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## Identifying Best Practice for Productive Partnerships

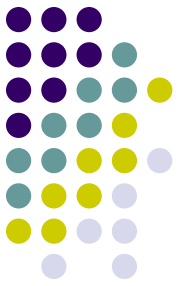
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# Apomixis Consortium

Characterization of the  
Functional Components required for Apomixis in Maize

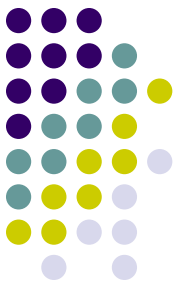
Dr. Matt Hodges





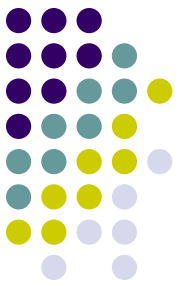
# Overview of Presentation

- I. Context for the Consortium: the Apomixis research field
- II. The Consortium: History, Organizational Mechanisms, and Goals
- III. Discussion: Dynamics of Core Processes
- IV. Analysis: Benefits and Value



# I. The Significance of Apomixis?

- 1) **What is Apomixis?** 'Apomixis' is **asexual reproduction** through seeds found in many 'wild' plant species e.g. dandelion, grasses
  - It is uncommon among crop plants (except tropical forages, *Citrus* etc)
  - Apomicts produce seed which contains a copy of the maternal genome
  - Researchers aim to harness this ability ('cloning'?) for agriculture
- 2) **Why?** 'Apomixis Technology' would theoretically enable breeders to **fix hybrid vigor & stabilise hybrid genomes**
  - This may benefit seed companies (e.g. reduced costs, diversify resources); and commercial and resource-poor farmers (e.g. recycle hybrid seed, fix cultivars for niche microclimates and specific uses)
- 3) **What is the Timeline?** Variable, contingent on scientific viewpoint and sustained investment ('frontier research')
  - In late 1990s, optimistic short-term goal of fully apomictic crop was predicated on dominance of interspecific hybridisation programmes
  - Currently viewed as mid-to-long term goal, predicated on molecular bio, with gradual emergence of technological capability within 20 years



# I. The Apomixis Research Field ...

- 1) **The Apomixis research field is fragmented**
  - A loosely integrated, surprisingly ‘small’ network (c.100 researchers)
  - With a range of foci and model systems
  - With different approaches to **technology devt.**, i.e. molecular biology in various forms, but increasingly few integrating plant breeding
- 2) **Research has a diverse funding base**
  - Research is funded by the public sector, private sector, & **PPPs**
- 3) **The ‘Molecular Turn’**
  - The major transformation that has occurred over the last 10 years is the ‘**molecular turn**’
  - i.e. the emergence of a molecular biology hegemony (shift from breeding to lab), with implications for technology models, stakeholders & end users
  - Coinciding with private sector investment (late 1990s), related debates concerning IPR and apomixis e.g. Bellagio Declaration on necessity of enabling access to technology by resource-poor
  - The historical context for the emergence and management of this PPP ...





**Tripsacum**

**Maize**

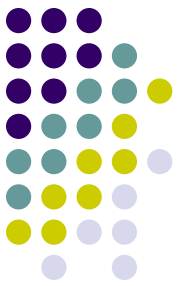


# The Apomixis Consortium (2009)



(post-2004)



