/document/cmiworkingpaper35.pdf

[2] https://www.cass.city.ac.uk/__data/assets/pdf_file/0019/293311/COUGHLAN-Guy-L11.pdf

the valuation actuary, the adjustment required is:

$$adj_{(x,t)} = \frac{q^{val}_{(x,t)}}{q^{M7}_{(x,t)}}. \tag{3.4}$$

where $q^{val}_{(x,t)}$ is the projected valuation mortality rate and $q^{M7}_{(x,t)}$ is the central projection from Model M7.

In this way, by multiplying $q^{M7}_{(x,t)}$ from Model M7 by $adj_{(x,t)}$, the simulated mortality rates, henceforth denoted by $q^{adj}_{(x,t)}$, will have its central projection correspond to $q^{val}_{(x,t)}$.

Using Model M7 calibrated to UK data and the CMI-2014 as our valuation projection table, we show in Figure 3.4 the adjustments $adj_{(x,t)}$ for males for ages 65, 75 and 85. We also show the plots for $q^{adj}_{(x,t)}$ for males for ages 65, 75 and 85 in Figure 3.5. As expected, the central projection for $q^{adj}_{(x,t)}$ matches the projection from the deterministic CMI 2014 projection. We do not observe any anomalies regarding the uncertainty around the central projection of $q^{adj}_{(x,t)}$ which is reassuring.

We do similar adjustments to the mortality rates for US and Canadian pension schemes. This will be discussed in more details in Chapter 6 for US and Chapter 7 for Canada.

3.5 Summary

In this chapter, we have compared different stochastic mortality models. In particular, we have looked at seven mortality models from Cairns et al. (2009). We have seen that the different stochastic models have varying strengths and weaknesses. We believe that Model M7 from Cairns et al. (2009) is adequate for our purpose. The model provides a good fit for both UK, US and Canadian data for both males and females. Moreover, it does not take a long time for parameters of the model

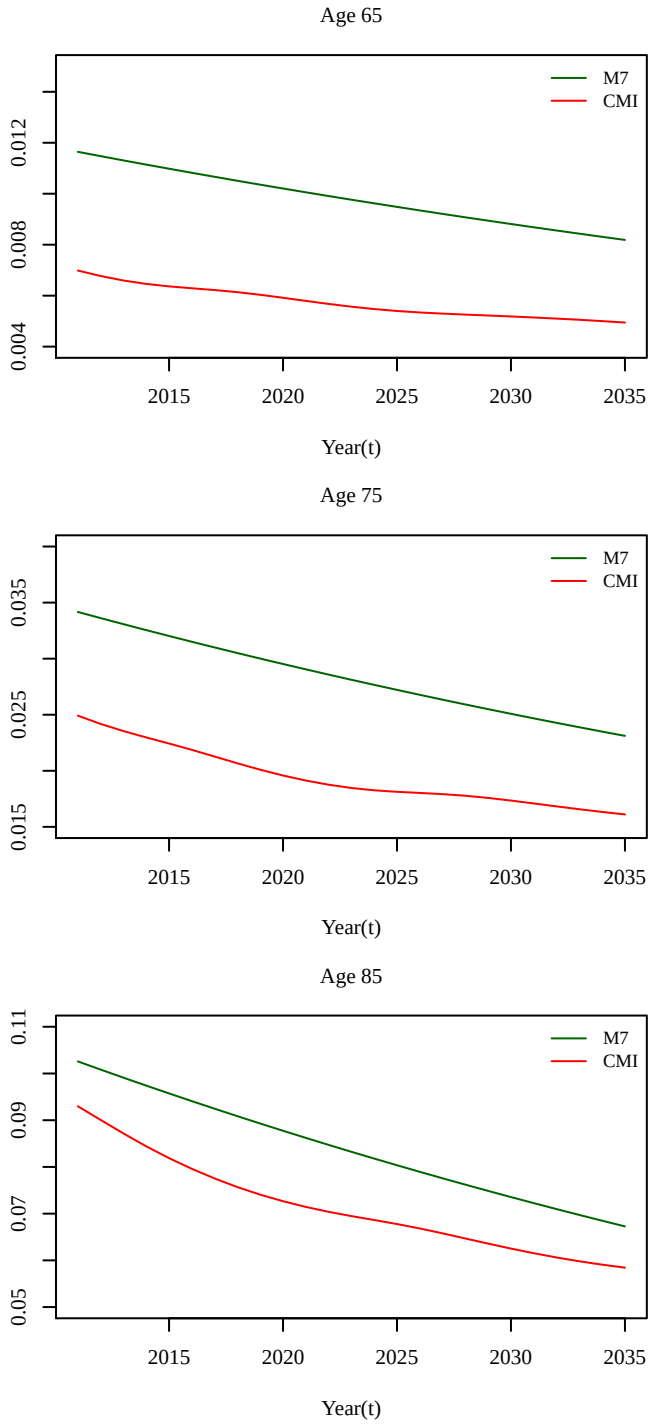


Figure 3.4: Projected mortality rates for UK males for ages 65, 75 and 85.

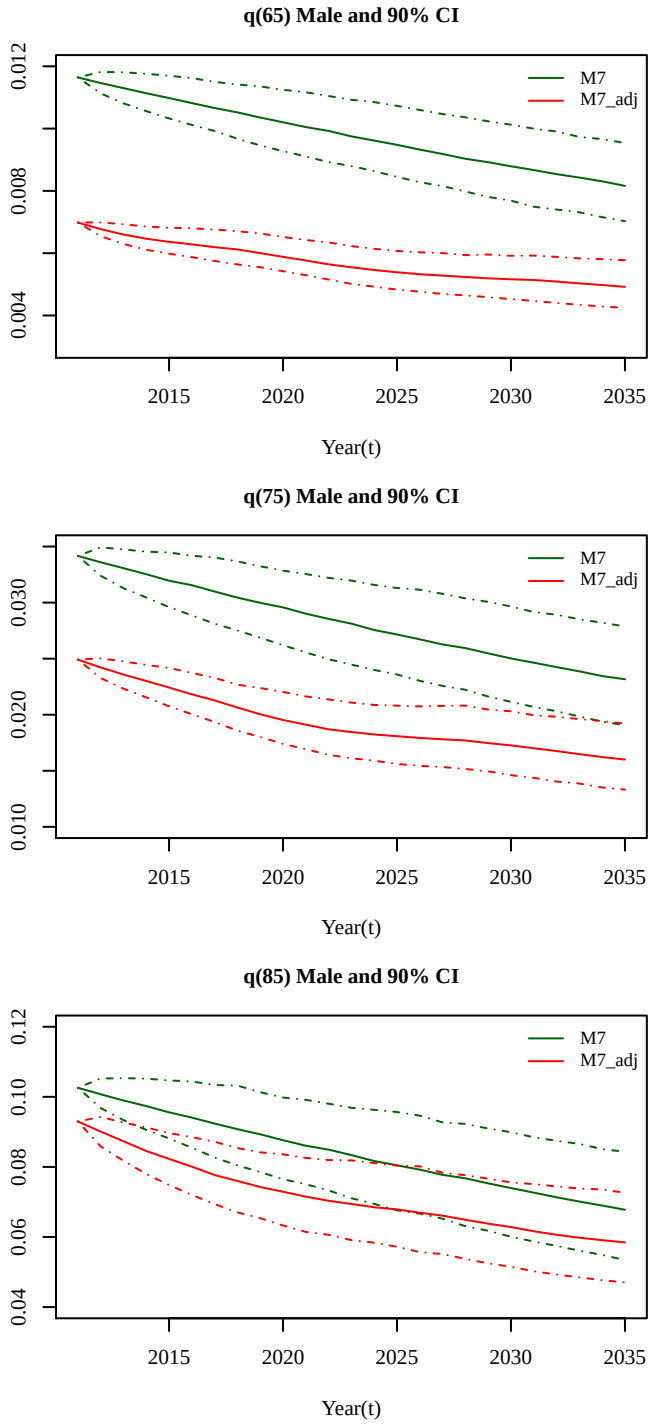


Figure 3.5: Fanplot for M7 and M7 adjusted for UK males for ages 65, 75 and 85

to converge and the model is not over-parameterised which are desirable features. In this respect, we will use Model M7 to project future mortality rates in Chapters 5, 6 and 7 in which we carry out risk assessments of DB pension schemes in UK, US and Canada respectively.

Chapter 4

Risk Quantification of Pension Schemes

4.1 Introduction

In this chapter we explain the methodology we use to carry risk assessment of DB pension schemes. As discussed in Section 1.2, there is a wide literature on measuring and managing pension scheme risks. Although the methodology for measuring pension risks varies according to the research objective, most researchers agree that the two most significant risks for pension schemes are economic risks and mortality risks. We also focus on these two risks for this research although we do recognise that pension schemes are exposed to more than these two risks e.g. operational risk, liquidity risk and expense risk.

For the purpose of valuing its liabilities, the USS assumes that the scheme remains open to existing members but is closed for new entrants. This is generally referred as a *Closed Group with Future Accruals*. In this way, current members continue to contribute and accrue future benefits and their salaries are assumed to increase in line with wage increases. In order to be consistent with the figures

reported in valuation report of the USS, we also assume a *Closed Group with Future Accruals* for our risk assessment. Other types are schemes include *Closed Group without Future Accruals* (where the scheme is closed to new members and where existing members make no further contributions and accrue no further benefits) and *Open Group* (where the scheme is open to new members and exisiting members continue to contribute and accure future benefits). The other two types of schemes are not explored further in this thesis.

4.2 Methodology

We will use the following notation to explain the methodology:

A_t**:** Value of pension scheme assets at time t.

L_t**:** Value of pension scheme liabilities at time t.

X_t**:** Net cash flow of the scheme at time t (excluding investment returns), i.e., benefit payments net of contributions.

$I_{(s,t)}$**:** Accumulation factor (accumulated value at time t of 1 invested at time s). These are obtained directly from the simulations of the underlying stochastic economic model.

$D_{(s,t)}$**:** Discount factor, i.e., $I^{-1}_{(s,t)}$.

Given the long-term nature of pension scheme risks we propose using a run-off approach, so that the time horizon of our analysis is set until the time when the last of the current scheme members dies. Assuming that cashflows and valuations are carried out on an annual basis so that any surplus/deficit is determined at the end of each year, we define the profit vector, P_t, at time t, as:

$$P_t = L_{t-1} \times I_{(t-1,t)} - X_t - L_t, \quad \text{where } P_0 = A_0 - X_0 - L_0. \tag{4.1}$$

Under this set-up the current present value of future profits, $PVFP$, is:

$$V_0 = \sum_{t=0}^{T} P_t \times D_{(0,t)} \tag{4.2}$$

where T is the run-off time horizon. As there will be no residual liabilities after the last of the current members die, $L_T = 0$.

Using the relationship:

$$I_{(0,t-1)} \times I_{(t-1,t)} = I_{(0,t)} \Rightarrow I_{(t-1,t)} \times D_{(0,t)} = D_{(0,t-1)}, \tag{4.3}$$

along with the fact that $D_{(0,0)} = 1$, Equation 4.2 can be rewritten as follows:

$$V_0 = \sum_{t=0}^{T} P_t \times D_{(0,t)}, \tag{4.4}$$

$$= (A_0 - X_0 - L_0) + \sum_{t=1}^{T} \left(L_{t-1} \times I_{(t-1,t)} - X_t - L_t\right) \times D_{(0,t)}, \tag{4.5}$$

$$= (A_0 - X_0 - L_0) + \sum_{t=1}^{T} \left(L_{t-1} \times D_{(0,t-1)} - X_t \times D_{(0,t)} - L_t \times D_{(0,t)}\right), \tag{4.6}$$

$$= A_0 - \sum_{t=0}^{T} X_t \times D_{(0,t)}. \tag{4.7}$$

An intuitive interpretation of Equation 4.7 is that $PVFP$ represents the present value of the *final* surplus/deficit, i.e. whether the current level of assets, A_0, along with the future contributions, are adequate to pay all future benefits. Note that the value of the liabilities do not play a direct role in this measure; rather, the liabilities are reflected as part of the discounted cashflows, X_t.

Because future cashflows and asset returns are random variables that depend on the future random realisations of the underlying economic and mortality variables, the present value of the *final* surplus/deficit, i.e. V_0, is also a random variable. In contrast, a valuation actuary provides a single point estimate of the current value of future actuarial liabilities, i.e. L_0.

From this perspective, V_0 can be partitioned and expressed as:

$$V_0 = \underbrace{[\, A_0 - L_0 \,]}_{\text{Current valuation deficit}} + \underbrace{\left[L_0 - \sum_{t=0}^{T} X_t \times D_{(0,t)} \right]}_{\text{Emerging actuarial gains (or losses)}}. \tag{4.8}$$

Note that the point estimate of the value of actuarial liabilities, L_0, does not play a direct role in the calculation of V_0. For instance, a prudent valuation basis would produce a conservative high value for L_0 leading to a large current valuation deficit, but it will then be compensated by a corresponding rise in the emerging actuarial gains, and vice versa.

Note that X_t represents the benefit payments net of contributions. There are instances however where other significant cashflows need to be considered when looking at DB pension schemes. For example, it is a common for sponsors to inject additional funds in pension schemes facing a deficit (i.e. liabilities are higher than assets). The purpose of the additional funds is to reduce the pension deficit and we refer to this as an *amortisation*. The number of years during which the sponsors inject additional funds into the scheme is referred to as the *amortisation period*.

If the amortisation period is 1, i.e. there is an immediate cash injection from the sponsor to fully cover any deficit, then we can modify Equation 4.7 to:

$$V_0 = A_0 - \sum_{t=0}^{T} X_t \times D_{(0,t)} + Y_0 \tag{4.9}$$

where Y_0 is the cash injection at time 0, so that $Y_0 = L_0 - A_0$. We thus have the following equation:

$$V_0 = A_0 - \sum_{t=0}^{T} X_t \times D_{(0,t)} + (L_0 - A_0) \tag{4.10}$$

which simplifies to:

$$V_0 = L_0 - \sum_{t=0}^{T} X_t \times D_{(0,t)}. \tag{4.11}$$

If the amortisation period is over n years, we have:

$$V_0 = A_0 - \sum_{t=0}^{T} X_t \times D_{(0,t)} + \sum_{t=0}^{n-1} Y_t \times D_{(0,t)} \tag{4.12}$$

where Y_t is the cash injection at time t.

We will look at amortisation in more details in Chapter 6 where we will consider a pension scheme in deficit.

We use V_0 as the starting point for quantifying risk in a defined benefit pension scheme. However, it would be helpful to use some form of standardisation so that the measure does not depend on the following:

currency: as one of our main goals in this thesis is to compare pension scheme risks in different countries, namely the UK, US and Canada;

scale: as different benefit structures would imply different magnitudes of scheme assets and liabilities. Comparing absolute values of the risks for different types of pension schemes will not be meaningful.

Standardised $PVFP$, which we will denote by V_0^*, can be defined in many ways; two approaches are listed below:

- $V_0^* = \frac{V_0}{A_0}$: Conceptually, this amount can be interpreted as the proportional increase in assets required to meet all future benefit obligations.

- $V_0^* = \frac{V_0}{L_0}$: Conceptually, this amount can be interpreted as the proportional loading that needs to be added to the liabilities so that if we had assets equal to the “loaded" liabilities we would be able to meet all future benefit obligations.

The information contained in V_0^* is the same for either of the above approaches, as long as the same standardisation is used consistently throughout. We will use the standardisation V_0/A_0 for the rest of this thesis.

4.3 Economic Capital

A risk measure in terms of economic capital can then be defined as:

> **Definition:** The economic capital of a pension scheme is the amount by which its existing assets would need to be augmented in order to meet net benefit obligations with a prescribed degree of confidence. A scheme's net benefit obligations are all obligations in respect of current scheme members including future service, net of future contributions to the scheme.

Due to the long-term nature of pension schemes' benefit obligations, it is important to use the entire run-off period as the time horizon.

The actual quantification of economic capital, using the distribution of the random variable V_0^*, can be carried out in one of the following ways:

Value-at-Risk (VaR): VaR is defined as $\mathrm{P}[\, V_0^* \leq VaR\,] = p$, for a given probability p. VaR represents the amount of additional initial assets required at time 0 (on top of existing assets) for the pension scheme to meet all its future obligations with probability, or confidence level, $(1-p)$.

Expected shortfall (ES): ES is defined as the average of all *losses* which are greater than or equal to the value of VaR, for a given probability level p, i.e. $E\,[\, V_0^* \,|\, V_0^* \leq VaR\,]$. In other words, ES provides an estimate of the expected value of losses in the worst p proportion of cases.

These definitions of VaR and ES are applicable for continuous random variables only and are based on McNeil et al. (2015). For our results in later chapters, we will present representative values of VaR and ES.

4.4 Summary

In this chapter, we propose a methodology to quantify risks of DB pension schemes. In particular, we propose a run-off approach by projecting cashflows of the scheme until the last current member of the scheme dies. We define the *PVFP* as the difference between the current level of assets of the pension scheme and the projected discounted cashflows of the scheme. We propose standardising the *PVFP* so that the quantified risks does not depend on the currency and the magnitude of pension scheme assets and liabilities. As *PVFP* gives a full distribution of results, it might be useful to present the underlying *VaR* and *ES* as the required economic capital providing a measure of risk.

Chapter 5

Risk Assessment of the UK's Universities Superannuation Scheme

5.1 Introduction

In this chapter, we perform a risk assessment of the USS. The USS is one of the largest DB pension scheme in the UK. The USS was established in 1974 to administer the principal pension scheme for academics and administrative staff in UK universities and other higher education and research institutions. It is now one of the largest open DB pension schemes in the UK. It has over 350,000 members and assets worth over £45 billion.

Porteous et al. (2012) performed a risk assessment of the USS based on the 2008 USS valuation report. That risk assessment was carried out by determining the economic capital requirements of the scheme using a framework similar to Solvency 2. Several things have changed for the USS since 2008. In particular, in 2011, the USS was subject to significant changes, the main ones being:

- USS closed its final salary scheme to new members, replacing it with a career average revalued earnings (CARE) scheme for new members.

- Future benefits of existing members was changed from final salary basis to CARE basis.

- The indexation of deferred pensions and pensions in payment was changed from the retail price index to the less generous consumer price index, and uprating of accrued benefits was capped.

The changes were the subject of 'heated public controversy' between USS's institutional sponsors and the scheme's members, represented by the University and College Union, and involved lengthy industrial actions.

Further, in 2014, the USS took a decision to de-risk the scheme's investments over the next 20 years by moving equities to alternative and less risky investments. The strategy has so far proven to be controversial as it has locked the USS in long-term low rates of return, which could be damaging and potentially further destabilising.

We update the risk assessment of Porteous et al. (2012) in light of these recent changes. Our analysis is based on the most recently available valuation report. We perform the analysis using a stochastic ESG calibrated to the UK economy (see Chapter 2). The analysis also employs a stochastic mortality model, similarly calibrated to the UK experience (see Chapter 3).

We show our results at a number of different confidence levels, including 99.5% degree of confidence which is consistent with both the analysis of Porteous et al. (2012) and Solvency 2.

We start by presenting a brief overview of the membership profile, benefit structure, contribution rates to reflect the characteristics of a UK pension scheme, valuation basis and asset allocation of USS. The numbers presented here are based on the latest valuation carried out for the scheme as at 31 March 2014. As we do not have the full underlying valuation data, we will create a "model" of USS, using model points, capturing the broad membership profile.

5.2 Membership Profile

Table 5.1: Membership profile as per the 2014 USS valuation report

Active	Number	167,545
	Average pensionable salary	£42,729
	Average age	43.8
	Average past service	12.5
Deferred Members	Number	110,430
	Average deferred pension	£2,373
	Average age	45.1
Pensioners	Number	70,380
(including dependents)	Average pension	£17,079
	Average age	71.1

Table 5.1 shows the membership profile as presented in the 2014 USS valuation report. As can be seen from the table, only a single average age is provided for the active members, which is not sufficient to capture the overall risk characteristics of the scheme. We need a range of model points to capture the inter-generational risk dynamics. The 2014 USS Reports and Accounts provides information on the proportion of active members in different age bands, based on which, we assume an age distribution of active members in Table 5.2.

Table 5.2 also shows the past service and salary assumptions for active members for each model point. These have been set so that the average past service and average salary of active members broadly match the figures from Table 5.1.

We use a single model point to represent deferred members. The average accrued pension is relatively small compared to the average accrued pension of ac-

Table 5.2: Model points, past service and salary of active USS members

Age	Proportion	Number	Past service	Salary
30	30%	50,264	7	£25,500
40	30%	50,264	11	£42,500
50	20%	33,509	15	£52,500
60	20%	33,509	19	£58,500
Total	100%	167,545		
Average			12.2	£42,600

tive members and using more model points to represent deferred members would not have a significant impact on our results. We also use a single model point to represent pensioners given the smaller number of pensioners relative to active and deferred members. We also assume a 50:50 gender split and no salary differential between genders.

5.3 Benefit Structure – USS Scheme

5.3.1 Pension Benefits

Pension and cash lump sum at retirement are calculated as follows:

$$\text{Annual pension} = \text{Pensionable salary} \times \text{Pensionable service} \times \text{Accrual rate}.$$

$$\text{Lump Sum} = 3 \times \text{Annual pension}.$$

In the valuation report, members' salaries are assumed to grow in line with a general pay growth which is assumed to be equal to price inflation plus 1%. In our model, we assume members' salaries increase in line with future salary increases

as generated by our ESG. In addition to salary inflation, there is an explicit age-based promotional salary scale, which is based on the LG59/60 promotional salary scale. LG59/60 promotional salary scale is widely used for actuarial valuation of eligible schemes, see for example, the 2015 actuarial valuation of the superannuation arrangements of University of London [1]. An excerpt of the LG59/60 is shown in Table 5.3.

Table 5.3: Promotional salary assumptions based on LG59/60 promotional scale.

Age	Male(%)	Female(%)
35	3.8	3.1
45	2.0	1.8
55	1.1	1.4

Until October 2011, accrual rate was set at 1/80th and pensionable salary was on final salary (FS) basis and defined as "the highest of either the best inflation adjusted 12 months' salary over the last 36 months' membership; or the average of your best consecutive inflation adjusted three years' salary during the last 13 years" for all members. For practical implementation purposes, we will assume that for FS, the pensionable salary is the member's salary in the final year of service.

From 1 October 2011, the FS scheme was closed to new entrants, who joined a separate scheme based on the CARE basis. For the CARE scheme, the pensionable salary is an average inflation-adjusted salary over the member's career. For instance, consider a member who has worked 3 years in the USS, with inflation at 3% over year one, 4% over year two and 5% over year three. Then the pension-

[1] https://london.ac.uk/sites/default/files/2017-10/financial-statements-2015-2016.pdf

able salary for that member is the average of the inflation adjusted salary, £25,359 as shown in Table 5.4.

Table 5.4: Career Revalued Benefit example

Year	Salary	Inflation adjustment	Inflation adjusted salary
1	$£21,000$	$\times 3\% \times 4\% \times 5\%$	$£23,620$
2	$£24,000$	$\times 4\% \times 5\%$	$£26,208$
3	$£25,000$	$\times 5\%$	$£26,250$
		Average	$£25,359$

On 1 April 2016, the FS scheme was closed and all existing members were moved to the CARE scheme, with an enhanced accrual rate of 1/75th. For members originally on the FS scheme, they would receive the final salary benefits, built up until the 31 March 2016 in the FS scheme, as a service credit which will be added onto any benefits accrued under the CARE scheme from April 2016 onwards.

To keep our model of USS simple, we propose a simplified approach where we assume that all members accrue benefits on the FS basis up to 31 March 2014. All members then move to the CARE basis from 1 April 2014 onwards.

5.3.2 Withdrawal Benefits

For members who withdraw from the scheme, a deferred inflation-linked pension is provided based on accrued service. RPI indexation of salary is provided between the date the member withdraws from the scheme and the date of retirement.

Table 5.5 shows a sample of the withdrawal rates, which are 270% of the LG59/60 table for males and 113% of the LG59/60 table for females.

Table 5.5: Withdrawal assumptions based on LG59/60 table.

Age	Male(%)	Female(%)
25	14.42	19.28
35	9.19	11.40
45	3.79	3.83

5.3.3 Death Benefits

On death of an active member, a lump sum payment of 3 times the annual salary is paid at the time of death along with a spouse's pension of half the amount of pension that the member would have received if the member survived until normal retirement.

On death of a deferred pensioner, a lump sum equal to the present value of deferred lump sum payable at normal retirement is provided along with a spouse's pension of half the amount of the deferred pension payable at normal retirement.

On death of a pensioner, a spouse's pension of half the amount of member's pension is payable.

Table 5.6 shows a sample of the proportion married which are 109% of the Office for National Statistics 2008 table for both males and females.[2]

[2]The following link provides access to ONS 2008:`https://webarchive.nationalarchives.gov.uk/20160107162445tf_/http://www.ons.gov.uk/ons/rel/pop-estimate/population-estimates-by-marital-status/mid-2010/index.html`. Bear in mind that the table is updated from time to time.

Table 5.6: Proportion married based on ONS 2008 table.

Age	Male(%)	Female(%)
25	10.90	10.90
35	53.41	53.41
45	69.76	69.76

5.4 Contributions

As at 31 March 2014, employers contribute 16% of salary while employees contribute 6.5% of salary amounting to a total contribution of 22.5% of salary.

5.5 Valuation Method

The USS uses the Projected Unit Method (PUM) to estimate the liabilities of the scheme. The PUM is a prospective valuation method where liabilities are estimated based on the past service accrued on the valuation date taking into account future salary inflation. FRS17 requires future cashflows to be discounted at the yield available on AA-rated corporate bonds, interest rate swaps and other fixed interest or index-linked bonds.

The PUM formula for the pension element is given by:

$$\text{Accrued Liability} = \left[\frac{\text{P S}}{\text{Acc}}\right]\left[\frac{1+e}{1+i}\right]^{\text{NRA}-x} \text{a}_{\text{NRA}}, \text{ where}$$

- P is the number of years of past service at the date of valuation
- S is the pensionable salary at the date of valuation
- Acc is the accrual rate

- e is the rate of future salary increase
- i is the discount rate
- x is the current age
- NRA is the normal retirement age
- a_{NRA} is the value of an annuity payable from age NRA.

When projecting liabilities for future years, the FS and CARE schemes are treated separately. Benefits built up under the FS scheme will increase in line with increases in official pensions. Official pensions increase are those paid to retired public sector employees such as teachers, civil servants or National Health Service (NHS) employees. Benefits built up under the CARE scheme will be based on an inflation adjusted average salary between 31 March 2014 and the future valuation dates.

USS 2014 valuation uses a discount rate is 5.2% p.a. decreasing linearly to 4.7% p.a. over 20 years. To check that our liabilities braodly matches the liabilities of the USS, we use a constant discount rate of 5.0% p.a.

5.6 Valuation Results

USS 2014 valuation reports a liability of £46.9 billion. Using our model of USS, based on the relevant model points, we obtain a liability value of £48.7 billion, which is not very far from the figure provided in the actuarial valuation report. One of the reasons behind the value of liability from the model being slightly higher is due to our assumption that all members remain under the FS scheme until 2014 while the valuation report does take into account the fact that new entrants between 2011 and 2014 have already moved to the CARE scheme.

5.7 Assets and Liabilities

The starting values of assets and liabilities as at March 31, 2014 are:

- $A_0 = £41.6$bn;
- $L_0 = £46.9$bn;

giving an initial valuation deficit of £5.3bn. We assume there is no amortisation of the initial deficit. We note that the USS invests 73% of assets in real assets and 27% of assets in fixed assets. For our model, we assume that 70% of assets are invested in equities and 30% of assets are invested in bonds. Table 5.7 provides both actual and benchmark distribution of assets as given in the 2014 Accounts and Reports.

Table 5.7: USS investment mix.

Assets	Actual	Benchmark
UK equities	15	16
Overseas equities	28	31
Alternative assets	23	19
Property	7	7
Total real	73	73
Fixed interest	28	27
Cash	-1	0
Total fixed	27	27

5.8 Economic Scenario Generator

To project assets and liabilities forward, we need an ESG. In this chapter, we use and compare the impact of two ESGs. The first ESG is the Wilkie Model (Wilkie et al. (2011)). The second ESG is the Graphical Model. Both ESGs are discussed in detail in Chapter 2.

5.9 Mortality Model

The USS uses the S1NA (light) mortality table adjusted down by 1 year for females and unadjusted for males. Mortality projections are carried out using the CMI-2014 projections table. As discussed in Chapter 3, to capture the mortality risk, we use Model M7 from Cairns et al. (2009) calibrated to UK data. As discussed in Chapter 3, we need to adjust the projected mortality rates from Model M7 such that the central projection from Model M7 matches the projection table used by the valuation actuary (which in this case is the CMI-2014 table).

In other words, for the case of the USS.

$$q^{adj}_{(x,t)} = q^{M7}_{(x,t)} \times adj_{(x,t)} \tag{5.1}$$

$$adj_{(x,t)} = \frac{q^{val}_{(x,t)}}{q^{M7}_{(x,t)}}. \tag{5.2}$$

where $q^{val}_{(x,t)}$ is the mortality projection using CMI-2014 and $q^{M7}_{(x,t)}$ is the central projection from Model M7.

5.10 Results

5.10.1 Base Case Results

For our projections, we assume that the USS is closed to new entrants so that we can quantify the risks pertaining to the existing members of the scheme. We project the cashflows up to the point in time when all members have died and no more benefits are paid. As discussed in Chapter 4, we then discount back the projected cashflows back to present value and compare the results to the asset value of the USS as at March 31, 2014. We have a surplus if the assets are greater than the discounted projected cashflows, otherwise we have a deficit.

Our base case results, using 100,000 simulations, are presented in Figure 5.1, which shows the full distribution of V_0^* i.e. $PVFP$ as a % of A_0. Representative values of VaR and ES are presented in Table 5.8. Note that the ES measure is calculated based only on the simulated data and hence will be under-estimated, as the entire tail of the distribution cannot be captured through simulations. While it is possible to use approximations to compensate for this under-estimation, we have not employed them here.

We make the following observations:

- The differences in the results between the Wilkie Model and Graphical Model reflect the different dynamics of the economic variables modelled in these two modelling approaches.

- The median value of V_0^* is 25% and 14% of A_0 for Graphical Model Sinful and the Wilkie Model, respectively. This reflects that *on average*, both models suggest a positive present value of surplus (of about $\pounds 10$bn and $\pounds 6$bn under the Graphical Model and Wilkie Model, respectively).

- For a 90% level of confidence for meeting all future benefit obligations,

the VaR measure requires that 31% (approximately £13bn) and 36% (approximately £15bn) additional assets (on top of the available £41.6bn) will be required under the Graphical Model and Wilkie Model, respectively. Moreover, at that level of confidence, if the loss exceeds VaR, the average amount of loss, i.e. expected shortfall ES, will be 74% and 55% of A_0 under the Graphical Model and Wilkie Model, respectively.

- As expected both Table 5.8 and Figure 5.1 show that for higher confidence levels (or equivalently lower percentiles), greater amounts of additional assets are required; and the expected shortfall increases substantially.

Table 5.8: Base case economic capital (as a percentage of $A_0 = £41.6$bn) at different probability levels for both Wilkie Model and Graphical Model.

	Graphical Model		Wilkie Model	
Confidence Level	VaR	ES	VaR	ES
50	25	-13	14	-14
90	-36	-74	-31	-55
99.5	-153	-198	-101	-126

5.10.2 Sensitivity to Asset Allocation Strategies

In this section, we change the base case asset allocation strategy from (70% equities, 30% bonds) to (30% equities, 70% bonds). Using only the Graphical Model, we present our findings in Table 5.9 and Figure 5.2, which show the base case results alongside the results for changed asset allocation strategy for ease of comparison. All other assumptions are kept the same as that of the base case. We make the following observations:

- For increased bond investment, the distribution of V_0^* has moved to the left and has greater dispersion.

- The leftward shift of the distribution indicates a greater probability of larger deficits. This is reflected in the median (50^{th} percentile) of V_0^* which shows a loss of 21% of A_0 in terms of VaR (as compared to a surplus of 25% of A_0 for the base case results). In fact Table 5.9 shows that both VaR and ES has increased at ever increasing rate at all percentile levels.

- The sensitivity patterns can be explained by the fact that the expected returns from bonds are lower in the long term compared to equities. So a higher bond investment can lead to potentially larger losses, which is reflected in the leftward shift and greater dispersion in the distribution.

- Moreover, fixed interest bonds are poor match for real liabilities. Hence increased fixed interest bond investment has exacerbated the risk.

- The fact that the distribution of V_0^* has a wider spread for higher bond investment, it reflects greater underlying uncertainty compared to higher equity investment. This highlights that the perception of de-risking by moving to more bonds may be flawed.

5.10.3 Sensitivity to Contribution Rates

In this section, we analyse the impact of changes in the base case contribution rate of 22.5%. We consider two cases – an increased contribution rate of 25% of salaries and a decreased contribution rate of 20%. All other assumptions are the same as the base case, including the asset allocation strategy of 70% equities and 30% bonds.

Table 5.9: Economic capital (as a percentage of $A_0 = £41.6$bn) for the base case and for the asset allocation strategy of 30% equities and 70% bonds at different probability levels using the Graphical Model.

	Equity/Bond 70/30		Equity/Bond 30/70	
Percentile	VaR	ES	VaR	ES
50	25	-13	-21	-72
90	-36	-74	-103	-149
99.5	-153	-198	-245	-296

We present our findings in Table 5.10 and Figure 5.3. Note that we have also included the base case results in Table 5.10 for ease of comparison. Similarly in the two plots of Figure 5.3, we have included the distribution of V_0^* for the base case as the grey coloured density in the background. We make the following observations:

- Compared to the impact of change in asset allocation strategy, changes in contribution rates have a much reduced effect on the overall risk.
- As an example, at 90% level of confidence (i.e. percentile level of 10%), a decrease in contribution of 2.5% (i.e. reduced from 22.5% to 20% of salary) results in an increase of loss from 36% to 41% of A_0 in terms of VaR. On the other hand, increasing the contribution rate to 25%, produces a loss of 30%.
- This leftward and rightward shifts of the distribution of V_0^* for decreased and increased contribution rates, respectively, can also be observed in Figure 5.3. However, note that the magnitude of the shifts are relatively small compared to the impact of changes in the asset allocation strategy.

Table 5.10: Economic capital (as a percentage of $A_0 = £41.6$bn) for three different contribution rates of 20%, 22.5% (base case) and 25% of salary at different probability levels using Graphical Model.

	Contribution rate as a percentage of salary					
	20%		22.5%		25%	
Percentile	VaR	ES	VaR	ES	VaR	ES
50	21	-18	25	-13	29	-8
90	-41	-80	-36	-74	-30	-68
99.5	-160	-208	-153	-198	-146	-191

5.11 Summary

In this chapter, we have carried out a risk assessment of the USS. For the base case results, using an asset allocation of 70% equity and 30% bonds and Graphical Model for projections, we found a median surplus of 25% of the asset value and a deficit of 153% at the 99.5^{th} percentile. In comparison, using 30% equity and 70% bonds, the median deficit is 21% of the asset value and the deficit at the 99.5% percentile is 245%. From these results, it can be argued that the scheme has a lower risk for a higher proportion of equities. This shows that de-risking is a far more complex issue than the conventional wisdom of simply moving assets from risky assets (equity) to less risky assets (bonds). Other considerations such as asset-liability matching and accounting for the term of the investment also need to be taken into account when deciding on an investment strategy. We have also noted that the magnitude of the $PVFP$ shifts with respect to changes in contribution rates are relatively small compared to the impact of changes in the asset allocation strategy.

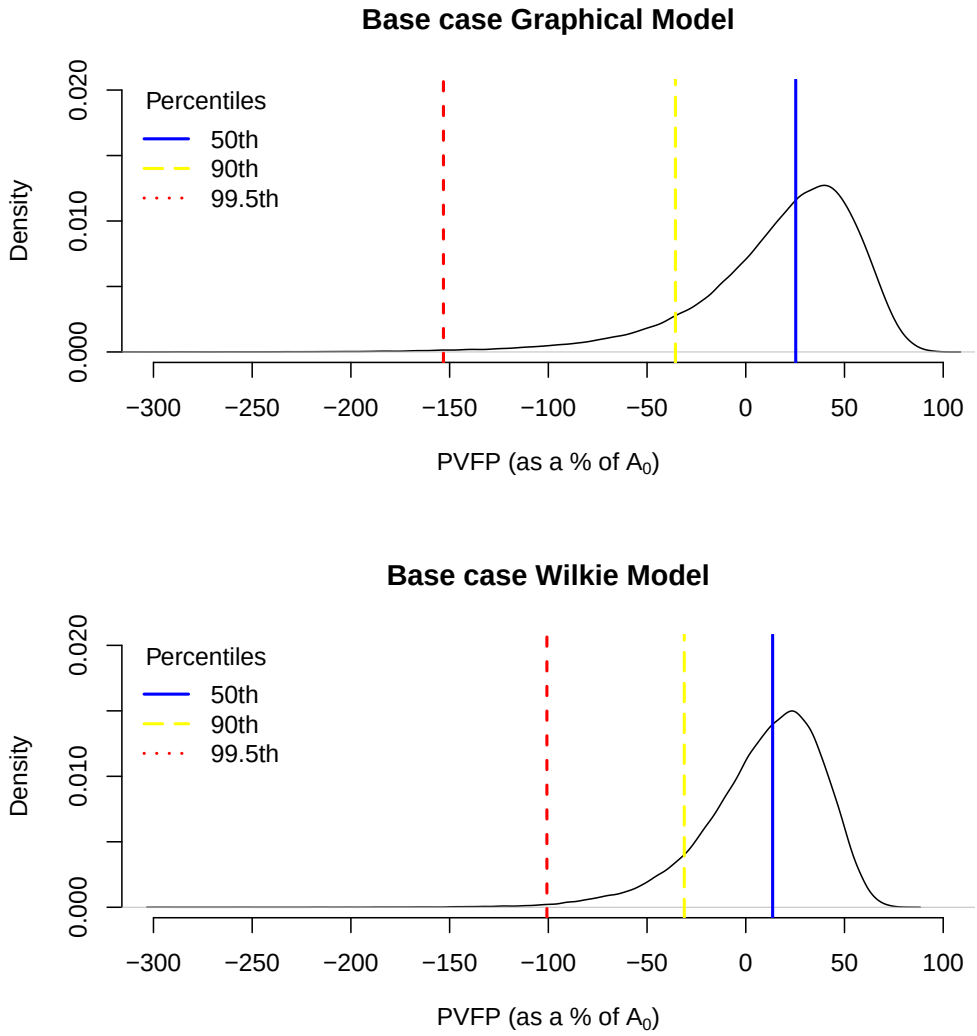


Figure 5.1: Base case distributions of standardised $PVFP$ (as a percentage of $A_0 = £41.6$bn) for both Graphical Model and Wilkie Model.