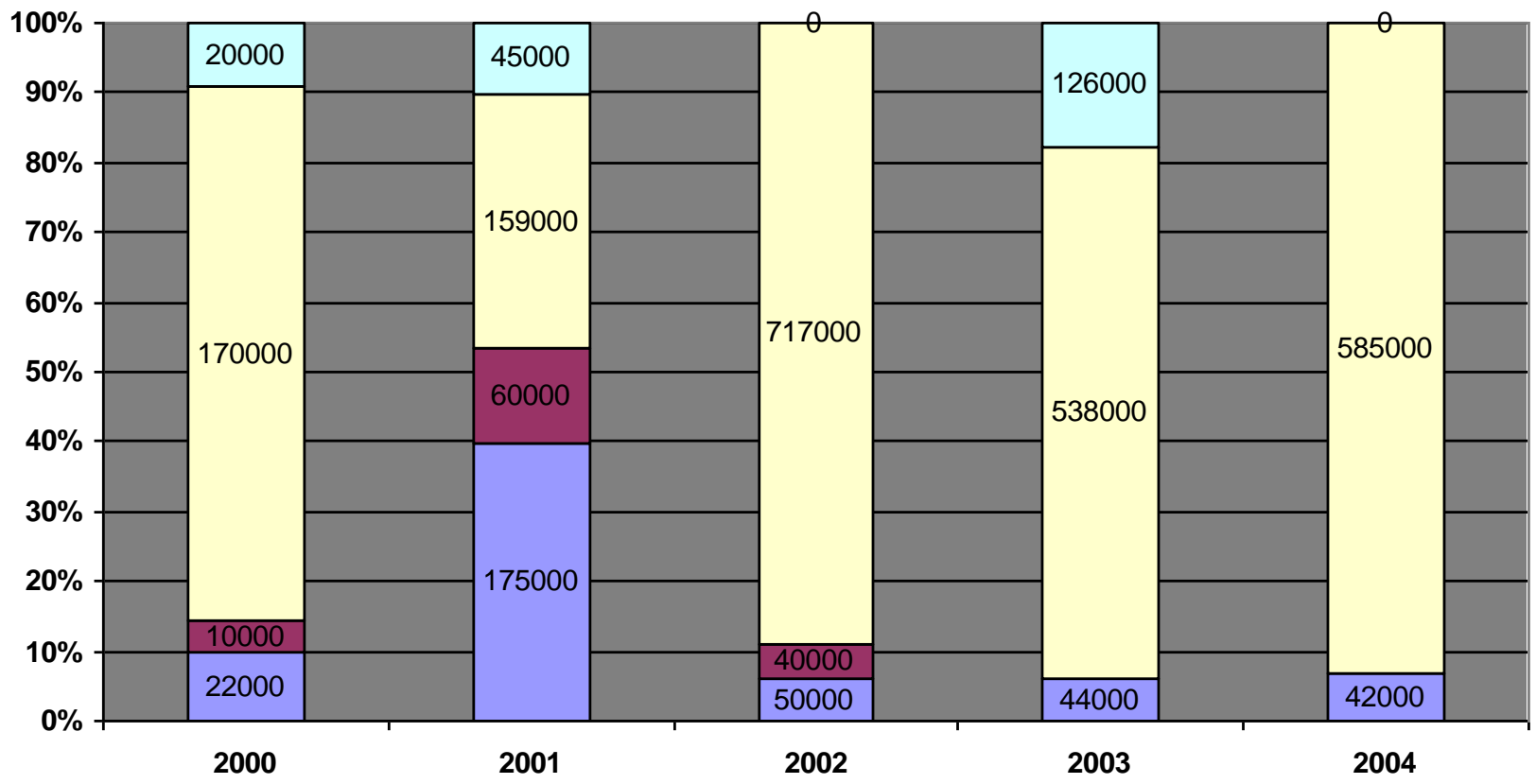


## II. Apomixis Consortium: Co-Innovation

- 1) **What is the contributory structure of the Consortium?**
  - Decided on an annual basis, linked to 4-year agreement and plan?
- 2) **Who provides what: Private Sector**
  - Cash support is provided by the Private Sector companies
  - Each company contributes technologies & services (e.g. genetic materials for maize transformation, databases, further details undisclosed)
- 3) **Who provides what: Public Sector**
  - IRD (and ANU post-2004) contribute by allocating two research scientist positions apiece to the project
  - CIMMYT has previously contributed research scientist position (in Mexico then ANU), support staff and costs for in-kind activities in Mexico
  - Its in-kind contribution was phased out in 2008 due to strategic re-emphasis of unrestricted funds; and related discrepancy between CIMMYT's focus on applied plant breeding and crop improvement, and PPP's strategic research agenda
  - CIMMYT was committed to returning to in-kind contribution should research refocus on pre-breeding but as this is unlikely in phase 3, has withdrawn
- 4) **Analysis:** Contributions based on a 'co-innovation' structure