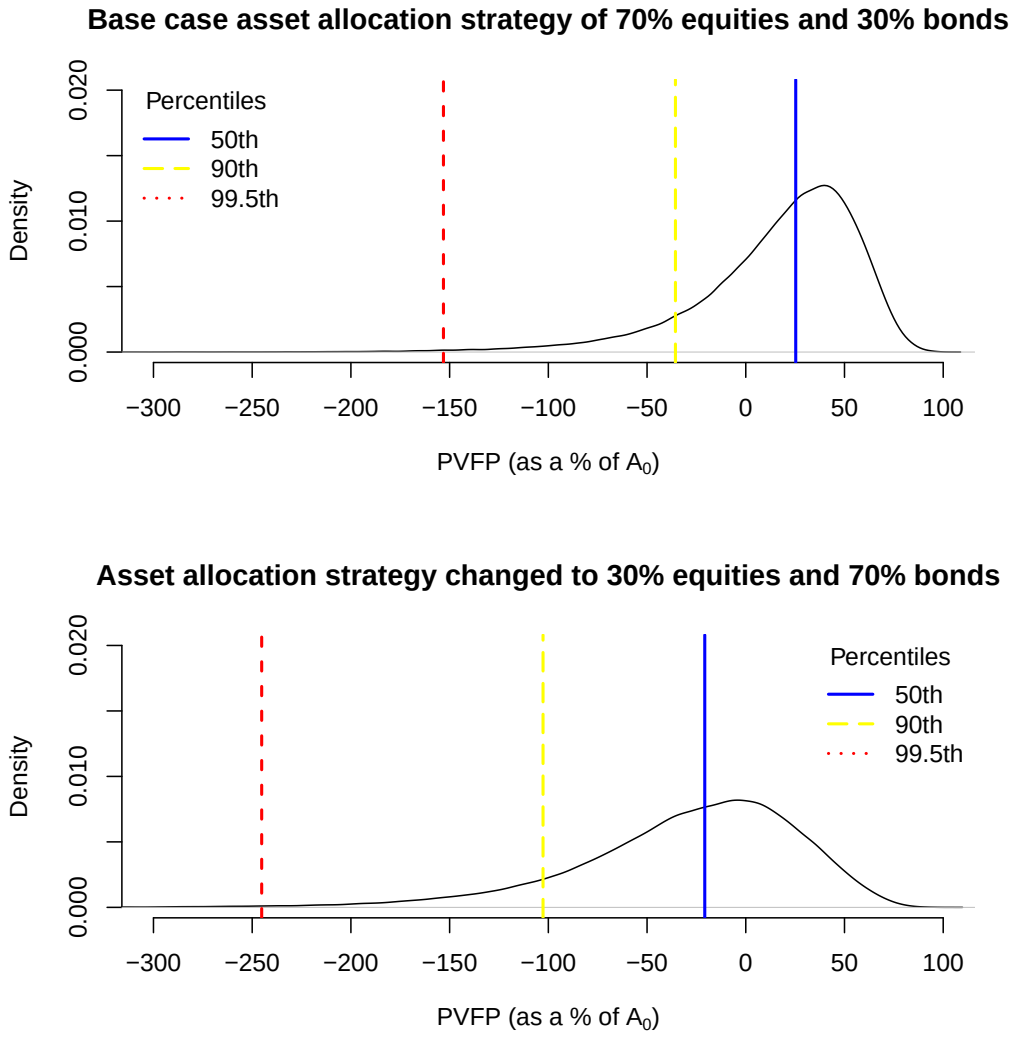


Figure 5.2: Distributions of standardised $PVFP$ (as a percentage of $A_0 = £41.6$bn) for the base case and for the asset allocation strategy of 30% equities and 70% bonds at different probability levels using the Graphical Model.

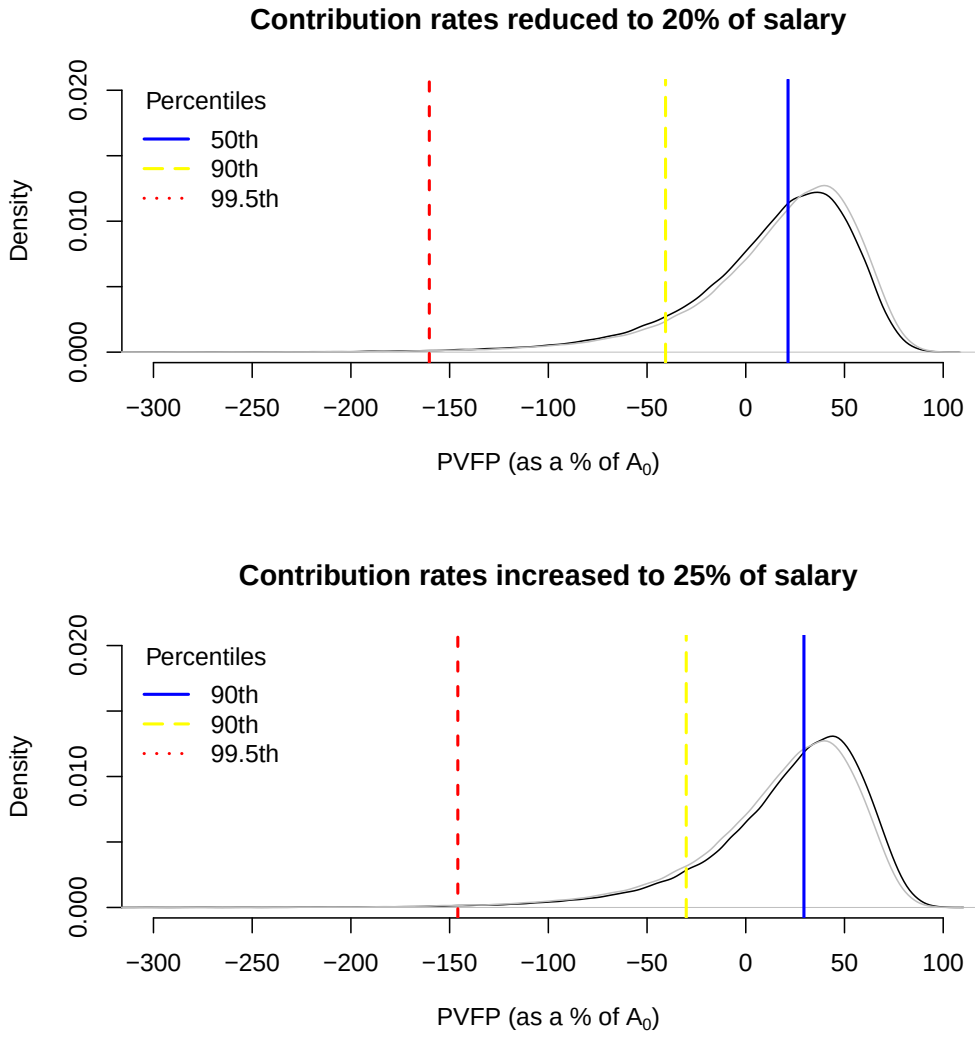


Figure 5.3: Distributions of standardised $PVFP$ (as a percentage of $A_0 = £41.6$bn) for decreased contribution rate of 20% and increased contribution rate of 25% (base case assumption is 22.5% of salary) using Graphical Model. The grey coloured density in the background shows the base case.

Chapter 6

Risk Assessment of US Stylised Scheme

6.1 Introduction

In this chapter, we present a US stylised scheme based on the UK's USS. We assume that the membership profile is the same as the USS as at the valuation date of March 31, 2014. As before, we also assume that no new members join the scheme after this date, so that the risk analysis applies solely to the current membership of the scheme. We discuss benefit strucuture, contribution rate, valuation basis and assets and liabilities of the US stylised USS in Sections 6.3 - 6.6. Using economic and demographic models calibrated to US data (as discussed in Chapters 2 and 3), we carry out a risk assessment of the US stylised scheme and present the results in Section 6.7.

6.2 Membership Profile

We assume the same membership profile as used for the UK's USS for the US stylised scheme. The mebership profile of the USS was discussed in Section 5.2. Tables 6.1 and 6.2 show the membership profile and the model points used for active members for the US stylised scheme.

Table 6.1: Membership profile

Active	Number	167,545
	Average pensionable salary	$42,729
	Average age	43.8
	Average past service	12.5
Deferred Members	Number	110,430
	Average deferred pension	$2,373
	Average age	45.1
Pensioners	Number	70,380
(including dependents)	Average pension	$17,079
	Average age	71.1

6.3 Benefit Structure

To reflect the specific characteristics of US pension schemes, we modify the benefit structure, contribution rates and investment strategies. These modified assumptions are outlined in this section.

Table 6.2: Model points, past service and salary of active members of the US stylised scheme

Age	Proportion	Number	Past service	Salary
30	30%	50,264	7	$25,500
40	30%	50,264	11	$42,500
50	20%	33,509	15	$52,500
60	20%	33,509	19	$58,500
Total	100%	167,545		
Average			12.2	$42,600

6.3.1 Pension Benefits

Pension and cash lump sum at retirement are calculated as follows:

$$\text{Annual pension} = \text{Pensionable salary} \times \text{Pensionable service} \times \text{Accrual rate}.$$

$$\text{Lump Sum} = nil.$$

For the US stylised pension scheme, we assume that pensionable salary is the member's salary in the final year of service. Pensionable service will be all years of service, and the accrual rate is set to 1.5%. We assume no lump sum payment for the US stylised scheme. Moreover, there is no indexation to the pension during the payment period.

6.3.2 Withdrawal Benefits

For members who withdraw from the scheme, a deferred pension is provided based on accrued service. No indexation of salary is provided between the date the member withdraws from the scheme and the date of retirement. Also, there is

no indexation during the payment period.

6.3.3 Death Benefits

On death of an active member, a lump sum payment is paid at the time of death equal to the present value of the pension that the member would have received if the member survived until normal retirement.

On death of a deferred pensioner, a lump sum equal to the present value of the pension that the member would have received if the member survived until normal retirement.

On death of a pensioner, a spouse's pension of half the amount of member's pension is payable.

6.4 Contributions

To the US stylised scheme, we assume that employees do not contribute, while the employer contributes an amount equal to the current level of the normal actuarial cost, expressed as a percentage of salary. Based on our calculations, this amounts to 10.8% of the final salary.

6.5 Valuation Method

For the US stylised scheme, we use the same valuation method as the USS which is the PUM. The PUM was described in Section 5.5.

6.6 Assets and Liabilities

The starting values of assets and liabilities as at March 31, 2014 are:

- $A_0 = \$26.1$bn;
- $L_0 = \$32.6$bn.

Assets are assumed to be at 80% of the value of liabilities as at 31 March 2014 (and hence there is a 20% deficit).

To project our assets and liabilties, we use an ESG and a mortality model. For the ESG, we use the Graphical Model calibrated to US data. This was discussed in Chapter 2. For the mortality model, we use Model M7 calibrated to US data from the HMD. This was discussed in Chapter 3.

6.6.1 Investment Strategy

It is assumed that the asset allocation for the US stylised scheme is 50% equities and 50% bonds.

6.7 Results

6.7.1 Results with no Amortisation

Our first results, using 10,000 simulations, are presented in Figure 6.1, which shows the full distribution of V_0^* based on the assumption of no amortisation of the initial deficit. Representative values of VaR and ES are presented in Table 6.3. We make the following observations.

- The median value of V_0 is -25% of A_0. This corresponds to a median deficit of \$6.5m which is expected.
- As expected both Table 6.3 and Figure 6.1 show that for higher confidence levels (or equivalently lower percentiles) greater amounts of additional assets are required; and the expected shortfall increases substantially.

6.7.2 Base Case Results

As discussed in Section 6.6, there is a 20% deficit between assets and liabilties. For our base case, we assume that this deficit will be amortised over a period of seven years (i.e., n = 7), during which the sponsor injects a total of $L_0 - A_0$ spread evenly over those seven years, i.e., $Y_t = \frac{1}{7}(L_0 - A_0)$ where t = $0, 1, 2, ...6$. Note that for our case, this represents an additional contribution of approximately 4% of members' salaries.

Our base case results are also presented in Figure 6.1, which shows the full distribution of V_0^*. Representative values of VaR and ES are presented in Table 6.3. We make the following observations:

- With the amortisation cash flows, the distribution of V_0^* has moved to the right and has less dispersion.
- Note that if the amortisation period is 1, there is an immediate cover for the deficit amount and the average of V_0^* will be approximately zero because the base contribution is equal to the expected future benefit accruals. When the amortisation period is seven years, however, there is a time lag in covering the deficit, so on average V_0^* is a small negative value.

6.7.3 Sensitivity to Asset Allocation Strategies

Recall that the base case asset allocation strategy is assumed to be 50% bonds and 50% equity. To test the impact of asset allocation strategies, we now consider two cases: 75% equity and 25% bonds, and 75% bonds and 25% equity. Table 6.4 and Figure 6.2 show the results for different asset allocation strategies. All other assumptions are kept the same as those for the base case. We make the following observations:

Table 6.3: Economic capital (as a percentage of $A_0 = \$26.1$bn) for the base case and for the asset allocation strategy at different probability levels.

	No Amortisation		With Amortisation	
Percentile	VaR	ES	VaR	ES
50	-25	-88	-1	-60
90	-121	-187	-92	-156
99.5	-339	-444	-305	-415

- For increased equity investment, the distribution of V_0^* has moved to the right. Moreover, from Figure 6.2, we note that the distribution has a higher peak and a steeper tail compared to the base case and is thus less dispersed. This further highlights that de-risking the investment portfolio does not necessarily serve the purpose of improving the solvency position of a pension scheme. The fact that, on a long horizon, the expected return on equity is higher than bonds outweights the impact of increased volatily on equity. Overall, equity offers a better match to the long term liabilities of the pension scheme.

- The rightward shift of the distribution is reflected in the median (50^{th} percentile) of V_0^* which shows a surplus of 6% of A_0 in terms of VaR (compared to a deficit of 1% of A_0 for the base case). The greater dispersion is reflected by the 99.5^{th} percentile which is much larger than the base case.

- For increased bond investment, the distribution of V_0^* has significantly moved to the left. The dispersion is again greater than than the base case but less dispersed than that with higher equity.

- The median of V_0^* under the increased bond investment shows a loss of 54%

of A_0 in terms of VaR. The sensitivity patterns can be explained by the fact that the expected returns from bonds are lower in the long run compared to equities. So a higher bond investment can lead to a potentially large losses which is reflected in the leftward shift.

Table 6.4: Economic capital (as a percentage of $A_0 = \$26.1$bn) for the base case and for the asset allocation strategy at different probability levels.

	Equity/Bond 75/25		Equity/Bond 50/50		Equity/Bond 25/75	
Percentile	VaR	ES	VaR	ES	VaR	ES
50	6	-58	-1	-60	-54	-119
90	-92	-169	-92	-156	-154	-224
99.5	-343	-478	-305	-415	-387	-505

6.7.4 Sensitivity to Contribution Rates

In this section, we analyse the impact of changes in the base case contribution rate of 10.8%. We consider two cases; an increased contribution rate of 13.3% of salaries (an increase of 2.5%) and a decreased contribution rate of 8.3% (a decrease of 2.5%). All other assumptions are the same as the base case, including the asset allocation strategy of 50% equities and 50% bonds. We present our findings in Table 6.5 and Figure 6.3.

- Compared to the impact of changing the asset allocation to 25% equity and 75% bonds, changes in contribution rates have a much reduced effect on the overall risk.

- For example, at 99.5% confidence level, a decrease in contribution of 2.5% (i.e. reduced from 10.8% to 8.3% of salary) results in an increase of loss

from 305% to 326% of A_0 in terms of VaR. On the other hand, increasing the contribution rate to 13.3%, produces a deficit of 286%.

- This left and right shifts of the distribution of V_0^* for decreased and increased contribution rates respectively can also be observed in Figure 6.3. However, the magnitude of the shift at the median is roughly an eighth of the impact of changes in the asset allocation strategy. The magnitude of the shift at the 99.5^{th} percentile is roughly half of the impact of changes in the asset allocation strategy.

Table 6.5: Economic capital (as a percentage of $A_0 = \$26.1$bn) for different contribution rates at different probability levels.

	Contribution rate as a percentage of salary					
	13.3%		10.8%		8.3%	
Percentile	VaR	ES	VaR	ES	VaR	ES
50	7	-50	-1	-60	-9	-70
90	-80	-142	-92	-156	-104	-170
99.5	-286	-396	-305	-415	-326	-433

6.7.5 Sensitivity to Mortality Tables

We consider the sensitivity of changing the mortality assumptions to be deterministic one. It is quite common for pension schemes actuaries to use deterministic mortality tables rather than stochastic ones. We use the RP-2006 mortality table and the AA projection scale instead of model M7 calibrated to data from the HMD. Unlike the other sensitivity tests, the mortality rates are deterministic in this case. All other assumptions, however, remain unchanged from the base case,

and the economic assumptions are still stochastic. Note that the results presented are based on the same set of economic simulations as in the previous sections. Technically, using different assumptions would mean that L_0 and contributions would be slightly different. For consistency, we do not make any changes to the contribution rates or the liabilities when changing the mortality table. Note that RP-2006 has lower mortality rates compared to model M7 calibrated to HMD data. We present our findings in Table 6.6 and Figure 6.4. As it can be seen, the differences are minor but nonetheless interesting.

- Compared to the base case, the median of the distribution has moved slightly to the right.
- Given that RP-2006 has lower mortality rates than M7, it has the following effects:
  - There is more cash inflow at the start, as benefit payments are smaller given fewer deaths among active members.
  - The cash outflow is higher toward the end, as pensions paid are higher given that pensioners survive longer..
  - As higher contributions occur sooner than higher pension payments, the impact of contributions on V_0^* is larger. This is reflected in the median increasing to 6% of A_0 in terms of VaR.
- The dispersion has significantly reduced. The deficit at 99.5% percentile level is 209% of A_0 in terms of VaR compared to 305% for the base case. This is due to:
  - mortality rates being deterministic and;
  - higher stochastic positive cashflows at the beginning making the distribution less negatively skewed.

Table 6.6: Economic capital (as a percentage of $A_0 = \$26.1$bn) based on deterministic RP-2006 mortality table and AA projection scale at different probability levels.

	Base Case		RP-2006 Table	
Percentile	VaR	ES	VaR	ES
50	-1	-60	6	-44
90	-92	-156	-73	-117
99.5	-305	-260	-209	-261

6.7.6 Comparison with UK's USS

We now compare the results for the UK's USS and the US stylised scheme. Table 6.7 summarises the results from the UK's USS and the US stylised scheme.

- As a percentage of starting assets, the US stylised scheme is more volatile than the USS. The US stylised scheme requires over three times its starting asset value as an economic capital buffer to provide 99.5% certainty of providing the pension benefits. The USS scheme requires roughly half this percentage of starting assets. Also, even though the US stylised scheme is smaller in currency terms, the absolute size of the required economic capital buffer is larger.

- The reduction in economic capital requirement of a larger allocation to long bonds is greater in the US stylised scheme than in the USS. Largely, this is because the USS benefits increase completely in line with either wage increases or price inflation. The US stylised scheme benefits reflect wage increases while individuals are accruing benefits, but otherwise the scheme grants no inflationary increases.

- The effect on economic capital (for either of the schemes) is much larger for changes in asset allocation than for changes to scheme contributions. The comparison between the two pension schemes incorporates the differences in between UK and US demography and economy. One might argue that a more interesting comparison might be only to change the benefit structure of the USS but not the economic and demographic assumption. This would reflect the impact of only changing the benefit structure. In this respect, in Appendix C, we present the results of the US stylised scheme using UK's economic and demographic assumptions.

Table 6.7: Economic capital (as a percentage of A_0) for UK's USS and US stylised scheme.

	UK's USS				US Stylised Scheme			
	70% Equity (Base Case)		30% Equity		50% Equity (Base Case)		25% Equity	
Percentile	VaR	ES	VaR	ES	VaR	ES	VaR	ES
50	25	-13	-21	-72	-1	-60	-54	-119
90	-36	-74	-103	-149	-92	-156	-154	-224
99.5	-153	-198	-245	-296	-305	-415	-387	-505
	20% Contribution Rate		25% Contribution Rate		8.3% Contribution Rate		13.3% Contribution Rate	
Percentile	VaR	ES	VaR	ES	VaR	ES	VaR	ES
50	25	-13	-21	-72	-9	-70	7	-50
90	-36	-74	-103	-149	-104	-170	-80	-142
99.5	-153	-198	-245	-296	-326	-433	-286	-396

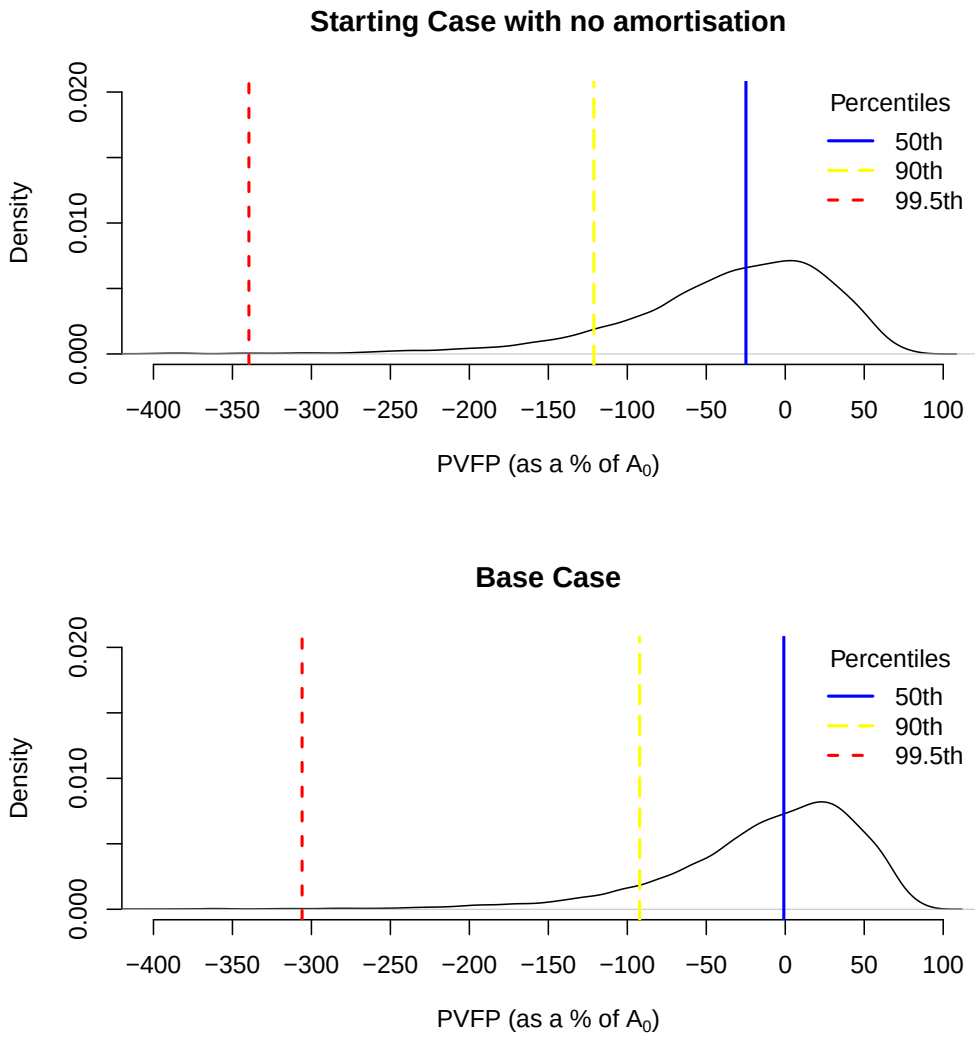


Figure 6.1: Distributions of standardised $PVFP$ for Starting Case with no amortisation and for Base Case distributions (as a percentage of $A_0 = \$26.1$bn).

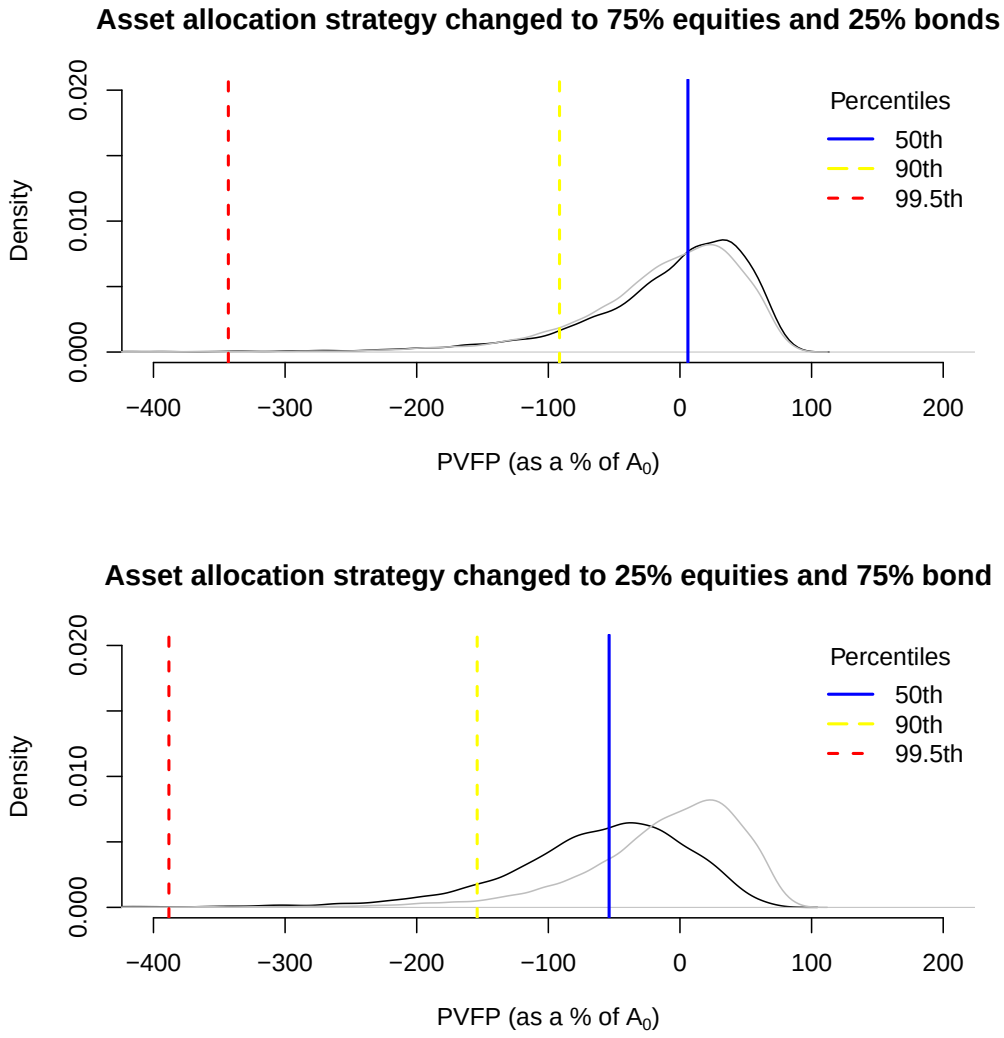


Figure 6.2: Distributions of standardised $PVFP$ (as a percentage of $A_0 = \$26.1$bn) for different asset allocation strategies. Base case distribution is superimposed in grey for comparison.

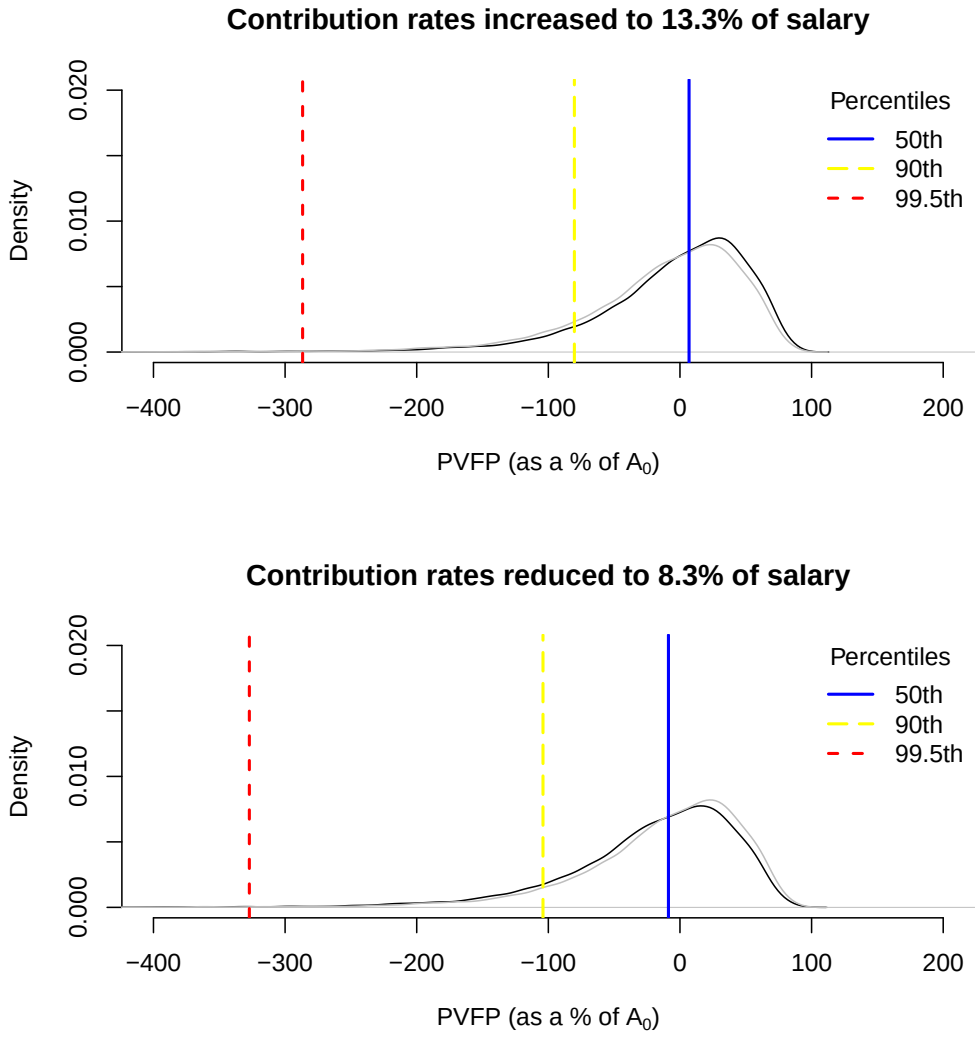


Figure 6.3: Distributions of standardised $PVFP$ (as a percentage of $A_0 = \$26.1$bn) for different contribution rates. Base case distribution is superimposed in grey for comparison.

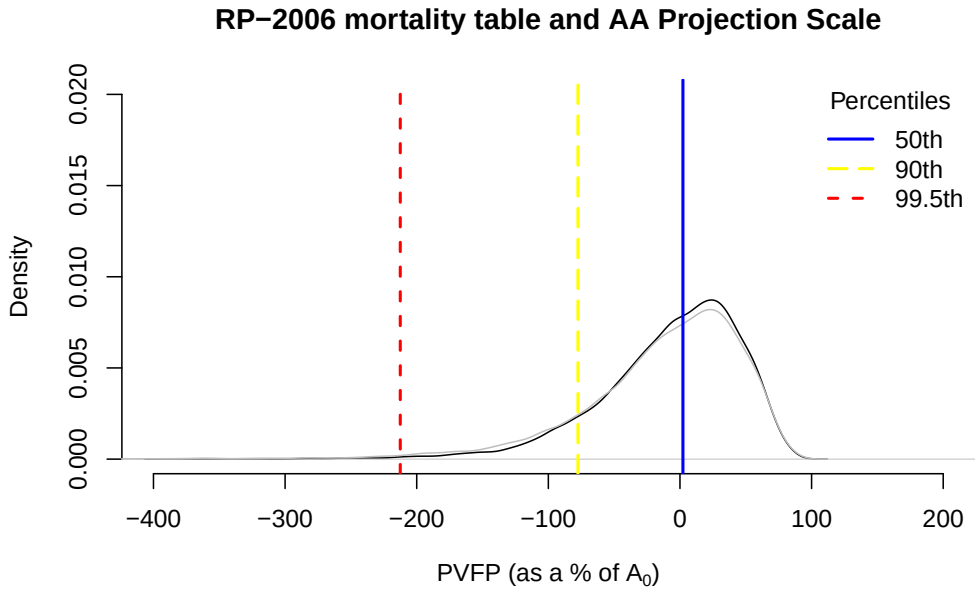


Figure 6.4: Distribution of standardised $PVFP$ (as a percentage of $A_0 = \$26.1$bn) using RP-2006 mortality table and AA projection scale. Base case distribution is superimposed in grey for comparison.

Chapter 7

Risk Assessment of the Ontario Teachers' Pension Plan

7.1 Introduction

In this Chapter, we carry out a risk assessment of a Canadian Pension Scheme, the OTPP. The OTPP is a large open DB scheme operating in Canada with over 300,000 scheme members. The numbers presented here are based on the latest available valuation carried out for the scheme as at January 1, 2018. The $ sign in this chapter represents Canadian dollars.

7.2 Membership Profile

Table 7.1 shows the membership profile as presented in the 2018 valuation report. As can be seen from the table, only a single average age is provided for the active members, which is not sufficient to capture the overall risk characteristics of the scheme. We need a range of model points to capture the inter-generational risk dynamics. The valuation report also provides information on the proportion of

Table 7.1: Membership profile

Active	Number	144,325
	Average pensionable salary	$90,468
	Average age	44.4
	Average past service	14.6
Deferred Members	Number	71,205
	Average deferred pension	$1,965
	Average age	45.1
Pensioners	Number	129,785
	Average lifetime pension	$41,154
	Average age	71.1

active members in different age bands, based on which, we propose to use an age distribution of active members given in Table 7.2.

Table 7.2 also shows the past service and salary assumptions for active members for each model point. These have been set so that the average past service and average salary of active members broadly match the figures from Table 7.1.

For deferred members and pensioners, we use single model points to represent each of these membership categories. We also assume a 50:50 gender split and no salary differential between genders.

7.3 Benefit Structure – OTPP

7.3.1 Pension Benefits

The annual pension is equal to:

Table 7.2: Model points, past service and salary of active OTPP members

Age	Proportion	Number	Past service	Salary
30	15%	21,649	5	$75,000
40	35%	50,514	12	$85,000
50	35%	50,514	17	$95,000
60	15%	21,649	25	$105,000
Total	100%	144,326		
Average			14.7	$90,000

- 2% of the member's highest 5-year average salary (i.e., the average salary in the 5 (not necessarily consecutive) school years with the greatest annualized pensionable salary) multiplied by the number of years of credited service

LESS

- 0.45% of the lesser of:
  - the member's highest 5-year average salary, or
  - the average of the maximum pensionable earnings under the Canadian Pension Plan in the year of cessation of employment and the four preceding years.

For simplicity, we assume that the annual pension is 1.7% of the member's final salary multiplied by the number of years of credited service.

From the valuation report, it is assumed that all pensions increase in line with CPI [1]. The increase in CPI is assumed to be 2%. Members' salaries are assumed

[1]Pension increases are not fully guaranteed but we have assumed that they will be granted in any event.

to increase in salary grids based on:

- an assumed inflation rate of 2.0% per year, and
- an assumed real increase of 1.0% per year, based on historical real economic growth.

In our model, we assume future pension increases and salary increases are in line with the price inflation and salary inflation as generated by our ESG. The OTPP valuation also allows for experience-related salary increases. This is shown in Table 7.3. We also allow for the experience-related salary increases in our model.

Table 7.3: Experience-related increases assumptions for OTPP members.

Years of credited service	Experience-related increase
1	7.00%
2	6.60%
3	6.10%
4	5.70%
5	5.30%
6	5.30%
7	4.30%
8	3.90%
9	3.00%
10	2.00%
11	1.10%
12-35	0.40%
36+	0.00%

7.3.2 Withdrawal Benefits

Members who withdraw from the scheme are entitled to a deferred pension. The deferred pension is fully indexed between the time of withdrawal and the time it becomes payable. Table 7.4 shows the withdrawal assumptions for the OTPP.

Table 7.4: Withdrawal assumptions for OTPP.

	$<$ 5 years of service		5-10 years of service		10+ years of service	
Age	Males	Females	Males	Females	Males	Females
20-29	4.5%	4.5%	1.0%	1.5%	0.5%	0.5%
30-39	4.0%	6.0%	1.0%	1.5%	0.5%	0.5%
40-49	5.5%	5.5%	1.0%	1.5%	0.5%	0.5%
50+	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

7.3.3 Death Benefits

When a member dies prior to receiving a pension, a benefit equal to the value of the deferred pension entitlement with respect to post-1986 service is payable. In addition, a refund equal to the excess of the member's contributions (made after 1986) plus interest over one-half of the commuted value of the post-1986 pension is payable.

On death of a pensioner, a spouse's pension of half the amount of member's pension is payable. It is assumed in the valuation report that 85% of male members and 75% of female are married.

7.4 Contributions

Both employers and employees contribute to the OTPP. Each party contributes 10.4% of pensionable earnings up to the Year's Maximum Pensionable Earnings (YMPE) and 12.0% of pensionable earnings in excess of the YMPE. For 2018, the YMPE $55,900 for 2018. From the valuation report, the assumed increase in the YMPE is 3% per year (an assumed inflation rate of 2.0% and an assumed real increase of 1.0% per year). In our model, we assume the YMPE increases in line with salary inflation as generated by our ESG.

7.5 Valuation Method

The valuation method of the OTPP was prescribed by the Teachers' Pension Act prior to the Regulations being amended to permit other actuarial cost methods. This method is not considered by the Regulations to be a "benefit allocation method". The method takes into account the benefits determined as of the time they are assumed to become payable, based on a teacher's projected earnings and service. Based on this valuation method, the liabilities amount to $217bn. The liability value based on the PUM is also calculated for reporting purposes. The liabilities using the PUM are $155bn.

7.6 Assets and Liabilities

The starting values of assets and liabilities as at January 1, 2018 are:

- $L_0 = \$155.0$bn (based on the valuation report using the PUM and a discount rate of 4.8% per annum);
- $A_0 = \$227.5$bn (based on the valuation report).

giving an initial valuation surplus of $72.5bn. The OTPP invests approximately 54% in real assets and 46% in fixed assets. Table 7.5 shows the asset allocation of the OTPP as given in the 2017 Accounts and Reports. For purposes of our calculation, we assume an asset allocation of 55% equity and 45% bonds for the base case.

Table 7.5: OTPP investment mix.

Assets	Allocation (%)
Equities	36
Inflation sensitive assets	14
Real estate and infrastructure	25
Money market instruments	(21)
Total real	54
Fixed interest	33
Credit and absolute return strategies	13
Total fixed	46

7.7 Economic Scenario Generator

To project assets and liabilities forward, we use the graphical model calibrated to Canadian data. This has been discussed in Chapter 2.

7.8 Mortality Model

For future mortality rates forward, the OTPP uses the 2014 OTPP Generational Mortality Table and Projection Scale TT (two dimensional tables), which was developed by the University of Waterloo based on a study of the scheme's experience to the end of 2013. These tables are deterministic tables and provide a single projection path. To capture the mortality risk, we use Model M7 calibrated to Canadian data from the HMD. We then adjust the projected mortality rates such that the central projection from M7 matches the projection from the 2014 OTPP Generational Mortality Table and Projection Scale TT.

7.9 Results

In the following subsections, we discuss the results for the OTPP.

7.9.1 Base Case

Our first results, using 10,000 simulations, are presented in Figure 7.1, which shows the full distribution of V_0^*. Representative values of VaR and ES are presented in Table 7.6. We make the following observations.

- The median value of V_0^* is 36% of A_0. This corresponds to a median surplus of $82bn.
- As expected both Table 7.6 and Figure 7.1 show that for higher confidence levels greater amounts of additional assets are required; and the expected shortfall increases substantially.

Table 7.6: Economic capital for Base Case (as a percentage of $A_0 = \$227.5$bn) at different probability levels.

Percentile	VaR	ES
50	36	-3
90	-25	-70
99.5	-164	-227

7.9.2 Sensitivity to Asset Allocation Strategies

In this section, we change the base case asset allocation strategy. We consider two cases: 75% equity and 25% bonds; and 75% bonds and 25% equity. We present our findings in Table 7.7 and Figure 7.2 in which we show the results for the changed asset allocation strategy. All other assumptions are kept the same as that of the base case. We make the following observations:

- For increased equity investment, the distribution of V_0^* has moved to the right and has greater dispersion compared to the base case as more exposure to equities leads to greater expected returns and higher volatility.

- The rightward shift of the distribution is reflected in the median (50^{th} percentile) of V_0^* which shows a surplus of 46% of A_0 in terms of VaR (compared to a surplus of 36% of A_0 for the base case). The greater dispersion is reflected by the 90^{th} and 99.5^{th} percentile which are much larger than the base case.

- For increased bond investment, the distribution of V_0^* has moved to the left. The dispersion is again greater than than the base case but less dispersed than that with higher equity.

- The median of V_0^* under the increased bond investment shows a loss of 10% of A_0 in terms of VaR. The sensitivity patterns can be explained by the fact that the expected returns from bonds are lower in the long run compared to equities. So a higher bond investment can lead to potentially large losses which are reflected in the leftward shift.

- The base case is less dispersed compared to the case of increased equity investment and to the case of increased bond investment. This may be due to the fact that the base case benefits from a more appropriate mix of equities and bonds in a diversified portfolio.