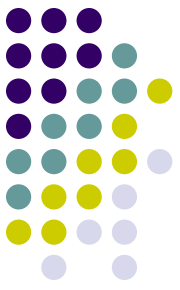


**Allocation of Member Financing: Phase One (2000-2004)**



■ IRD, France (ARI)
 ■ INIFAP, Mexico (NARS)
 ■ Private Sector Consortium
 ■ CIMMYT

Values = \$; Source = CIMMYT Website



## II. Apomixis Consortium: Management

- 1) **What is the management structure of the Consortium?**
  - Project activities are managed by an “Oversight Committee”
  - This includes all PIs from the each of the public institutions
  - And one manager (scientist?) from each of the private sector partners
  
- 2) **How does this work in practice?**
  - Each member is responsible for day-to-day coordination of their portion of the agreed activities that are conducted at their facilities
  - Work-plans are collectively reviewed, revised and approved on a semi-annual basis
  - Based on collective assessment of outputs from previous six months
  
- 3) **Analysis:** Effectiveness also related to authority of members within their institutions and the support of institutions for members; i.e. is Private Sector policy of placing scientists in managerial positions matched by Public Sector
  - OC and its temporal structure is key to management of dynamic, emergent co-innovation process informed by frontier research

# Oversight Committee

Composition: Chair, Public Sector PIs,  
1 'Manager' from each Private Sector Partner

IRD (France, ARI)

Pioneer Hi-Bred

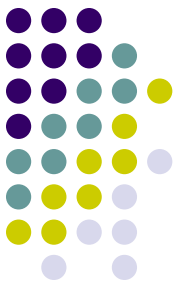
CIMMYT

Limagrain

Australian National  
University

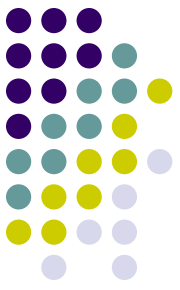
Syngenta





## II. Apomixis Consortium: IPR

- 1) **How has IPR been managed?** In original agreement, a two-tier licence
  - Premise for CIMMYT's entry, as CIMMYT Apomixis Project was focused on the resource-poor ('Equity in Access to Hybrid Vigor for Resource-Poor'), and scientists were signatories to Bellagio Declaration
  - Farmers earning under \$5,000 p.a. would receive Apomixis Technology free, which was feasible given the goal was 'natural' apomictic maize
- 2) **Subsequent developments?** All partners have contributed significant amounts of in-house legal time to IP management issues
  - Under current agreement, market segmentation model is maintained
  - Private Sect has non-exclusive licence to deploy outputs in target markets
  - CIMMYT & IRD deliver to resource-poor farmers based on means test
- 3) **Analysis:** Stakeholders present for all potential end-users (importance of CIMMYT membership), but dependent on type of technology produced
  - & are there consequences for freedom-to-operate if product integrates previously patented technology? (wider implications for co-innovation)



## III. Discussion: Dynamics of Core Processes

### Key Factors:

- **Co-Innovation:** The Apomixis Consortium is a PPP founded on ‘Co-Innovation’, where each partner actively participates in the process of planning, executing, and reviewing research
  - And each partner contributes skills and resources that enable that process
- 2) **‘Frontier Research’:** The dynamics of co-innovation are structured by the focus of the PPP on ‘frontier’ research
  - i.e. joint research with uncertain but very beneficial outcomes – potentially a distinct trajectory from co-innovation but practically integrated
- **What degree of uncertainty?** Russian plant breeders and scientists first grasped the potential of apomixis for agriculture in the 1930s
  - No significant progress until 1980s; still real uncertainty about when and how an apomictic technology can be delivered; but total confidence in its potential value
- 3) **Dynamics:** The interaction of managerial, organizational, contributory, and IPR structures pivots around interaction between the co-innovation / frontier research paradigms ... (See figures on following slides)

**Periodic Management of Co-Innovation Processes**

Oversight Committee  
6-monthly meeting

**Members:** Public Sector PIs, Private Sector Managers

Oversight Committee  
6-monthly meeting

**INTERSPECIFIC HYBRIDIZATION**  
**Technology:** 'Natural' Facultative Apomictic Maize  
**End Users:** Resource poor?  
**Timeline:** Short-term, then uncertain    **IPR:** Open Source?  
**Eco-Risk:** Uncontrollable?    **Investment Risk:** Low, then high?