Table 7.7: Economic capital (as a percentage of $A_0 = \$227.5$bn) for different the asset allocation strategies at different probability levels.

	Equity/Bond 75/25		Equity/Bond 55/45		Equity/Bond 25/75	
Percentile	VaR	ES	VaR	ES	VaR	ES
50	46	0	36	-3	-10	-59
90	23	-80	-25	-70	-86	-135
99.5	-213	-313	-164	-227	-237	-288

7.9.3 Sensitivity to Contribution Rates

In this section, we analyse the impact of changes in the base case contribution rate of 20.8%. We consider two cases; an increased contribution rate of 23.3% of salaries (an increase of 2.5%) and a decreased contribution rate of 18.3% (a decrease of 2.5%). All other assumptions are the same as the base case, including the asset allocation strategy of 55% equities and 45% bonds. We present our findings in Table 7.8 and Figure 7.3.

- Compared to the impact of change in asset allocation strategy, changes in contribution rates have a much reduced effect on the overall risk.
- For example, at 99.5% confidence level, a decrease in contribution of 2.5% (i.e. reduced from 20.8% to 18.3% of salary) results in an increase of loss from 164% to 169% of A_0 in terms of VaR. On the other hand, increasing the contribution rate to 23.3%, produces a deficit of 160%. As a rough approximation, eliminating all contributions would not result in as a large shift in the 99.5% confidence level as the shift with a 75% equity and 25% bond asset allocation.
- This leftward and rightward shifts of the distribution of V_0^* for decreased and increased contribution rates respectively can also be observed in Figure 7.3. However, note that the magnitude of the shifts are relatively small compared to the impact of changes in the asset allocation strategy.

Table 7.8: Economic capital (as a percentage of $A_0 = \$227.5$bn) for different contribution rates at different probability levels.

	Contribution rate as a percentage of salary					
	23.3%		20.8%		18.3%	
Percentile	VaR	ES	VaR	ES	VaR	ES
50	39	-1	36	-3	35	-6
10	-22	-67	-25	-70	-27	-73
0.5	-160	-223	-164	-227	-169	-231

7.9.4 Comparison to the UK's USS and the US Stylised Scheme

We now compare the OTPP's results to that of the UK's USS and the US stylised scheme. Table 7.9 summarises the results for the three schemes.

- Given that the liabilities for the OTPP are real, the results of the OTPP are more consistent with the UK's USS than the US stylised scheme.

- As a percentage of starting assets, the OTPP has the largest median surplus compared to the to the UK's USS and the US sylised scheme. This is not surprising given that based on its valuation report, the OTPP has a starting surplus of $72.5bn. In contrast, the UK's USS has a deficit of £5.3bn also based on its valuation report.

- Despite a larger median surplus, the OTPP requires slightly more capital buffer (as a percentage of asset values) than the UK's USS to provide 99.5% certainty of providing pension benefits. This is because UK's USS has a higher proportion of real assets compared to the OTPP (55% for the OTPP compared to 70% for the UK's USS). This observation further shows that equities are better matched for real liabilities. It also further highlights the importance of an asset-liability modelling exercise.

- With a 75% equity allocation, the economic capital at the 99.5^{th} percentile for the OTPP is still larger than the base case of the UK's USS where the equity allocation is comparable. This is consistent with the results from Chapter 2 where we observed a higher volatility on Canadian equity returns compared to UK equity returns.

- Given the large volatility on Canadian equity, it might be worthwhile to explore other real asset allocation for Canada such as index-linked bonds.

Table 7.9: Economic capital (as a percentage of A_0) for OTPP, UK's USS and US stylised scheme.

	OTPP					
	75% Equity		55% Equity (Base Case)		25% Equity	
Percentile	VaR	ES	VaR	ES	VaR	ES
50	46	0	36	-3	-10	-59
90	23	-80	-25	-70	-86	-135
99.5	-213	-313	-164	-227	-237	-288

	UK's USS				US stylised scheme			
	70% Equity (Base Case)		30% Equity		50% Equity (Base Case)		25% Equity	
Percentile	VaR	ES	VaR	ES	VaR	ES	VaR	ES
50	25	-13	-21	-72	-1	-60	-54	-119
90	-36	-74	-103	-149	-92	-156	-154	-224
99.5	-153	-198	-245	-296	-305	-415	-387	-505

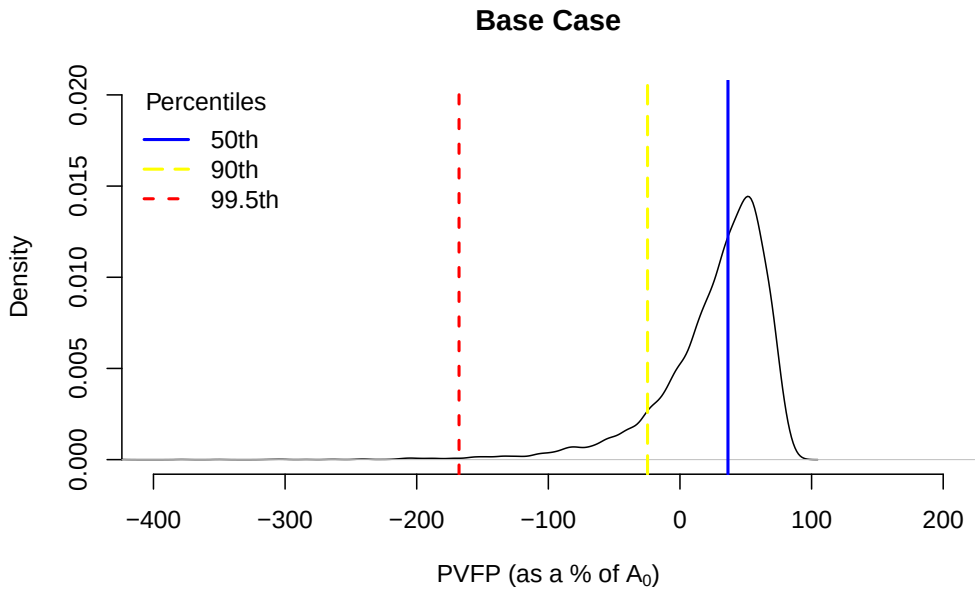


Figure 7.1: Distribution of the standardised $PVFP$ (as a percentage of $A_0 = \$227.5$bn) for the Base Case.

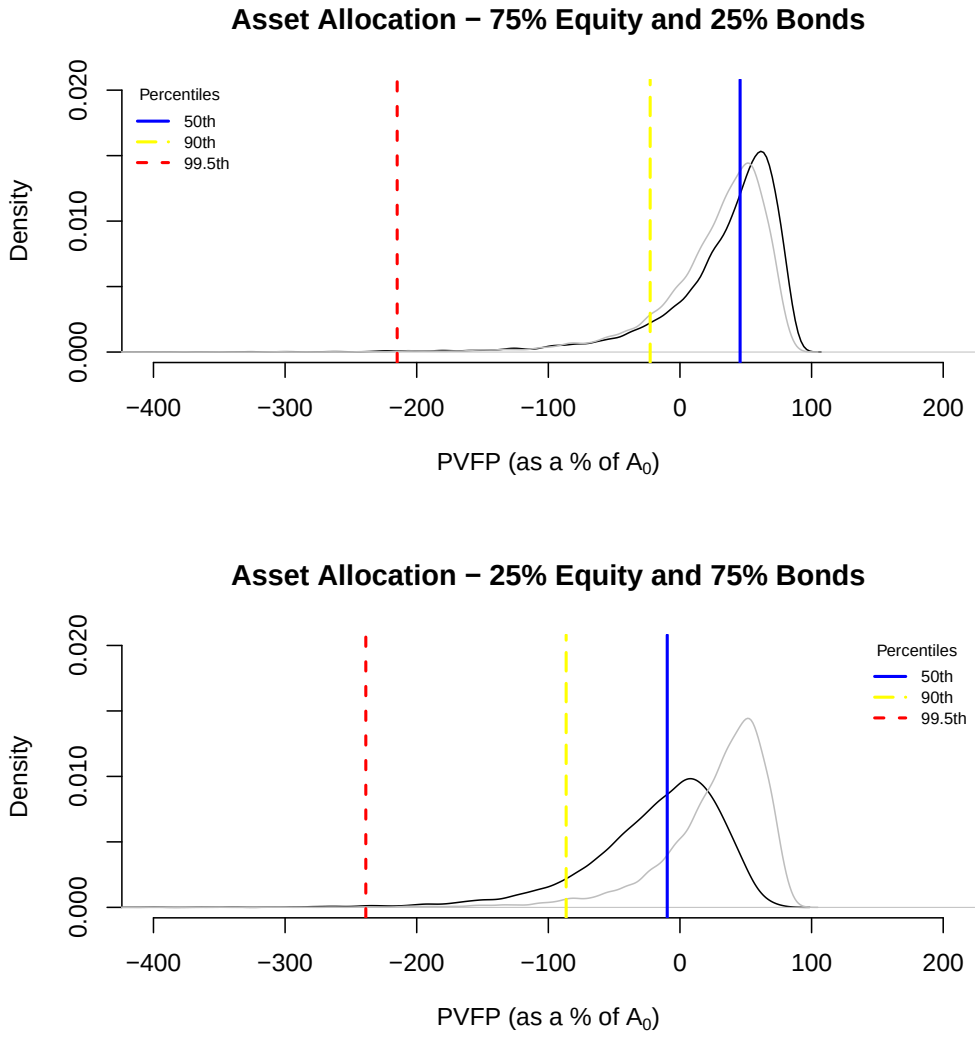


Figure 7.2: Distributions of standardised $PVFP$ (as a percentage of $A_0 = \$227.5$bn) for asset allocation strategy. Base case distribution is superimposed in grey for comparison.

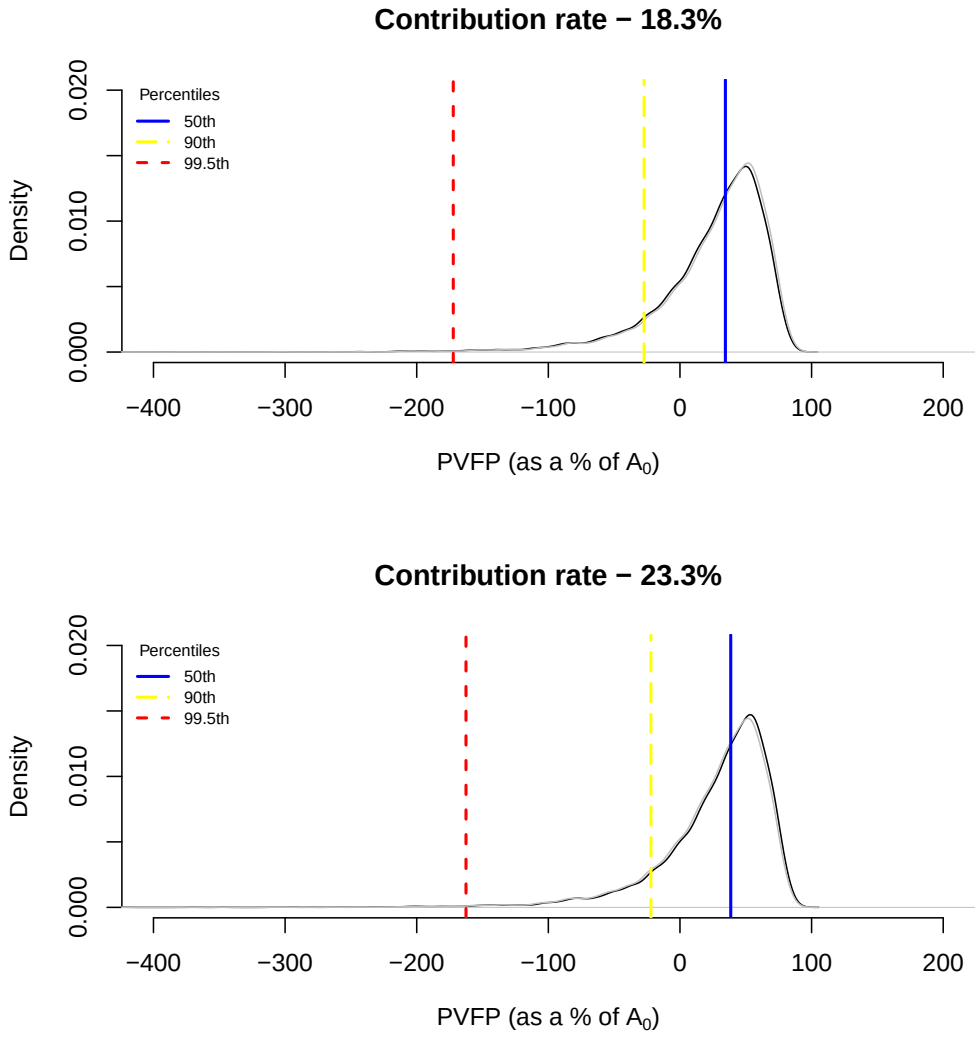


Figure 7.3: Distributions of standardised $PVFP$ (as a percentage of $A_0 = \$227.5$bn) for different contribution rates. Base case distribution is superimposed in grey for comparison.

Chapter 8

Conclusions

8.1 Summary

In this thesis, we propose a flexible and transparent approach for quantifying the risks of DB pension schemes for different countries. Our analysis focuses on pension schemes in UK, US and Canada. Moreover, our analysis focuses on two risks; economic and mortality risks.

To quantify the economic risks of DB schemes, we develop an ESG using a graphical modelling approach. The ESG is transparent and flexible and can be easily adapted for different countries. The graphical ESG was discussed in Chapter 2.

To quantify the mortality risks, we use Model M7 from Cairns et al. (2009). The model is adequate for our purpose as it takes into account three main drivers of mortality namely the age effect, the period effect and the cohort effect. The model also provides a good fit to data for UK, US and Canada. We discussed model M7 along with other mortality models in Chapter 3.

In Chapter 4, we discussed the framework we use to quantify DB pension schemes risks. The approach we use is a run-off approach. We use the graphical

ESG along with Model M7 to project forward future cashflows of a chosen DB scheme and discount them back to obtain a present value. This gives a distribution of $PVFP$ which is the difference between the current level of assets and the discounted value of the stochastic projected cashflows of the scheme. We then use this framework to carry risk assessment of pension schemes in UK, US and Canada which we discuss in Chapters 5, 6 and 7 respectively.

In Chapter 5, we carry out risk assessment of the UK's USS. For example, for the base case, the median of the $PVFP$ distribution shows that the USS has a surplus of 25% of the current value of assets, A_0. In contrast, at the 99.5^{th} percentile, the USS has a deficit of 153% of A_0. We also analyse the impact of asset allocation on DB pension scheme risks. For example, by increasing the bond allocation from 30% to 70%, we observe a median deficit of 21% of A_0 and a deficit of 245% of A_0 at the 99.5^{th} percentile. One might thus argue that bonds are a poor match to the real liabilities of the USS. Finally, we analyse the impact of contribution rates by increasing and decreasing the contribution rates by 2.5% but the impact on the $PVFP$ distribution proved to be very small.

In Chapter 6, we carry out risk assessment of a US stylised pension scheme. The US stylised scheme is based on the UK's USS. The membership profile and the benefit structure are the same as the USS but adapted to be representative of a US pension scheme. The two main changes are that the pension benefits are not indexed to price inflation and there is no lump sum payment at retirement. It is also assumed that there is a 20% deficit and this deficit is amortised over a period of seven years. With an asset allocation of 75% equities and 25% bonds, we observe a median surplus of 6% of A_0 and a deficit of 343% at the 99.5^{th} percentile. In contrast, with an asset allocation of 25% equities and 75% bonds, we observe a median deficit of 54% and a deficit of 387% at the 99.5^{th} percentile. Given the median and lower expected returns on bonds, the deficit at the 99.5^{th}

percentile is not excessively large with a bond allocation of 75%. This is because the liabilities are fixed for the case of the US stylised scheme and bonds offer a good match for fixed liabilities.

Finally, in Chapter 7, we carry out risk assessment of the OTPP. Like the UK's USS, the liabilities for the OTPP are also real. The results for the OTPP are therefore more consistent with the UK's USS than the US stylised scheme. With a 75% equity allocation, the OTPP has a larger median and also a larger economic capital requirement at the 99.5^{th} percentile compared to the base case of the USS with a comparable equity allocation. The larger median is due to the funding levels of the OTPP being higher than the USS. The larger economic capital requirement is due to more volatile returns on Canadian equities compared to UK equities. This was discussed in Chapter 2.

In summary, we propose a framework which accounts for economic and mortality risks to quantify DB pension scheme risks. We hope that the framework and the range of results presented in this thesis will help with discussions on measuring and managing DB pension schemes across countries. Moreover, we hope that the results can also assist on discussions regarding de-risking of pension schemes and in particular, on discussions with asset allocation and asset-liability matching.

8.2 Future Research

In this section, we discuss possible avenues for extending this research.

- Many academics are currently looking at relationship between asset prices and demographic factors such as old-age dependency ratio. In this respect, our graphical model could be extended to include a demographic factor. This would also allow us to quantify the impact of changing population demographics on pension schemes.

- Our graphical model could also be extended for other asset classes such as property, infrastructure, index-linked bonds amongst others. In this way, one could replicate more realistic asset allocations of a DB pension scheme.

- We have only considered risk assessment of DB pension schemes for this research. This research could be extended for other types of schemes such as DC schemes or hybrid schemes, Pay-As-You-Go systems, Pension Protection Funds and social security systems.

- Our analysis is based on the USS's and the OTPP's membership profile. These are large well established schemes. Analysis of smaller DB pension schemes can produce very different results. The effect of a different membership distribution could be further investigated.

- We have not considered the impact of a dynamic investment strategy. This venture could be explored to see how a dynamic investment strategy impacts DB pension scheme risks.

- Moreover, one may also want to investigate the impact of using more sophisticated investment instruments such as longevity swaps and other hedging tools on DB pension schemes risks.

- Other ESGs and mortality models could be used to quantify DB pension risks. This could bring more light on the underlying model risk.

- Our research could be extended to accomodate for more risks. In this research, we have only quantified and accounted for the economic and mortality risks. In reality, DB pension schemes are exposed to more risks such as operational risks, liquidity risks and expense risks. Hence, our model could be extended to allow for these additional risks.

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Appendix A

Literature Review

This Appendix provides a continuation of the literature review provided in Section 1.2 on measuring and managing pension risks. The review is divided in three sections. In Section A.1, we look at papers which deal with risk assessment of pension plans. In Section A.2, we look at papers which focus on managing the sponsor's risks. In Section A.3, we look at papers which focus on managing the scheme members' risks.

A.1 Measuring Pension Risks

Kemp and Patel (2012) explore the application of Enterprise Risk Management (ERM) style techniques to pension funds. The paper argues that ERM is as appropriate to pension funds as it is to other types of entities such as insurance companies. According to the authors, the reason for encouraging pension funds and their sponsors to be more rigorous in their adoption of ERM techniques is the fact that the entities do not exist in isolation.

Ventura-Marco and Vidal-Melia (2014) present an Actuarial Balance Sheet for DB pay-as-you-go pension systems with disability and retirement contingencies.

The authors develop a theoretical base for applying a Swedish-type Actuarial Balance Sheet and use the principles of double-entry to show any actuarial imbalance in the pension system. The authors suggest that the model they propose makes it possible to assess the degree of solvency from the integrated perspective of both retirement and disability contingencies.

Butt (2012) uses stochastic economic and demographic variables to simulate assets and liabilities of a pension scheme over a 30 year horizon. He compares the relative significance of the factors driving the funding risk of the scheme, defined as the risk that the funding ratio of the scheme is less than 1. Demographic factors such as mortality rates and withdrawal rates do not significantly affect funding risk. Investment factors account for most of the risk. The paper assumes a pension scheme of deferred annuities. Economic and demographic variables are parameterised using Australian data. Assets and liabilities are then simulated over 30 years. During the first year, movements in discount rates accounted for 46.4% of the funding risk while movements in investment returns accounted for 33.3% of the risk. Movements in mortality rates or withdrawal rates however accounted for less than 1% of the risk.

Liu (2013) investigates the impact of the two systematic risk factors, the mortality risk and the interest rate risk on the distribution of the annuity rate. The Lee-Carter and the Cairns-Blake-Dowd models are used to model mortality risk, and the one and two-factor Cox-Ingersoll-Ross models are used to model interest risk. Liu (2013) shows that the distribution of the annuity rate is more sensitive to the long-term mean-reverting rate parameter of the interest rate model than to other parameters. For example, if the mean-reverting parameter is increased by 40% from the benchmark value, the 95% VaR decreases by 18.42%. In contrast, if the drift parameter of the Lee-Carter model is decreased by 40%, the 95% VaR only decreases by 4.7%. The author suggests that it is critical to adopt a suitable

interest model in pricing and reserving for annuity-related products.

Karabey et al. (2014) estimate the contribution of different risks to the total risk in an annuity portfolio. The risks considered are investment risk, mortality risk and the co-movement risk. They compare the risk contributions for a 25 and 45-year annuity and observe that investment risk is dominant. For example, using variance decomposition approximations, 89% and 63.5% of the total risk results from the investment risk for a 25 and 45-year annuity respectively.

Sweeting (2017) explains how investment risk can translate into increased financial burden to a sponsor. He compares the cost of employing an individual on a DB scheme compared to a DC scheme in the UK. Between 1996 to 2016, the annual average DB total cost has been around 1.0% of earnings higher compared to DC. As a result, having employees accruing benefits under DB schemes has resulted in a growing financial burden for firms in this position. This increase in financial burden is explained by a low growth and low interest environment.

De Rosa et al. (2017) consider the impact of basis risk. They compare static and dynamic longevity-risk hedging with and without basis risk. Basis risk is defined as the co-movement between the portfolio and the reference population's longevity. They compare a static swap-based hedge for an annuity to a dynamic Delta-Gamma-Theta based hedge. They calibrate their model on a UK individual aged 65. When basis risk is ignored, the mean hedging error over a 30 year horizon is similar under both strategies. With basis risk however, the mean hedging risk is approximately 88% higher under a static hedging strategy.

Trottier et al. (2018) also highlight the importance of basis risk for pension schemes. Basis risk here is defined as the imperfect correlation of returns from the pension fund and returns from futures used to hedge the financial risks. They compare the riskiness associated with a variable annuity policy with and without basis risk. A key observation stemming from the paper is that the omission of

basis risk leads to severe risk under-estimation. For example, using a minimal variance investment strategy, the capital requirement is 215% higher if basis risk is allowed for.

Given that economic risks contribute significantly to pension risks, we look at some literatures which focus on comparing different economic scenario generators and their impact on pension risk quantification.

Devolder and Tassa (2016) use ruin theory to quantify the risks of a DB scheme. They compare the probability of ruin and solvency capital using a simple Brownian motion and a variance gamma process. To illustrate the differences, they assume a DB scheme with a single lump sum payment at retirement linked to the final salary of the member. They note that a variance gamma process requires more capital than a simple geometric Brownian motion. For example, for a 5-year horizon, using a simple Brownian motion as the economic scenario generator, the solvency capital is around 30% of liabilities, but using a variance gamma process, the solvency capital is around 35% of liabilities. This difference arises because the variance gamma process takes into account the risks related to sudden crashes of financial markets.

Abourashchi et al. (2016) quantify the funding risk of a DB scheme defined as the probability that liabilities are greater than assets. They argue that a simple lognormal process does not sufficiently capture the fat-tailed properties of asset returns. Moreover, a lognormal process does not allow for time-varying asset return variances. The process therefore underestimates extreme market movements and the true spread of portfolio values. To address this problem, they examine multivariate Markov regime switching models. The Markov regime switching processes assume an economy where multiple states exist (e.g. low asset return state, bull state, low volatility state, crash state) and where transition between the states is possible. Transition probabilities can be interpreted as the proportion of

time the economy spends in each state. The funding risk of a DB scheme for a single state model is compared to a 4-state Markov regime switching model. Over a 12-year time horizon, the funding risk increases between 2.5% to 4.5% using the 4-state model compared to the single state model.

Aas et al. (2018) investigate whether the choice of the interest rate model has an impact on the valuation of the best estimate of pension liabilities. The interest rate models compared are the CIR++ model, the G2++ model and the LIBOR Market model. They observe that for low and medium durations, the interest rate models produce similar results for the best estimate of liabilities. For long durations however, the differences in the best estimate can be quite large. The differences are due to different long-term interest rate distributions generated from the 3 models. They recommend the use of the G2++-model, which represents a good trade-off between accuracy and complexity.

Slipsager (2018) analyses the effect of having a stochastic view on inflation compared to the deterministic view often favoured by regulators. The paper assumes an individual who contributes an amount of $50,000 as a lump sum and the fund accumulates for 35 years when the individual retires. The author then estimates the real value of the portfolio at retirement. Deterministic inflation is prone to producing heavily over-optimistic forecasts and the expected real portfolio value is thus overstated. Moreover, the deterministic inflation framework ignores correlation between portfolio returns and consumer price levels and this may lead to an excessively heavy-tailed distribution. For example, assuming the fund invests 60% in equity and 40% in bonds, the mean real portfolio value at retirement is $387,421 using stochastic inflation compared to $427,240 using deterministic inflation. The interquartile range is $328,950 using stochastic inflation and $377,859 using deterministic inflation.

Finally, we look at literatures which compare mortality models and the impact

on pension risks. Lemoine (2015) explores the existence of regimes in mortality evolution and measure their implications for a portfolio of life annuities by capturing the distribution of the mortality time index with a regime-switching model within a Poisson log-bilinear framework. The author applies regime-switching models to French mortality data from 1947 to 2007 within a Poisson Lee-Carter framework. The author finds that French mortality is characterised by two persistent and distinct regimes over the period 1947-2007. The first regime refers to a strong uncertainty state, which corresponds to the longevity conditions observed during the two decades following World War II. The second state relates to the low volatility of longevity improvements observed during the last 30 years. The author then investigates the implications of mortality regimes for a portfolio of life annuities and finds that the risks of the life annuity portfolio as well as the capital requirements are affected by regime switching in the mortality evolution. The author then discusses the potential costs for a life annuity portfolio by ignoring the changes of trends. For example, if the first regime is active again, a single state mortality model would under-estimate the probability of ruin by 0.9% for men and by 1.4% for women.

Arik et al. (2018) examine the pricing of pension buy-outs under dependence between interest and mortality rate risks with an explicit correlation structure in a continuous time framework. Stochastic interest rates are modelled using the Vasicek and the Cox-Ingersoll-Ross models and stochastic mortality rates are modelled using the Lee-Carter model and Ornstein-Uhlenbeck process. They note that changing the correlation coefficient between interest rate risk and mortality risk does not significantly affect the pension buy-out price. However, they highlight that the choice of the mortality model is essential for pricing of the buy-out deal and note that the price of the buy-out is 60% higher using the Lee-Carter model instead of the Ornstein-Uhlenbeck process.

A.2 Managing Sponsor's Risks

In this Section, we look at papers that focus on risks from the sponsor's point of view. We start with papers which discuss ways a sponsor can hedge or transfer pension risks to another party.

Kling et al. (2014) compare two types of financial guarantees; the guaranteed annuity options and the guaranteed minimum income benefits. For guaranteed annuity options, the insurer guarantees to convert the funds at a pre-specified rate; while the guaranteed minimum income benefit guarantees a fixed minimum annuity. Economic scenario generators and stochastic mortality models are used to compare the risks on the two guarantees and consider a single life aged 50 who pays a single premium at inception and retires at the age of 65. The 99.5% VaR is estimated at 1.5% of the premium paid for the guaranteed annuity option and 60% of the premium paid for the guaranteed minimum income. The risk on guaranteed minimum income can however be reduced to 14% of the premium by hedging the financial risks.

Lin et al. (2015) examine 3 hedging strategies: longevity hedge, pension buy-in and pension buyout and compare them in terms of their hedging costs. They assume a pension scheme that consists of a retired cohort and which invests in the SP 500 index, the Merrill Lynch corporate bond index and the 3-month Treasury bill. Numerical examples from the paper show that if counterparty risk is low, it is desirable to implement a longevity hedge or a buy-in strategy. When counterparty risk is high however, a buy-in strategy is more sensitive to counterparty risk than the longevity hedge as more assets are tied to the buy-in.

Li and Haberman (2015) examine the effectiveness of natural hedging between annuity and life products. Natural hedging exploits the opposite movements in the values of annuities and life insurances when mortality changes. The authors assume a constant investment return of 3% and consider two products; a whole-

life insurance payable from age 65 or a life annuity issued at age 65. They then consider 101 portfolio compositions of annuity and life products by varying the weights of the annuity and life policies. Different mortality models are used to investigate the reduction in risk which the natural hedging brings. Using the Lee-Carter model for example, the maximum reduction in the standard deviation for a portfolio of 100,000 policies is 49%. Li and Haberman (2015) thus suggest the level of risk reduction is too significant to be overlooked in practical work such as reserving and capital allocations.

Regarding longevity hedging, Lin et al. (2014) compare two longevity hedging strategies; a ground-up hedging strategy and an excess-risk hedging strategy. The ground-up hedging strategy transfers a proportion of total pension liability to the hedge provider while the excess-risk hedging strategy cedes only the longevity risk above some predetermined level. Although advocates for the excess-risk hedging strategy (Blake et al. (2006); Lin and Cox (2008)) argue that the strategy has a more attractive structure and lower cost, Lin et al. (2014) argue that when basis-risk cost is high, the ground-up hedging strategy may be better. Basis risk is caused by the mismatch between a scheme's actual longevity risk and the risk of a reference population underlying a hedging instrument. Lin et al. (2017) further advocate for ground-up longevity hedging strategy by presenting the cost of pension for a start-up company in an ERM framework. They show that in an ERM framework, the pension excess-risk de-risking strategy is less capital intensive but it underperforms compared to the ground-up strategy in terms of value creation.

Blackburn et al. (2016) investigate the impact of longevity risk management on shareholder value for a life insurer issuing life annuities. They use a multi-period stochastic shareholder value model and analyse how longevity risk management can reduce the default probability of the insurer. Strategies for reducing the longevity risk include survivor bonds and survivor swaps. Both instruments

reduce the volatility of the portfolio, however survivor swaps are more effective in reducing the risk as they also hedge the idiosyncratic risks.

Li (2018) suggests that a pension scheme provider can reduce longevity risk exposure by trading longevity-linked derivatives. The standard deviation of the hedging error, defined as the deviation of the market value of assets from the market value of liabilities, is calculated assuming zero coupon bonds and longevity bonds are traded weekly. The impact of increasing the trading frequency of the longevity bond is then investigated. The standard deviations of the hedging error increase by 3.7%, 18% and 53% when the trading frequency is increased to 2 years, 5 years and 10 years respectively. Moreover, the standard deviation of the hedging error would be about 7.44 times higher without any longevity hedging.

Cox et al. (2018) argue that pension buyouts can be more effective at improving a firm's value compared to longevity hedges. This is because pension buyouts, unlike longevity hedges transfer the entire pension risk including investment risk, interest rate risk and longevity risk. Pension buyouts are however far more capital intensive compared to longevity hedges particularly for underfunded schemes. To counter the problem of high costs of pension buyouts, they propose a pension buyout option which can be triggered when funding levels are low. They create a pension funding index calculated from observed market indices and publicly available mortality tables and assume that the funding level of a scheme will be correlated with the funding index. Underfunded schemes can exercise their pension buyout option when the funding index falls below a trigger level. The advantage of having the pension funding index is that it removes the risk of moral hazard from sponsors. Pay-outs from the buyout option can then help sponsors to make up for funding deficits.

Zhu et al. (2018) study dynamic hedging strategies for Cash Balance pension schemes. Cash Balance schemes represent one of the fastest growing pen-

sion scheme designs in the United States and are classified and regulated as DB schemes. Cash Balance schemes are however hybrid schemes and work as follows: if the actual investment return earned in a particular year is less than the minimum guaranteed level, the employer will make further contributions to top up each member's fund to the minimum guaranteed level; if the achieved investment returns are higher than the minimum guaranteed level, the employer may hold back some, or all, of the excess from individual members' funds and then use this amount to top funds up in future years, when the minimum guaranteed investment return is not achieved. This structure means that it is the employer, and not the members, who is exposed to the scheme's investment risk during the period up to retirement. Zhu and al. (2018) argue that the persistent low interest environment means that hedging the cash balance liability has become an urgent question for employers. By comparing a delta hedging strategy to a more traditional investment strategy, defined as 60% equity and 40% bonds, they show that over a 10-year horizon, the hedged portfolio targets the terminal liability, while the unhedged portfolio may end up being vastly over or underfunded.

Other authors have looked at how the sponsor's risks can be managed based on how the scheme is structured. Kleinow (2011) discusses Conditional Indexing schemes as a way to reduce pension scheme risks in the UK. Conditional Indexing schemes are similar to DB schemes. The difference between DB and Conditional Indexing schemes is that the increase in guaranteed pension benefits is conditional on the availability of sufficient funds. To illustrate the benefits of Conditional Indexing schemes, the author assumes a scheme where workers make a single contribution now and are entitled to receive a lump-sum pension payment at retirement. The available assets are a bank account and a zero-coupon bond maturing at the time of retirement. From the author's calculations, a worker earns an average return on the contribution of 4.71% per annum and the corresponding

mean hedging error of the scheme is -1.17%, defined as the percentage difference between the scheme's assets and liabilities. Given that the hedging error is small, the scheme is almost self-financing. He concludes that Conditional Indexing schemes represent a possible solution for dealing with funding risks of DB schemes.

Aro (2014) examines risk pooling in a pension scheme consisting of female members aged 65. Using a Solvency 2 framework, the author investigates how the required capital per person changes as the number of members in the scheme increases. The capital requirement per person decreases exponentially per person showing that the impact of risk pooling is strong.

Platanakisa and Sutcliffe (2016) discuss the impact of the redesign of the USS in October 2011. The USS has been subject to several changes in 2011 including higher contribution rates and less generous indexation of benefits. The rule change will result in a transfer of wealth of around £32.5 billion from members to the sponsor during the period 2011 to 2065. This has effectively resulted in a substantial pay cut for future pensioners. It is estimated that for future members of the USS, pension wealth has reduced by 65% while for the sponsor, pension costs have reduced by 26%.

Some authors use optimisation techniques in order to see the extent to which the sponsor's risk can be reduced. Cox et al. (2013) propose a model to identify the optimal contribution, asset allocation and longevity risk hedging strategies that minimise total funding risk for a DB scheme throughout the life of a single pension cohort. Given a target expected total pension cost constraint and a Conditional VaR constraint on unfunded liability, the scheme's total funding variation across all years before and after retirement until the death of the last pension participant is minimised. As pensioners live longer, the scheme has to make a higher normal contribution, invest more in the low-risk asset, and pay a much higher expected

total pension cost.

Sweeting et al. (2015) provide a methodology for minimising a DB scheme portfolio's losses in the event of a fall in value of the sponsor. The paper suggests that a sponsor's financial health may be positively linked to the return on assets backing its pension scheme. They use the example of an oil company for which the pension scheme's assets are exposed to energy and industrial risks. They define the cross conditional VaR 95 as the average return of sponsor's portfolio in the worst 5% of years for oil prices and show that through better diversification of the pension scheme's assets, the cross conditional VaR 95 can be increased by changing the underlying portfolio of the DB scheme.

Liang and Ma (2015) compare an optimal dynamic asset allocation of a pension fund with and without two non-hedgeable risks, the mortality risk and the salary risk. In the absence of mortality and salary risks, an exact optimal investment strategy is derived to hedge the investment risk. Liang and Ma (2015) then derive an approximate investment strategy using a dynamic programming principle when the two non-hedgeable risks are included. The exact and approximate solutions are compared using a constant relative risk aversion utility function on wealth and the results demonstrate that the exact and approximate solutions are very close to each other.

Godinez-Olivares et al. (2016) propose a solution to restore the long-term sustainability of a pay-as-you-go system using Automatic Balancing Mechanisms, defined as a set of measures established by law to be applied immediately based on an indicator reflecting the financial health of the system. Using non-linear optimisation techniques, they calculate the optimal path of the contribution rate, age of retirement and indexation of pensions to maintain sustainability of the system. If contribution is the only decision variable, it will need to increase from 20% to 31.43%; while if age of retirement is the only variable, it will need to increase

from 70 to 78.04 years. Finally, if indexation of pension is the only variable, the benefits would need to decrease at an annual rate of 5.15% instead of an annual increase of 5%.

Ferrer-Fernandez and Boado-Penas (2017) use the Automatic Balancing Mechanism proposed by Godinez-Olivares et al. (2016) to determine the sustainability of pay-as-you-go system in the presence of demographic uncertainty. The authors use projections of population structure of Japan, Germany and India to determine the optimal path for contribution rate, normal retirement age and pension indexation for each country. They discuss that the values for the three variables are the highest for Japan given that Japan has a higher proportion of older people. For example, for India, Germany and Japan, the contribution rates need to increase from 15% to 16%, 17.5% and 20% respectively. The normal retirement age should increase from 65 to 65.4, 67 and 68 and the indexation of pension should decrease from 2% to 1.2%, 0.6% and -2% respectively.

Duarte et al. (2017) use multistage stochastic programming to build a dynamic asset allocation for open pension schemes under Solvency 2 based regulatory constraints. The authors use a tree-structure to represent a dynamic decision process guaranteeing the temporal sequence: a first stage decision, then the uncertainty realisation of the first period, followed by a second stage decision and continuing in this manner. The time horizon used is 4 years and decisions are taken half-yearly for the first 2 years and annually for the 3rd and 4th year. Using the Brazilian market as an example and a fictitious database of 1000 participants already receiving a pension, results show the mean excess surplus for the sponsor is almost double under the dynamic allocation compared to a fixed allocation.

Alonso-Garcia and Devolder (2017) study how a notional DC scheme, defined as a DC scheme which is pay-as-you-go financed, can achieve liquidity and solvency with a limited set of assumptions in a continuous overlapping generations'

model. The paper provides a dynamic framework so that the indexation and notional rate, i.e. the rate of increase in contributions, chosen will ensure that the scheme is both solvent and liquid in the short and long-run, as long as the initial contribution rate is carefully chosen and the scheme is initially solvent.

A.3 Managing Scheme Members' Pension Risks

In this Section, we review papers which look at pension risks from the point of view of plan members. First, we look at literature which discusses plan members' risks in terms of utility functions. These papers usually focus on solving optimisation problems which would maximise the expected utility of plan members.

Hainaut and Devolder (2006) introduce a numerical method for solving the optimal level of annuitisation of pensioners. Three asset classes for the policyholder are considered; a life annuity, a risky asset and a cash account. A Markov chain approximation developed by Kushner and Dupuis (2001) is used to determine the proportion of wealth that a policyholder should invest in an annuity depending on his age and whether he has bequest motives. The paper suggests that the optimal level of annuitisation is proportional to the pensioner's age and to the volatility of the risky asset and inversely proportional to the return on risky asset.

Devolder and Melis (2014) examine the benefits to plan members of having both funded and unfunded public pensions. The risks considered are financial risk and optimal fraction to be invested in each pension plan in order to maximise the expected utility of the pension received at retirement. The paper's results suggest that plan members are better off with higher allocations to the unfunded plan as demographic or financial risks increase. Higher allocations to the unfunded plan would also be favoured as the risk aversion coefficient of plan members increases.

Chen and Delong (2015) study the asset allocation problem in order to max-

imise policyholders' utility in a DC plan. They consider an economy with several states or regimes and with different macroeconomic risks. Assets are categorised as risky and risk-free. The authors then use a backward stochastic differential equation in order to reach an optimal asset allocation between the two asset classes. The optimal allocation depends on several factors including demographic risk and uses a mean-variance approach as optimisation criterion. They determine the constraints on investment policy, transition intensity from economic recession to economic boom, the annuity factor, the volatility of the salary process, correlation between assets and the risk aversion coefficients of plan members.