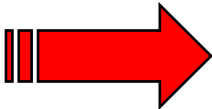
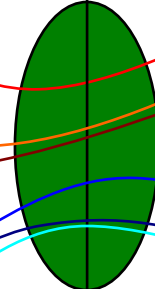
Outputs  
Fully Assessed,  
Plans Reviewed,  
Approved

Pioneer Hi-Bred,  
Limagrain, Syngenta

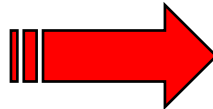
**DE NOVO CASSETTE**  
**Technology:** GM Apomictic Crop  
**End Users:** Diverse, contingent on tool design & cost  
**Timeline:** 20 years? Contingent on level of investment  
**IPR:** Two-tier licence    **Eco-Risk:** Could be controlled?  
**Investment Risk:** Value in basic science e.g. endosperm devt.

Research Workstreams

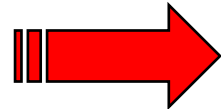
CIMMYT,  
IRD (France), ANU



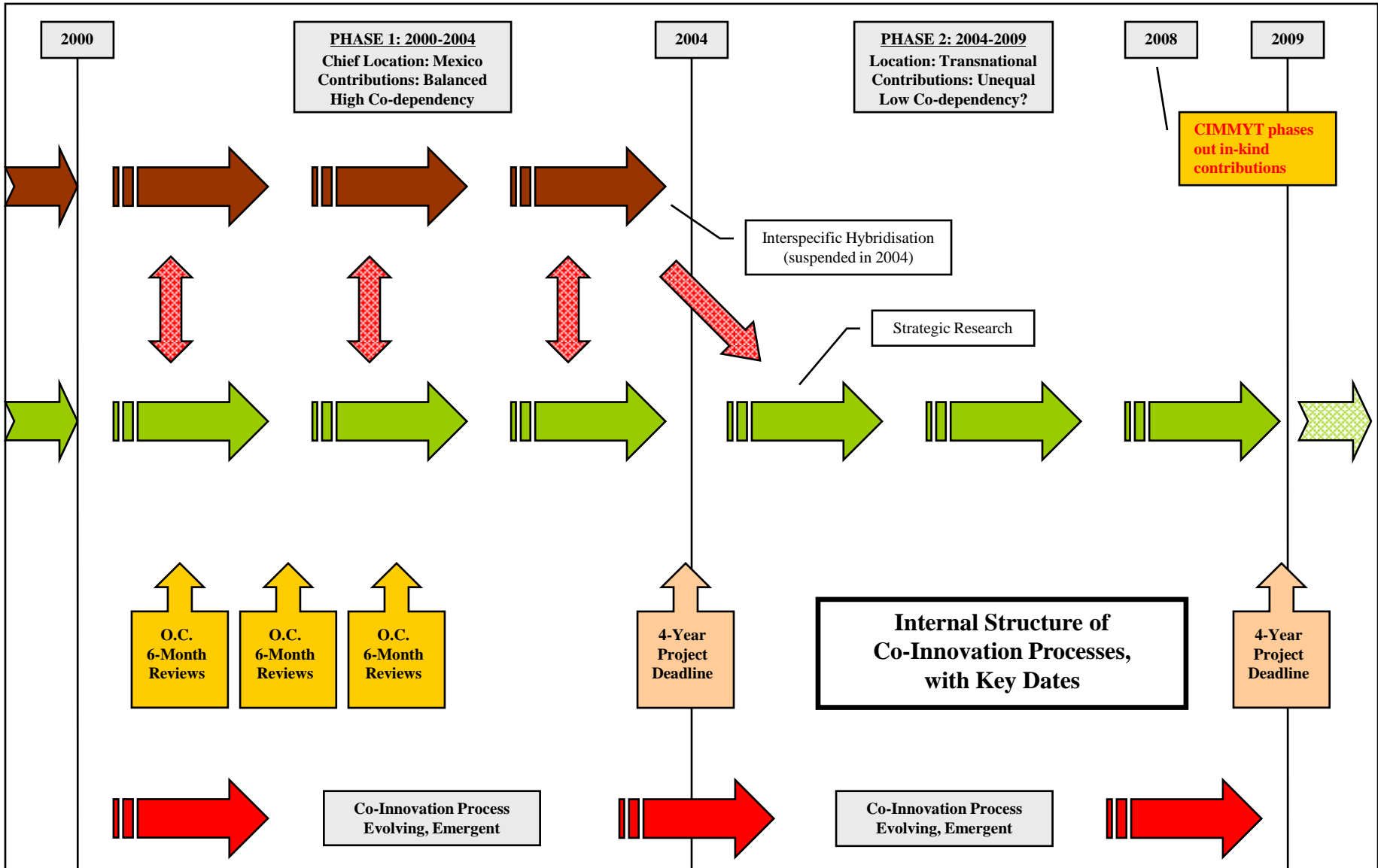
Co-Innovation Processes  
Evolving, Emergent