Other authors take a different view on managing policyholders' risks and propose innovative pension structures to reduce the policyholders' risks. Khorasanee (2013) proposes a new hybrid benefit structure in which the degree of risk sharing is explicitly defined by parameters controlling the variability of benefits and contributions (referred to as amortisation parameters). The amortisation parameters can then be chosen such that the sum of the benefit and contribution risk is minimised. He assumes a plan which has a single active member at each age from 25 to 64 inclusive. At age 65, each member receives a lump-sum benefit. He then compares the aggregate risk of the hybrid plan to a DC plan at different switch durations (i.e. the years from retirement when risky assets are switched to risk-free assets). Based on the paper's results, the hybrid plan has a lower aggregate risk at all durations. The main argument for this hybrid pension plan is that it can achieve a degree of risk sharing between the sponsor and the members which produces an acceptable level of risks for each party.

Goecke (2013) explores the smoothing of capital market returns and intergenerational risk transfer. The author assumes that contributions to the pension fund are not fully allocated to individual savings accounts. Part of the contributions goes to a collective fund which is then used to feed the individual savings ac-

counts in times of low investment returns. Results indicate that in the long run, the risk-return-profiles are similar with or without a collective fund. In the short-run however, having a collective fund leads to a risk reduction of more than 50%.

Similarly, Linnemann et al. (2014) compare TimePension, defined as a formula-based smoothed investment-linked annuity pension plan, to traditional investment-linked life-cycle products. TimePension allows risky investment throughout the accumulation and decumulation period with high expected returns along with great stability in retirement income payments. TimePension works on the basis of two accounts. The first account is an individual pension benefit account that is used for calculating the smoothed income payments. The pension benefit account balance does not fluctuate with realised investment returns. The second account serves as an investment buffer to smooth out investment returns. The account balance fluctuates with realised financial returns and can be negative. Unlike life-cycle products which require switching from equities to bonds, TimePension can maintain a high equity allocation throughout the horizon. The smoothing mechanism is mathematically defined such that change in annually adjusted retirement income is small.

Avanzi and Purcal (2014) develop a generalisation of the World Bank (1994) model of forced saving for retirement. This broader model consists of two tiers of second pillar savings - mandated and non-mandated (voluntary). The paper suggests that the non-mandated savings can be used to subsidise the provision of annuities on mandated savings on more favourable terms as well as guarantee the accumulation of the mandated savings at a higher interest. This will reduce the investment risk and annuity risk that retirees face as well as encourage social redistribution. It will also foster a liquid private market for annuities. For the system to work however, a substantial level of non-mandated savings is required. The paper suggests that non mandated contributions can be encouraged through

tax incentives.

Other authors address the problem of plan members' risks and intergenerational risk sharing. Chen et al. (2014) compare the UK and Dutch systems using a holistic balance sheet framework. They suggest that the Dutch policy is better for the sponsor but worse for the participants compared to the UK policy. This is because the Dutch system requires participants to share the burden in the event that the plan is underfunded and solvency levels need to be restored. Regulations allow Dutch pension funds to cut pensions-in-payment in order to restore solvency levels. Kurtbegu (2018) however argues that the fact that the Dutch system makes no "hard" benefit promise allows for intergenerational risk sharing.

Chen et al. (2016) explore the benefits of intergenerational risk-sharing through both private funded pensions and via public debt. Shocks are smoothed via public debt and variations in the indexation of pension entitlements and pension contributions. The intensity of these adjustments increases when the pension funding ratio or public debt gets closer to their boundaries. They find that best-performing pension arrangement is a hybrid funded scheme in which both contributions and entitlement indexation are simultaneously deployed as stabilisation instruments. They also compare different taxation regimes and conclude that a regime in which pension benefits are taxed, while contributions are paid before taxes, is preferred to a regime in which contributions are paid after taxes, but benefits are untaxed.

Wang et al. (2018) also discuss intergenerational risk sharing. The authors look at a pension plan where pension benefits are not guaranteed but where a target level of benefit is set (the paper gives the example of Canadian Target Benefit Plans). The authors then propose an optimisation which aims at achieving the following objectives; (1) benefits which are adequate (at or above the target benefit), (2) benefits which are stable (benefits not too far from the target on either side) and (3) benefits which respect intergenerational equity (limit transfers between gener-

ations). To achieve this, the authors adopt a combination of linear and quadratic penalties for deviations from pre-set targets and show that their method provides justifiable results for a sponsor aiming at providing stable and secure benefits over time.

Finally, we look at literature where the Hamilton-Jacobi-Bellman (HJB) equations are used to obtain an optimal asset allocation. Yao et al. (2013) derive the optimal strategy of a plan member facing stochastic inflation using the Markowitz mean-variance criterion. Guan and Liang (2014) also consider optimal investment strategy for DC pension plans in a stochastic interest rate and stochastic volatility framework. In this case, the optimisation is based on maximising the expected utility of the terminal value of the pension fund which then serves to purchase an annuity at retirement. He and Liang (2015) describe an asset allocation of a DC fund so as to minimise deviations between actual benefit payments and pre-set targets with more weight given to negative deviations than positive deviations.

Appendix B

Wilkie Model Parameters

B.1 Price Inflation

A simple auto-regressive process is proposed for annual rate of price inflation:

$$I(t) = QMU + QA \times [I(t-1) - QMU] + QSD \times QZ(t), \qquad \text{(B.1)}$$

where $QZ(t) \sim \mathcal{N}(0,1)$ and (QMU, QA, QSD) are the relevant parameters. The suggested parameter values are given in Table B.1.

Table B.1: Parameter values for the model for price inflation.

Parameters	Wilkie (1986)	Wilkie (1995)	Wilkie et al. (2011)
QMU	0.0500	0.0470	0.0430
QA	0.6000	0.5800	0.5800
QSD	0.0500	0.0425	0.0400

B.2 Wage Inflation

For wages, it was proposed that an AR1 process be combined with the effects of immediate past and present price inflation as follows:

$$J(t) = WW1 \times I(t) + WW2 \times I(t-1) + WMU + WN(t), \tag{B.2}$$

where: $WN(t) = WA \times WN(t-1) + WSD \times WZ(t)$, (B.3)

where $WZ(t) \sim \mathcal{N}(0,1)$ and $(WW1, WW2, WMU, WA, WSD)$ are the relevant parameters.

In particular, a value of zero was proposed for WA, suggesting that the autoregressive part of the model ($WN(t)$) could be omitted entirely. However that would mean that the current rate of wage inflation is fully predictable using current and immediate past values of price inflation.

The suggested parameter values are given in Table B.2.

Table B.2: Parameter values for the model for wage inflation.

Parameters	Wilkie (1986)	Wilkie (1995)	Wilkie et al. (2011)
$WW1$	–	0.6000	0.6000
$WW2$	–	0.2700	0.2700
WMU	–	0.0210	0.0200
WSD	–	0.0233	0.0219

B.3 Dividend Yield

The proposed model for dividend yield:

$$\log Y(t) = YW \times I(t) + \log YMU + YN(t), \tag{B.4}$$

$$\text{where: } YN(t) = YA \times YN(t-1) + YSD \times YZ(t), \tag{B.5}$$

where $YZ(t) \sim \mathcal{N}(0,1)$ and (YW, YMU, YA, YSD) are parameters of the model. This model says that the natural logarithm of the yield depends directly on the current rate of price inflation and also a first order auto-regressive model. The suggested parameter values are given in Table B.3.

Table B.3: Parameter values for the model for dividend yield.

Parameters	Wilkie (1986)	Wilkie (1995)	Wilkie et al. (2011)
YW	1.3500	1.8000	1.5500
YMU	0.0400	0.0375	0.0375
YA	0.6000	0.5500	0.6300
YSD	0.1750	0.1550	0.1550

B.4 Dividend Growth

The model for the annual rate of dividend increase, $K(t)$, is made to depend on price inflation and also on the residuals from the dividend yield process. It also

depends on its own lagged residual.

$$
\begin{aligned}
K(t) = DMU + & \underbrace{DW \times DM(t) + DX \times I(t)}_{\text{Inflation effect}} \\
& + DY \times \underbrace{[YSD \times YZ(t-1)]}_{\text{Lagged dividend yield residual}} \\
& + DB \times \underbrace{[DSD \times DZ(t-1)]}_{\text{Lagged own residual}} \\
& + DSD \times DZ(t), \qquad \text{(B.6)}
\end{aligned}
$$

where $DZ(t) \sim \mathcal{N}(0,1)$ and

$$DM(t) = DD \times I(t) + (1 - DD) \times DM(t-1). \qquad \text{(B.7)}$$

The parameter DX is constrained to $(1 - DW)$ so that there is unit gain from inflation to dividends. So $(DMU, DW, DD, DY, DB, DSD)$ are the relevant parameters. The suggested parameter values are given in Table B.4.

Table B.4: Parameter values for the model for dividend growth.

Parameters	Wilkie (1986)	Wilkie (1995)	Wilkie et al. (2011)
DMU	0	0.0160	0.0110
DW	0.0800	0.5800	0.4300
DD	0.2000	0.1300	0.1600
DY	-0.0300	-0.1750	-0.2200
DB	0	0.1550	0.4300
DSD	0.1000	0.0700	0.0700

B.5 Bond Yield

The model proposed for the bond yield consisted of two parts:

$$C(t) = CR(t) + CM(t), \tag{B.8}$$

where $CR(t)$ represented the "real" part and $CM(t)$ was an allowance for expected future inflation.

The models for $CR(t)$ is as follows:

$$\log CR(t) = \log CMU + CN(t), \tag{B.9}$$

$$\text{where: } CN(t) = CA \times CN(t-1) + CY \times YSD \times YZ(t) + CSD \times CZ(t), \tag{B.10}$$

where $CZ(t) \sim \mathcal{N}(0,1)$. Note the dependence of $CN(t)$ on the residual of the current dividend yield.

Table B.5: Parameter values for the model for long-term bond yield.

Parameters	Wilkie (1986)	Wilkie (1995)	Wilkie (2011)
CD	0.0500	0.0450	0.0450
CMU	0.0350	0.0305	0.0223
CA	0.9100	0.9000	0.9200
CY	0	0.3400	0.3700
CSD	0.1650	0.1850	0.2550

The model for $CM(t)$ is:

$$CM(t) = \max\left[CD \times I(t) + (1 - CD) \times CM(t-1), CMIN - CR(t)\right]. \tag{B.11}$$

A floor of $CMIN = 0.005$ is employed so that $C(t)$ cannot be negative in a simulation exercise. The relevant parameters are: (CD, CMU, CA, CY, CSD). The suggested parameter values are given in Table B.5.

B.6 Cash Yield

Short-term bond yield is indirectly modelled through the "log-spread":

$$BD(t) = BMU + BA \times [BD(t-1) - BMU] + BSD \times BZ(t), \quad \text{(B.12)}$$

where $BZ(t) \sim \mathcal{N}(0,1)$. Then the short-term bond yield, $B(t)$, is calculated using the relationship: $BD(t) = \log C(t) - \log B(t)$. The relevant parameters are: (BMU, BA, BSD). The suggested parameter values are given in Table B.6.

Table B.6: Parameter values for the model for short-term bond yield.

Parameters	Wilkie (1986)	Wilkie (1995)	Wilkie (2011)
BMU	–	0.2300	0.1700
BA	–	0.7400	0.7300
BSD	–	0.1800	0.3000

B.7 Index-Linked Bond Yields

The model for "real" interest rates on index-linked bonds:

$$\begin{aligned}\log R(t) = &\log RMU + RA \times [\log R(t-1) - \log RMU)] \\ &+ RBC \times CSD \times CZ(t) + RSD \times RZ(t), \quad \text{(B.13)}\end{aligned}$$

where $RZ(t) \sim \mathcal{N}(0,1)$. The relevant parameters are: (RMU, RA, RBC, RSD). The presence of long-term bond yield residual represents simultaneous correlation between the residuals. The suggested parameter values are given in Table B.7.

B.8 Partial Autocorrelation of Residuals

Table B.7: Parameter values for the model for real yield.

Parameters	Wilkie (1986)	Wilkie (1995)	Wilkie (2011)
RMU	–	0.0400	0.0300
RA	–	0.5500	0.9500
RBC	–	0.2200	0.0080
RSD	–	0.0500	0.0030

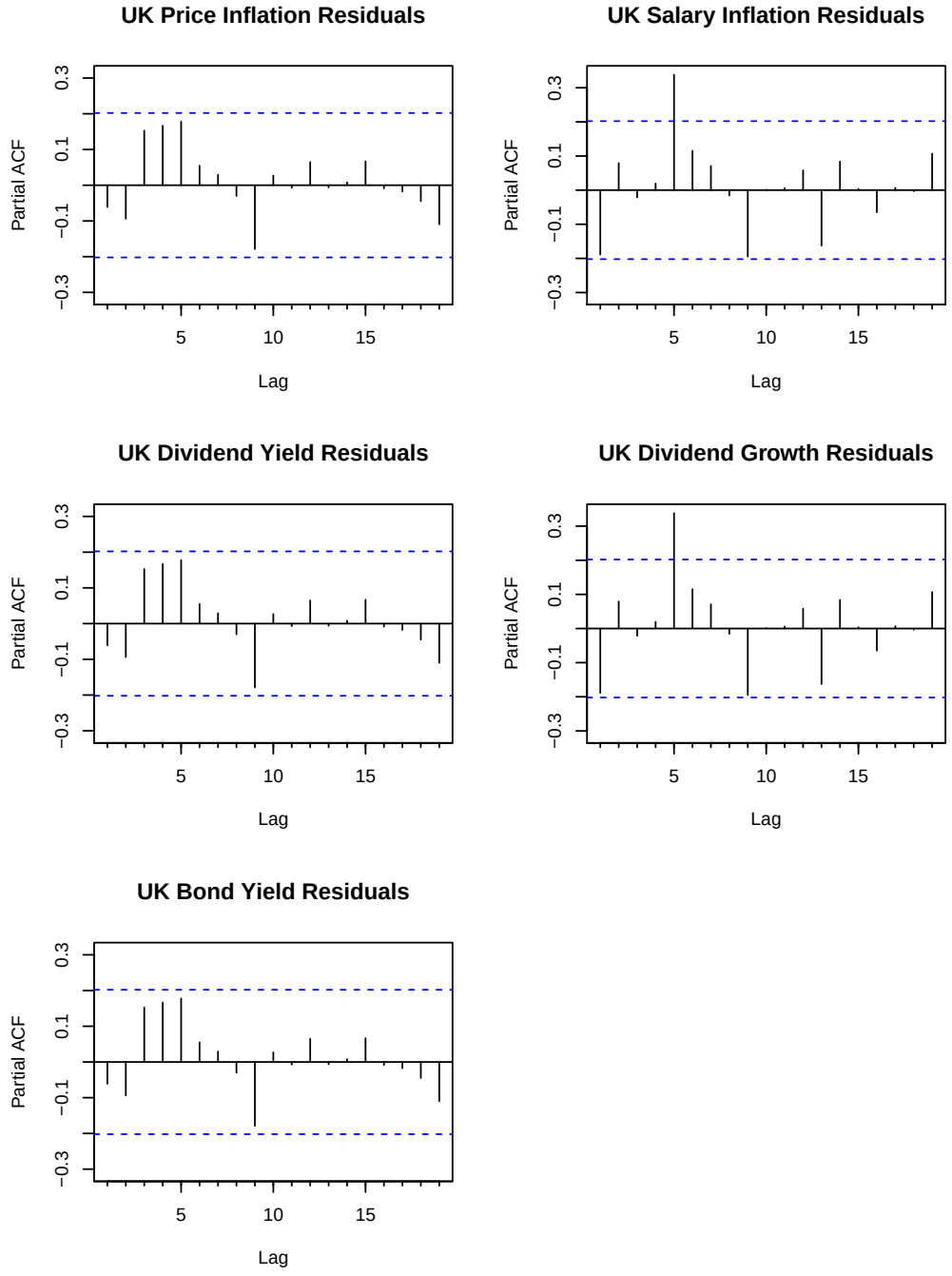

Figure B.1: Plots of partial autocorrelation functions (PACF) of the residuals for UK.

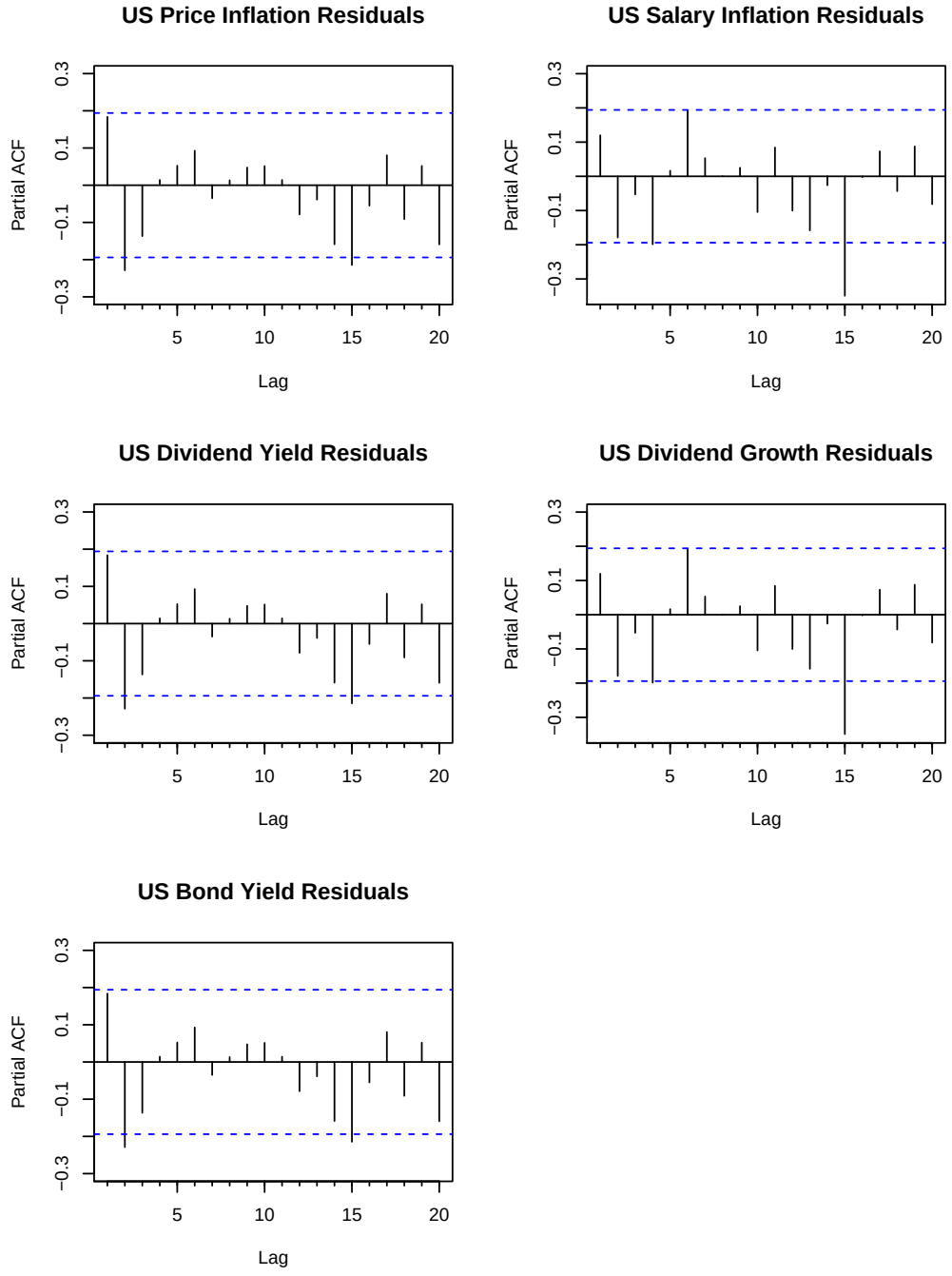

Figure B.2: Plots of partial autocorrelation functions (PACF) of the residuals for US.

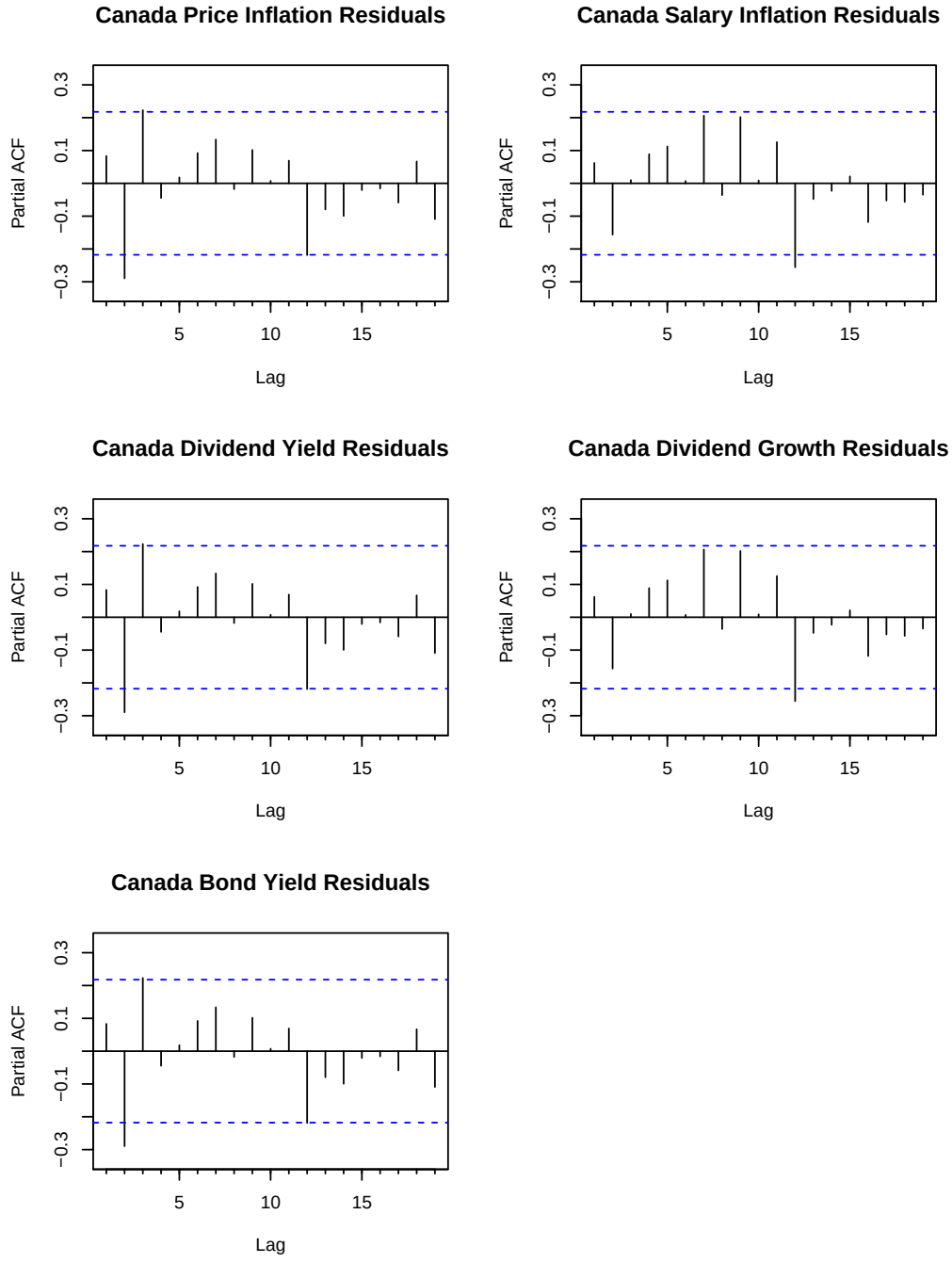

Figure B.3: Plots of partial autocorrelation functions (PACF) of the residuals for Canada.

Appendix C

Results for US Stylised Scheme based on USS with UK Economic and Demographic Assumptions

C.1 Introduction

In this Appendix, we present the results for a US stylised pension scheme based on the UK's USS. Unlike in Chapter 7 however, we use UK economic and demographic assumptions. We make the following assumptions for our modelling:

1. We assume the same membership profile as the USS. We assume the membership profile of the members are as at the valuation date of March 31, 2014. For more details on the membership profile, please refer to Section 7.2. We also assume that no new members join the scheme after this date, so that the risk analysis applies solely to the current membership of the scheme.

2. The benefits are the same as the UK's USS with the following exceptions:

- There is no lump sum when a member retires.
- Pension benefits are not indexed with inflation rates.

3. The starting values of assets and liabilities as at March 31, 2014 are:

   - $A_0 = £28.7$bn;
   - $L_0 = £28.7$bn;

   i.e. there is no surplus or deficit as at March 31, 2014. This is different from the UK's USS which has an initial deficit of £5.3bn.

4. The contribution rate, calculated using the projected unit credit normal actuarial cost, is set at 15.5%. This is different from the UK's USS where the contribution rate amounts to 24%.

5. The asset allocation of the scheme is assumed to be 70% real and 30% fixed. This is the same as the UK's USS.

6. We use the Graphical Model calibrated to UK data to project stochastic economic variables forward.

7. Model M7 calibrated to UK data is used for stochastic mortality projections.

C.2 Base Case Results

For our base case, we compare the results of the US stylised scheme to the UK's USS. Our base case results, using 10,000 simulations, are presented in Figure C.1, which shows the full distribution of V_0^*, Representative values of VaR and ES are presented in Table C.1. We make the following observations:

- The US stylised scheme has a higher central value (median surplus of 29% of A_0 compared to a surplus of 25% for the UK's USS) and a lower dispersion compared to the UK's USS (e.g. VaR at 99.5^{th} percentile is a deficit of 98% of A_0 compared to a deficit of 153% for UK's USS).
- The higher median of the US stylised scheme is due to the fact that the US stylised scheme has no initial at the start. In contrast, the UK's USS has an initial deficit of £5.3bn.
- The lower dispersion of the US stylised scheme may be due to the fact that the benefits of the US stylised scheme are not indexed to inflation. This makes the scheme less volatile as it is not exposed to inflationary changes.

Table C.1: Base case economic capital (as a percentage of A_0) at different probability levels for both Graphical and Wilkie models.

	US Stylised		UK's USS	
Percentile	VaR	ES	VaR	ES
50	29	1	25	-13
90	-15	-42	-36	-74
99.5	-98	-128	-153	-198

C.3 Sensitivity to Asset Allocation Strategies

In this section, we change the asset allocation strategy from (70% equities, 30% bonds) to (30% equities, 70% bonds). Using the Graphical Model, we present our findings in Table C.2 and Figure C.2, which show the base case results alongside

the results for the changed asset allocation strategy for ease of comparison. All other assumptions are kept the same as those of the base case. We make the following observations:

- From Figure C.2, we can see that the changed asset allocation has made the distribution of V_0^* more centered and less skewed.
- In particular, the median has shifted to the left, from a surplus of 29% to a deficit of 5%, as shown in Table C.2. However, the shift to the left is not as pronounced in the tail of the distribution, e.g. at 99.5^{th} percentile, the deficit, according to VaR, has increased from 98% to 110%, a much smaller drop compared to the drop in the median.
- The above pattern can be explained as follows. The expected long-term return on bonds are much lower than those expected from equities which explains the fall in the median of the distribution. However, as the US stylised pension scheme's retirement benefits are not linked to inflation, the bonds provide a good match for liabilities and hence the risk reduces, which explains the fall in skewness.

C.4 Sensitivity to Contribution Rates

In this section, we analyse the impact of changes in the base case contribution rate of 15.5%. We consider two cases – an increased contribution rate of 18% of salaries and a decreased contribution rate of 13%. All other assumptions are the same as the base case, including the asset allocation strategy of 70% equities and 30% bonds.

We present our findings in Table C.3 and Figure C.3. Note that we have also included the base case results in Table C.3 for ease of comparison. Similarly

Table C.2: Economic capital (as a percentage of A_0) for the base case and for the asset allocation strategy of 30% equities and 70% bonds at different probability levels using the Graphical model.

	Equity/Bond 70/30		Equity/Bond 30/70	
Percentile	VaR	ES	VaR	ES
50	29	1	-5	-30
90	-15	-42	-44	-65
99.5	-98	-128	-110	-131

in the two plots of Figure C.3, we have included the distribution of V_0^* for the base case as the grey coloured density in the background. We make the following observations:

- Compared to the impact of change in asset allocation strategy, changes in contribution rates have a much reduced effect on the overall risk.
- As an example, at the 90% percentile, a decrease in contribution of 2.5% (i.e. reduced from 15.5% to 13% of salary) results in an increase of deficit from -15% to -23% of A_0 in terms of VaR. On the other hand, increasing the contribution rate to 18%, decreases the surplus to -7%.
- This leftward and rightward shifts of the distribution of V_0^* for decreased and increased contribution rates respectively can also be observed in Figure C.3. However, note that the magnitude of the shifts are relatively small compared to the impact of changes in the asset allocation strategy.

Table C.3: Economic capital (as a percentage of A_0) for three different contribution rates of 13%, 15.5% (base case) and 18% of salary at different probability levels using Graphical model.

	Contribution rate as a percentage of salary					
	13%		15.5% (Base case)		18%	
Percentile	VaR	ES	VaR	ES	VaR	ES
50	23	-6	29	1	34	8
90	-23	-51	-15	-42	-7	-33
99.5	-108	-139	-98	-128	-87	-116

C.5 Conclusion

In this Appendix, we have carried a risk assessment a US stylised scheme. The US stylised scheme is based on the membership profile of the UK's USS. The benefits are also similar to the UK's USS with the exception that there is no lump sum and there is no inflation indexation to the benefits. We use the same ESG and mortality model (both calibrated to UK data) to compare the two pension schemes. A key result is that the US stylised scheme has a lower dispersion than the UK's USS. This is due to the fact that the benefits of the US stylised scheme are not indexed to inflation and hence is there is less uncertainty with respect to the benefits payments. Another key result is that the skewness of the distribution goes down with a higher proportion of bond investment. This result is different from the results of the UK's USS (as presented in Chapter 5) where an increased in bond investment led to an increase in skewness. This is because the benefits for the US stylised scheme are not linked to inflation and hence bonds provide a good match for the liabilities. In contrast, the benefits for the UK's USS are linked to

inflation and hence bonds do not provide a good match.

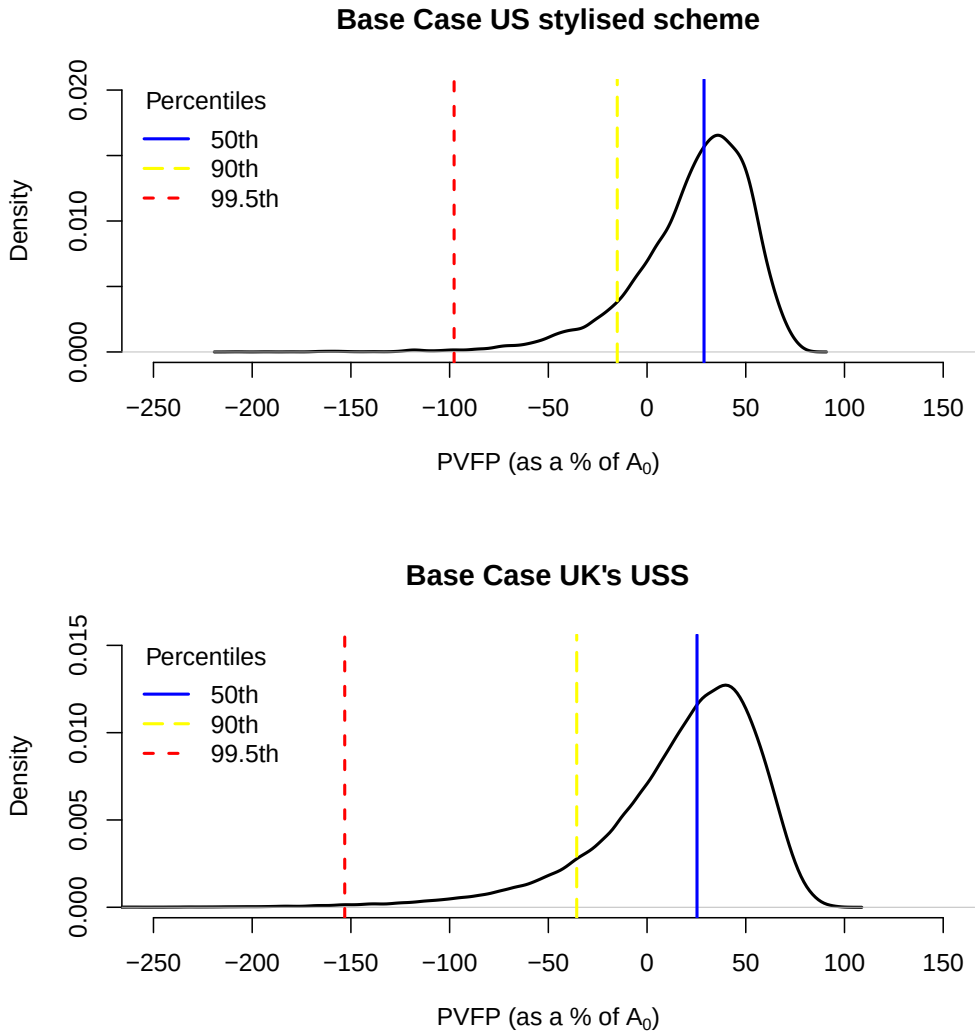

Figure C.1: Base case distributions of standardised $PVFP$ (as a percentage of A_0) for the US stylised scheme and UK's USS.

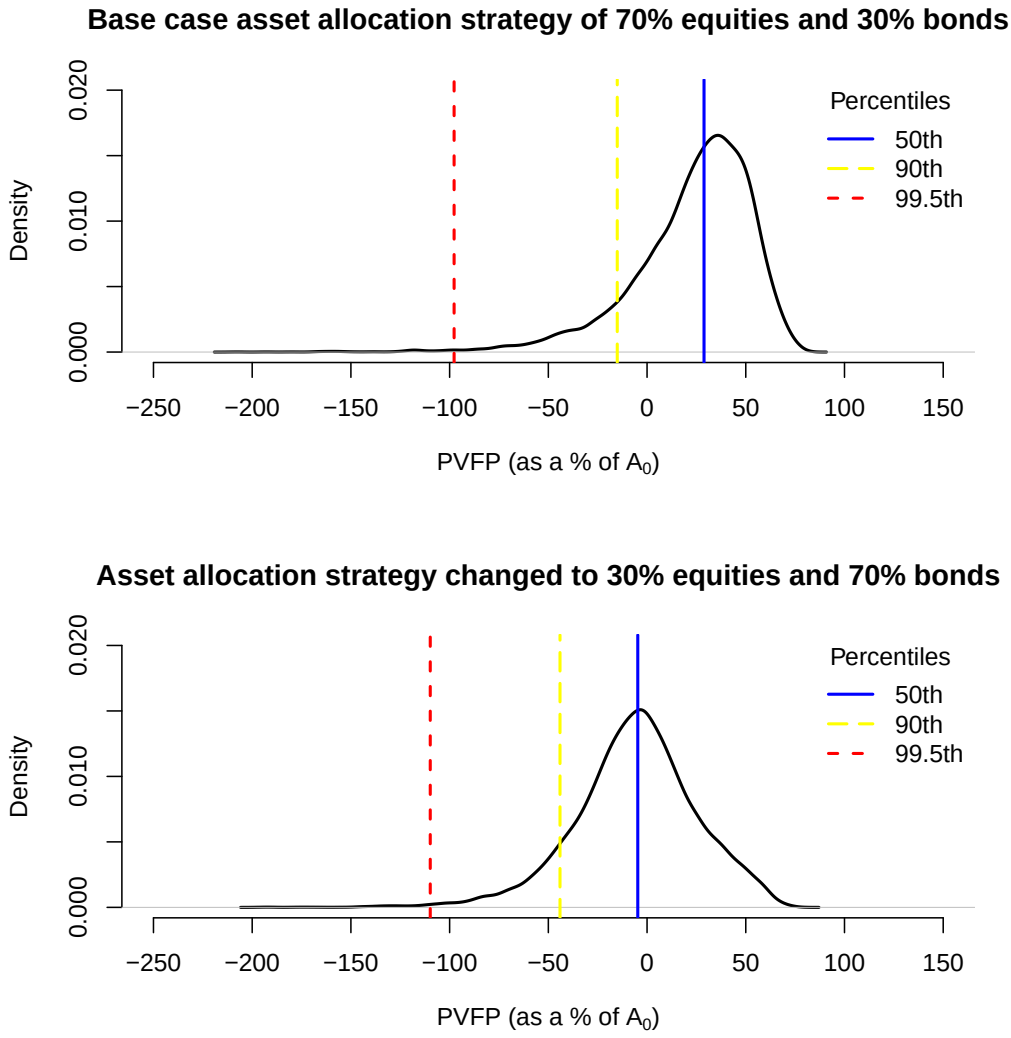

Figure C.2: Distributions of standardised $PVFP$ (as a percentage of A_0) for the base case and for the asset allocation strategy of 30% equities and 70% bonds at different probability levels using the Graphical model.

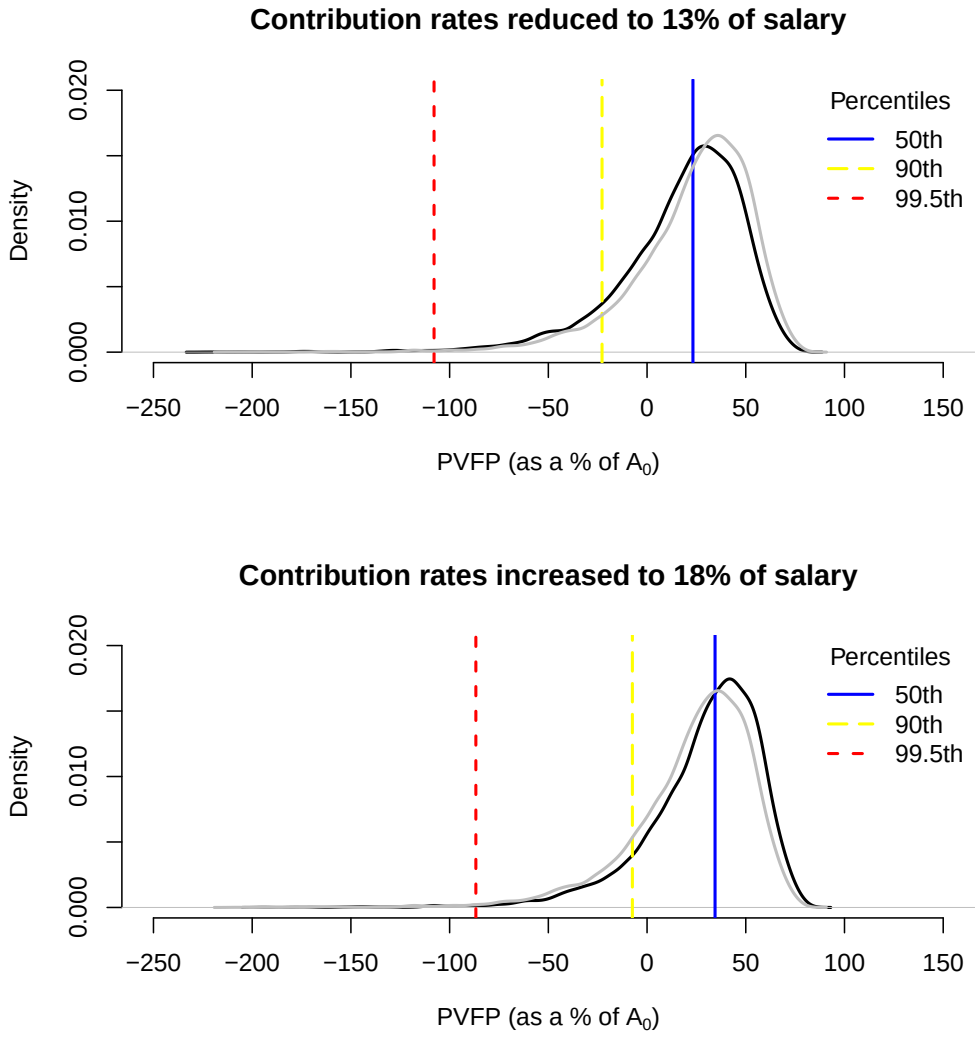

Figure C.3: Distributions of standardised $PVFP$ (as a percentage of A_0) for decreased contribution rate of 13% and increased contribution rate of 18% (base case assumption is 15.5% of salary) using Graphical model. The grey coloured density in the background shows the base case.