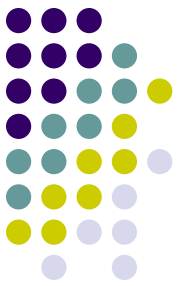


Co-Innovation Processes  
Evolving, Emergent



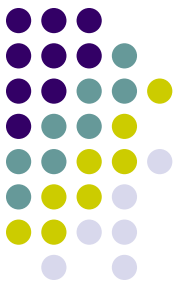






## IV. Analysis: Benefits & Value

- 1) Dynamic temporal structure enables on-going review and management of evolving and emergent research trajectories
- 2) Co-innovation enables pooling of resources from leading stakeholders in different fields, and development and maintenance of rich project heritage
- 3) In frontier research, PPP enables partners to work together in 'pre-competitive' mode, reducing individual exposure to risk
  - With provision for 'competitive' mode when breakthroughs occur through IPR etc
- 4) Strategic research reduces exposure via progress on valued topics e.g. endosperm devt. – and contributions to the public good via research publications
- 4) Social Value: Diverse stakeholders cater for range of potential end-users
- 5) Apomixis technology might develop piecemeal: is PPP well-positioned?
  - Different components of apomixis might gradually be incorporated into pre-breeding and product output (view of leading experts in field)
  - In this regard, strategic research workstream is of future value
  - **Conclusion: Structure of co-innovation model for frontier research is robust?**



## IV. Analysis: Is the Model Robust?

- 1) **Policy consensus: effective PPPs are central to future advances in agricultural biotechnology**
  - Richards (2004) & others qualify this statement, acknowledging centrality of PPP model, while claiming 'agro-technological monocultures' can sometimes restrict innovation; impede democratic impact of new biotech
  - Advocating attention to possibilities for diversification and competition between different approaches, both research paradigms and research infrastructures
- 2) **How does this play out for Apomixis research?**
  - 'Molecular Turn' created a lab-based monoculture?
  - But ... are technological 'heterocultures' needed to realise an 'Apomixis Technology'? Some scientists believe that *de novo* model will not deliver
  - & agro-technological diversification (inc. introgression) is the way forward
- 3) **The Consortium: Key Shifts**
  - Heteroculture of field & lab research became a monoculture of lab research ...
  - Strategic research is now focused on GM solution? What form might technology take for resource-poor?
  - **Scientific challenges of frontier research and strategic research decisions have weakened co-dependency in PPP ... CIMMYT withdraws**





## IV. Analysis: the Wider View?

- 1) **Heterocultures, or Monocultures?**
  - In Apomixis PPPs / frontier research, there is a strong case for sustaining research flexibility to enable exploration and anticipate the emergent and unknown ... this may be manifested as a transient 'monoculture'?
  - But recognition of the value of a research 'heteroculture' for sustaining a partnership with a capacity to deliver for diverse end-users is also of significance
  
- 2) **Need for Sustained Long-term Investment**
  - Sustained, intensified long-term investment needed to enable innovation in Apomixis / frontier research
  - This will build capacity, increase the scope of the research field
  - But conflicts with short-term funding agendas ...